



THE TIMES 1785-1985 Tomorrow

Class war
Why school teachers feel they have been betrayed

Glitz is back
Suzy Menkes reports from Milan on the return of glamour

Fading star
David Watt on why Ronald Reagan is already a lame duck President

Hit or miss
Ian Botham hears whether his drugs conviction will affect his career

Portfolio

There is £4,000 to be won in today's Times Portfolio Competition, because no one won yesterday's £2,000 daily prize. Portfolio list, page 20; how to play, information service, back page.

And on Saturday £2,000 can be won - the weekly prize of £20,000, plus the daily £2,000.

12 pages of jobs

Growth at the top end of the jobs market is a harbinger of improvement - lower down. Employment Secretary Mr Tom King says in introducing a 12-page special recruitment section of *The Times* offering more than 600 job opportunities.

Britons to fight on over Debendox

An American court's rejection of a \$1 billion suit against the makers of Debendox, the morning sickness drug, will not affect British families seeking damages, their solicitor said. A British action group claims that 400 to 700 children deserve compensation.

BBC apology

Mr Stuart Young, chairman of the BBC, apologized for a misleading television news report which said that an independent study had denied there was overmanning in the corporation.

Arms priority

The US team at the Geneva arms talks has made its first priority preventing Soviet violations of existing treaties.

Goetz rethink

A second Grand Jury will decide whether Bernhard Goetz, who shot four youths on the New York subway, should be charged with attempted murder.

Jenkins rebuke

Lord Bridge of Harwich described as "offensive" and "unjustified" the criticism of his investigation into telephone tapping by Mr Roy Jenkins's former Home Secretary.

Merger talks

Fleet Holdings, the publishing group, and Aitken Humm International, the fund management company, are still discussing a merger, despite last week's statement that the talks had broken down.

US master

Mr Kingman Brewster, the former American ambassador in London, is to be the next Master of University College, Oxford, succeeding Lord Goodman, CH.

Leader page, 15
Letters: On NHS medicines, from Professor A. Maynard and Mr D. Taylor; VSO rescue, from Mr K Lambert

Leading articles: Mubarak's peace moves; Prescription charges

Books, page 13
A. S. Byatt reviews Graham Greene's lost novel; Gay Firth on the rest of the week's fiction; John Campbell reviews the biography of Hugh Dalton; Ned Sherrin on OUDS, and John Jones on war

Features, pages 12-14
Bernard Levin on the wartime German resistance; the BBC licence fee debate continues; profile of the brains behind the Budget

Obituary, page 16
Mr Alastair Mars, Dr A. S. Watt

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Reagan offers to hold summit with Gorbachov

From Richard Owen, Moscow

President Reagan has proposed a summit with Mr Mikhail Gorbachov, the new Soviet leader, who took power on Monday. Diplomats said the message was conveyed to Mr Gorbachov after the funeral yesterday of President Chernomir by Vice-President George Bush and Mr George Shultz, the American Secretary of State.

Mr Chernomir, who died on Sunday at the age of 73, was buried with full state honours on Red Square.

Mrs Margaret Thatcher also held talks yesterday with Mr Gorbachov. When Mr Gorbachov visited Britain in December, the Prime Minister established a rapport with him, saying that she liked him and could do business with him.

But the new leader made a point yesterday of spending time in extensive discussions with his East European allies and Third World leaders as well as Western leaders. He spent an hour longer than scheduled with fellow leaders of the Warsaw Pact.

Diplomats said Mr Reagan had suggested a summit whenever this proved practical, provided the ground was well prepared. Observers interpreted this to mean that there must first be some sign of progress at the new Geneva arms talks, which opened this week as planned despite the death of Mr Chernomir.

In the past Mr Reagan has blamed the fact that he is the first president in modern times not to have met his Soviet counterpart on the continuous turnover of leaders in the Kremlin.

Before Mr Bush arrived in Moscow a White House spokesman said the United States believed a summit would make a constructive contribution to the development of American relations with Russia "if it is possible to arrange such a meeting with full and careful preparation". Diplomats said a summit could be arranged on neutral territory later this year.

Mrs Thatcher, who spent just under an hour with Mr Gorbachov, said she had conveyed to him that President Reagan realized that although research into the "Star Wars" system of space defence was permitted under the Anti-Ballistic Missile Treaty of 1972, possible deployment was another matter and would have to be negotiated under the terms of the treaty. Star Wars is the most controversial subject at the Geneva talks.

Mrs Thatcher said Mr Gorbachov had "taken the point very firmly". She described her talks as very good and useful and said she had conveyed to Mr Gorbachov Mr Reagan's desire for genuine security at a lower level of weaponry. She told Mr Gorbachov that Star Wars, to the extent that it proves feasible, was not a way of gaining advantage or superiority over the Soviet Union. Mr Gorbachov was anxious for the Geneva talks to succeed, she said.

In his funeral oration on Red Square, delivered from the Lenin Mausoleum in decisive, echoing tones, Mr Gorbachov reaffirmed Russia's readiness for peaceful co-existence, and said communism would prove its advantages "not by force of arms but by force of example in all fields of life - economic, political and moral". The new leader said Russia threatened no one, "but no one will ever be able to dictate to us".

Mr Gorbachov praised his predecessors' work for world peace, and paid "a tribute of profound respect to a true son of our party and people".

But Mr Gorbachov revived the anti-corruption programme begun by President Andropov, warning Russians they could expect strict discipline, law and order, and a crackdown on "any manifestations of showiness and idle talk, swagger and

Funeral report and photographs, back page



Continued on back page, col 7



Vice-President George Bush expressing condolences to Mr Gorbachov at the Kremlin

The Times diary referred to privileges

By Anthony Bevins
Political Correspondent

A leak in *The Times* diary of a draft parliamentary report on the Special Branch is to be investigated by the Commons Committee of Privileges in an attempt to discover the identity of the source and to curb the long-standing flow of confidential information from the select committee system.

The privilege motion, moved by Sir Edward Gardner, Conservative chairman of the Select Committee on Home Affairs, was carried by 268 votes to 109, a majority of 159.

A similar complaint against *The Economist*, in 1975, resulted in a Privileges Committee report which recommended that the editor of the magazine and its political correspondent should be excluded from the precincts of the House for six months. The House rejected that penalty.

A further report in 1978, on a complaint against *The Guardian* and *The Daily Mail*, said that while publication of select committee leaks was a contempt of the House, "the prime offender in this case is the person or persons who supplied the press with the information on which the offending articles were based." No action was taken against the papers.

Yesterday's debate concentrated the attack on the anonymous source of the information, and there was concern on both sides of the House about the threatened breakdown of trust between MPs on the select committees.

Mr Cranley Ouslow, chairman of the Conservative backbench 1922 Committee, said that it would be impossible for select committees to work properly if MPs behaved disloyally towards one another.

But Mr Jeffrey Rooker, the Labour frontbencher, who agreed that there had been a breach of trust, told the House: "You cannot legislate to create trust between members of select committees."

Both sides of the House, including Mr John Biffen, Leader of the House, appeared to accept the point made by Mr Michael Foot, the former Labour leader.

Mr Foot said that the investigation into the leak would come up against a brick wall because the journalists involved would not disclose their sources.

There was laughter, however, when Mr Foot added: "That does not mean that I am in favour of people leaking from select committees, or Cabinet, or even of Speakers leaking from conversations they have. These are matters of honour." Parliament, page 4

Britain abandons North Sea oil prices control

By David Young, Energy Correspondent

Britain, the world's fifth largest oil producer, is abandoning its machinery for setting North Sea oil prices. The move which is already sending world oil prices downwards, is likely to anger the 13 members of the Organization of Petroleum Exporting Countries (Opec).

The Department of Energy announced yesterday that the state oil trading operation, the British National Oil Corporation (BNOC), is to be abolished and a further £25 million tranche of Government aid is to be debated in the Commons today.

The Energy Minister, Mr Alec Buchanan-Smith, announced the abolition in the Commons after telling the BNOC board of his decision. Opec was being officially told of the move last night. The Prime Minister approved the decision before leaving for Moscow.

A new Government agency will take over BNOC's role in controlling the Government North Sea oil pipeline structure and handling the oil the Government takes instead of cash for some oil fields.

It will retain the right of access to 51 per cent of crude output, to be exercised if the security of world oil supplies is threatened.

Legislation to abolish BNOC and set up the new agency is expected to gain Royal Assent by October.

Parliament, page 4
Kenneth Fleet, page 17

Sudanese face war, famine and death

From Michael Prest
Juba, Sudan

A virtual collapse of government in the isolated southern provinces of Sudan has condemned thousands of people to famine, disease and the ravages of war and banditry.

The Government in Khartoum has lost control to the rebel Sudan Peoples Liberation Army in most of Bahr el Ghazal and Upper Nile, except for a handful of towns with army garrisons.

Sporadic SPLA activity and army mutinies - the most recent at Kajo last week - have restricted the Government's writ in the crucial Equatorial region to the capital, Juba, and the western border with Zaire.

Juba itself has been cut off from the north, except by air, since the SPLA closed the Nile to steamers last November.

Aid agencies estimate that 60 per cent of the populations of Bahr el Ghazal and Upper Nile are threatened by famine. In present conditions, these three million people are likely to be left to their fate. There are no plans in Khartoum for sending food between now, when stocks are all but exhausted, and November, when the harvest is due.

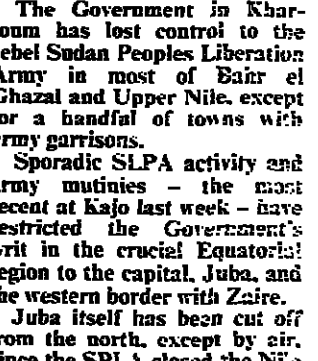
Pockets of famine are reported in Equatoria, in better times a fertile region. The Taposa tribe, which lives in the Kapoeta district east of Juba in the heart of SPLA territory, is suffering badly. Food is scarce, and a sleeping sickness epidemic is wiping out villages.

Tuberculosis, bilharzia, and trachoma are widespread.

The local Director of Military Intelligence has virtually all parts of Western and Eastern Equatoria are unsafe. As a result, the number of expatriate workers has fallen sharply. Voluntary Service Overseas will wind up its Juba office in June.

Within the regional capital itself the mood is one of guarded apprehension. The hospital lacks water, electricity and the simplest medicines. Price has doubled in the market so that a 90 kilogramme bag of sorghum now fetches 125 Sudanese pounds about £45. Crime is driving people into the countryside.

Ethiopian push, page 8



Miners and NCB meet for tentative area talks

By David Felton, Labour Correspondent

The first tentative moves towards re-establishing relations between miners' leaders and the National Coal Board were taken yesterday when management and union discussed problems in the Midlands and Lancashire coalfields.

In the past Mr Reagan has blamed the fact that he is the first president in modern times not to have met his Soviet counterpart on the continuous turnover of leaders in the Kremlin.

Area secretaries from Staffordshire, North Wales, Lancashire and Cumberland met Mr John Northard, western area director, to discuss the return to work and future investment.

Later, Mr Northard met Mr Sid Vincent, Lancashire area secretary, about geological problems at the Golbourne pit, near Leigh.

The decision to seek local talks with the National Union of Mineworkers was taken at a meeting in London this week between Mr Ian MacGregor, board chairman, and the area directors. It will be seen as a further attempt by Mr MacGregor to by-pass the union's

national leadership - after his letter this week to the homes of 186,000 miners, calling for a new start.

In a separate attempt to break the negotiating "freeze" at national level, a meeting in Sheffield yesterday of the union's negotiating committee called for talks on outstanding pay claims.

A recommendation for a reopening of talks will be laid before the national executive, which is expected to be brought forward to next week. There are also likely to be calls from some moderate areas for an ending of the 16-month overtime ban.

Mr Henry Richardson, the Nottinghamshire NUM leaving general secretary, won a High Court injunction yesterday preventing his area executive from implementing his dismissal, on Monday.

The four directors of the coal board in Yorkshire are to

meet area NUM leaders for the first time in more than a year (Peter Davenport writes).

After months of publicly haranguing the meeting, at an undisclosed venue, is seen as a crucial bridge-building exercise.

The union is anxious to press for reinstatement of men dismissed during the dispute - 250 in Yorkshire, with 170 cases pending. Fifty-four have been reinstated, mostly men who committed minor offences, such as stealing coal. But more of the 76 miners dismissed in the militant Doncaster area have been reinstated.

Although the board is unlikely to move on its stance of no amnesty for serious offences, it is expected that there will be discussion about establishing a common criteria that can be considered in all coalfields for reinstatement.

Pit threats, page 2

Pressure grows for amnesty

Scottish dismissals 'must stand'

From Ronald Faux, Edinburgh

The National Coal Board in Scotland said yesterday that there would be no amnesty for miners dismissed during the coal strike in spite of growing pressure from mining communities, MPs, churchmen and senior police officers for the board to take a more lenient line towards the 205 men involved.

Mr Albert Wheeler, director of the Scottish coalfield, remains convinced that the men deserved their dismissal.

The National Union of Mineworkers has cited the cases of miners dismissed, according to the union, for such trivial offences as crossing a white line outside a colliery, or unavoidably entering coal board property, and for carrying out a protest sit-in underground after the management had removed safety cover.

The union adds that at least one man was charged, taken to court and found "not guilty" lost his job for gross misconduct. It says this has also been the case with other miners in Scotland who were never charged by the police.

The miners say the men dismissed often proved to be union officials, committee members or strike organizers. There is a strong resentment that local union leadership was picked on and that the arrests were selective.

As the miners' abuse and bitterness is aimed squarely at the Scottish director, his reputation as the "hard man" of the British coal industry increases daily. It is clear that in some cases the coal board has more evidence than it has so far disclosed about the activities of the pickets.

It is understood that one man dismissed for a minor breach of rules was known by the coal board to have thrown a brick through a window at the home of a working miner during the strike. The coal board said the full reasons for a man's

dismissal might not have been given in his dismissal notice.

Mr Wheeler remains adamant that those who were dismissed deserve to be for their actions against working miners, their families or against coal board property.

That evidence has not been tested in law but could be at the industrial tribunals to which the union has appealed.

The broken glass and damaged walls within a stone's throw of the perimeter of Bilston Glen Colliery are clear reminders that strengthen Mr Wheeler's resolve. People too easily forget the violence and the harassment, he says, and the men who did this damage were given a warning. Mr Wheeler is clearly not going to forget.

His reputation for toughness predates the strike. It was the Wheeler axe that brought an end to development at the Polmaise Colliery, near Stirling.

Continued on page 2, col 4

Wimbledon prize money rises above falling pound

The recent fall in the value of sterling has driven the prize fund at this year's Wimbledon tennis championships up by 32 per cent to a record £1,934,760. The men's champion will receive £130,000, compared with £100,000 last year, and the women's title winner £117,000, compared with £90,000 in 1984.

The Wimbledon management committee chairman, Mr R. E. H. Haddingham, said yesterday that it was imperative to compensate for the depreciation of sterling. Prize money in tennis is officially assessed in dollars. "One cannot ignore the fact that 47 per cent of our entry is from the United States", Mr Haddingham said.

Not all of the prize fund goes into the players' pockets. Every grand prix tournament, including Wimbledon, contributes to end-of-year bonuses paid to the most successful players on the circuit as a whole. This year Wimbledon will contribute £119,048, despite the fact that some of the players who will benefit will not compete in the championships.

There is also a fee of £19,842 paid to the men's players' union, the Association of Tennis Professionals. The women players give 5 per cent of their prize money to their union, the Women's Tennis Association.

This year, for the first time, Wimbledon will give £100,000 to the International Tennis



Federation to help with the development of tennis throughout the world. The "surplus" - or profit - from the tournament has risen from £183,969 in 1976 to £4,252,193 last year. The surplus is channelled through the Lawn Tennis Association for the development of the game at all levels in Britain.

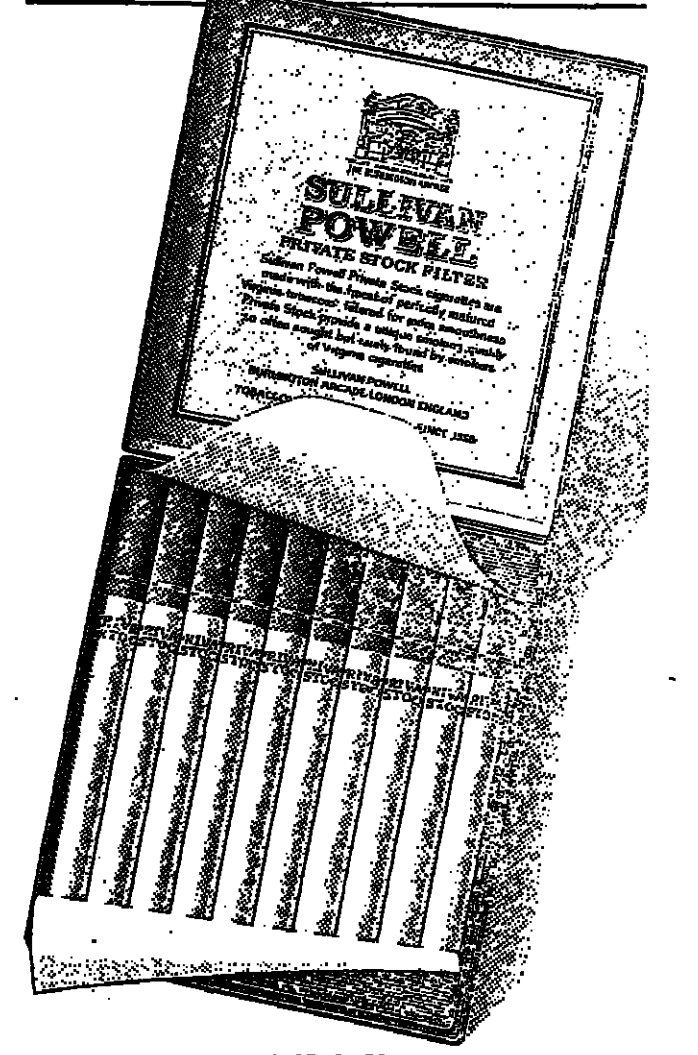
Mr Haddingham said: "It is important to emphasize that,

having allowed for an 18 per cent depreciation of sterling since last year and the increase of the grand prix bonus pool from \$100,000 to \$150,000, the actual increase in prize money in dollar terms is only just over 10 per cent.

Any thoughts that Wimbledon will go the way of other major international tournaments by replacing the famous grass with clay were dismissed by Mr Haddingham. "We remain determined to safeguard the playing of Wimbledon on grass", he said. To that end, Wimbledon will pay £300,000 towards the cost of British grass court tournaments preceding the championships.

Rex Bellamy, page 22

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Trade mission returns from China full of confidence

By Edward Townsend, Industrial Correspondent

Lord Young, Minister without Portfolio, returned to the United Kingdom yesterday after leading a high-powered industrial sales mission to China confident that Britain could improve significantly its "appalling" level of trade with the Chinese.

"I am delighted with our progress," he said. "The whole world is beating a path to China's door and there is good scope for the UK to increase its share. There is no doubt that we have unearthed a considerable interest in many UK companies."

While no large contracts were announced during the 10-day tour, the 10 captains of industry invited to take part clearly were unanimous in their view that the potential for new joint ventures and technology transfer agreements was great.

Britain's trade with China is little more than £300 million a year.

The following is a summary of the statements issued by the 10 companies who were represented by their chairman or chief executive on Lord Young's mission.

Babcock International: Well placed to supply power station boilers and a range of mining and bulk handling equipment. Many useful contacts made which will be followed up as quickly as possible.

BOC Group: Signed a letter of intent with Wu Song Chemical Company of Shanghai on a joint venture to produce high technology industrial gases. Further opportunities to supply large gas plants.

British Aerospace: Confirmed requirement for 146 aircraft to be followed by detailed discussions. Further possible need for more Airbus airliners and Shorts 360 aircraft.

Cable & Wireless: Memorandum of understanding signed to collaborate on establishment of \$20 million telecommunications technology development centre and \$500 million telecommunications system for the Yangtze delta.

Davy McKee (Stockton): Grave shortage of electric power and steel emphasizes sales possibilities for capital plant. Concentrated effort needed to establish trust and confidence with Chinese.

GEC: Joint ventures discussed for GEC Telecommunications, GEC Motors, GEC Power Generation and GEC Power Generation and Transmission. Intense competition but assurances given that orders would be placed with GEC.

Northern Engineering Industries: Invited to submit proposals for major turnkey projects for coal-fired power stations. Possibility of technology transfer agreements and provision of dock handling equipment.

Rolls-Royce: Imminent contract worth £16 million for supply of Spey generating sets for Nan Jiang oilfield. Other collaboration deals under discussion plus sale of RB211 jet engines.

Sedgwick Group: Wide range of new insurance opportunities. Substantial new insurance orders likely to follow negotiation of new projects.

Sison Engineering: Signed memorandum of understanding on food processing developments and machinery manufacture in Shanghai. Advanced negotiations for modernisation of Shanghai port for bulk handling equipment.

Sino-British ventures

Joint ventures between British companies and the Chinese authorities include:

Racal Data: Manufacturing and testing the Racal 9900 frequency counter.

Racal Survey: Two 10-year ventures covering energy and oil sectors and positioning surveys.

Pilkington: Float glass plant in Shanghai.

Cable & Wireless: Several projects, including offshore telecommunications systems and telephone equipment.

Willebrands disowns biblical anti-semitism

By Clifford Longley, Religious Affairs Correspondent

The leading Roman Catholic authority on Jewish-Christian relations admitted in Oxford yesterday that passages in the New Testament have caused "supported anti-semitism."

Cardinal Johannes Willebrands, head of the Vatican's department for Jewish relations, said they were used to give a negative view of Jews and Judaism.

His address to the Oxford Union strongly echoed the views of the Bishop of Salisbury, Dr John Baker, who is head of the Church of England's Doctrine Commission.

Last month Dr Baker declared that the church had to disown the distorted features of the New Testament if it was to be cleansed of racism. Christianity had "suffered" from the poison of anti-Judaism, later

developing into "anti-semitism" since earliest times.

Cardinal Willebrands identified various parts of the New Testament, which had had anti-semitic consequences. He referred to Matthew (27.25) "Let his blood be on us and on our children", and many passages from St John's Gospel where the Jews were almost invariably indicated as opposers of Jesus, and blinded by ill-will.

However, he said, individual passages, and St John's use of the term "the Jews", had to be understood in the context of the New Testament's fundamental pro-semitism and pro-Judaism, which was shown by many passages.

St Paul went out of his way to express his attachment to Judaism, called the Jews "God's people".

Debendox claimants ignore US defeat

By Thomson Prentice Science Correspondent

An American jury's verdict rejecting a \$1 billion suit against the makers of the morning sickness drug Debendox will not affect the British families seeking damages, solicitor Mr Ian Sheridan, said yesterday.

After a 22-day trial in Cincinnati, Ohio, the jury decided against 1,200 women who alleged they gave birth to deformed children after taking the drug, known as Debendox, in the United States.

In Britain, the Debendox Action Group says that between 600 and 700 children deserve compensation from the manufacturers, Merrell Dow.

The Cincinnati judge refused to allow British women to join the suit.

Yesterday, Merrell Dow's base in Hounslow, Middlesex, said: "The jury findings are consistent with the scientific evidence that strongly supports the safety of Debendox."

"It is a sad fact that 2 per cent of all pregnancies end with the birth of a malformed child. The outcome of this trial and the wealth of scientific evidence available confirms that congenital malformations are not related to Debendox."

"It is to be regretted that so many parents with a malformed child have been alarmed and led to believe that Debendox was the explanation for their child's malformation."

Debendox was marketed in Britain from 1958 until June 1983, and used in more than 33 million pregnancies worldwide, according to the makers.

Last night, Mr Sheridan said: "The American verdict does not affect the case of the British families. We will continue to seek justice and compensation both in the American and the British courts."

Mr Sheridan said that the US court case had been concerned with the drug Bendectin, which had a different chemical formulation from Debendox.

However, Merrell Dow said that both formulations had been judged in the trial.

Record breaker on a high note

By John Paul

Mr Martin Moran, aged 30, a climbing enthusiast from Sheffield, arrived in Fort William yesterday having covered 1,027 miles and 41,300 feet during the past 83 days (Ronald Faux writes).

His round of all the Scottish Munros (peaks higher than 3,000 feet) first listed in 1891 by Sir Hugh Munro, set records for speed and for being the first man to complete all the Munros in winter.

"I am just beginning to realize how tired I am," he said after striding down Sgorr Eilde Mor, the final Munro. With his was his wife, Joy, aged 29, who climbed 120 of the peaks and provided road transport and logistical support.

He said: "I was a bit rushed towards the end because of the appalling weather. In the last three days I packed in 20 Munros, 65 miles of distance and the height of Everest from sea level."

The Morans sold their home to fund the attempt, which aims to raise money for Intermediate Technology, a charity that provides practical help schemes for the Third World.

"It was ironic to be sometimes climbing a hill in pouring rain to help provide a pump for a desert village with no water," Mr Moran said.



Martin and Joy Moran at the summit of their final Munro (Photograph: John Paul)

Miner fears for his life after pit threats

By Barrie Clement, Labour Reporter

A miner aged 39 yesterday said he was now in fear of his life after leading a return to work last November at a strike-bound Yorkshire pit.

Mr Brian Smith, an underground worker at South Kirby colliery, near Barnsley, has refused to go down the mine and accused the National Coal Board of renegeing on assurances given to working miners during the dispute.

Mr Smith, a father of four who lives at Wakefield, claimed that when he led 17 men back to work the NCB assured him that he could opt for redundancy or transfer if he encountered intimidation when the strike ended.

Last week the remaining 1,400 members of the National Union of Mineworkers at the colliery joined the 48 men who were back at work. Most of the "working" miners, along with Mr Smith, had to be locked in a pit building to escape the taunts and physical intimidation of the newly returned strikers.

"They came back with banners flying and went for us. We armed ourselves with pickaxe handles because we were afraid," Mr Smith said. "They were trying to smash the building down, and the management didn't seem to be doing much about it."

Eventually the militant strikers dispersed, and Mr Smith and his colleagues left the building. The next day the "working miners" finished their shift to be greeted by 600 jeering pickmen. "They were shouting us all over the place," he said.

Last Friday management sent letters to all NUM members calling on them to stop intimidation, and the moderates went in to work on Monday.

"But they asked us to go underground and we refused," Mr Smith said. "There's no way we are going down there back to our normal jobs. They have threatened to kill us."

Five men have been suspended from work after allegations that oil was poured over Mr Paul Watson aged 28, a South Wales NUM member, as he showered after his shift.

Mr Watson, the only man among 700 workforce at the smokeless fuel plant near Aberdare to break the strike, has complained of intimidation and abuse since the dispute ended.

Last Friday a piece of concrete narrowly missed his wife Joy as she drove him to work through a hostile crowd.

Scottish dismissals must stand, says coal chief

Continued from page 1

not appreciating the market for Scottish coal which burnt more purely and had a lower sulphur content than coal from elsewhere. Mr Wheeler immediately agreed but pointed out that the calorific value was less.

Scottish coal does not burn so brightly but that is the least of his problems at the moment with export markets lost and generating stations less dependent on coal.

Yesterday 4,000 tons of coal were shipped out from Leith to Denmark, the first export coal to leave Scotland since the strike began.

The coal board also rejects the impression that their attitude is somehow different from that in other coalfields. A

Continued from page 1

After the coal board had spent more than £15 million on the pit. It was that decision that brought the Scottish miners out on strike ahead of other coalfields.

Mr Wheeler gives the impression of being a pragmatist who measures every word and action. In one confrontation a union official accused him of

Hattersley budget has £3,000m tax bill for rich

By Anthony Bevins Political Correspondent

An extra £3,000 million tax bill for the rich was yesterday proposed by Mr Roy Hattersley, Labour's shadow Chancellor of the Exchequer, as part of an alternative Budget.

Mr Hattersley told a Westminster press conference that the Shadow Cabinet had agreed to a £5,000 million employment package which would be presented as the opposition alternative to next week's Budget statement from Mr Nigel Lawson.

He said that the finance needed to stimulate and provide employment would come from the Chancellor's suggested tax handout of £1,500 million and the proposed cut of £3,500 million in the public sector borrowing requirement.

It was estimated that unemployment could be cut by 270,000 in one year, a million over three years, with such an investment.

But he also proposed a strong element of redistribution, including a £5 increase in child benefit, a £5 increase in the single person's pension and £8 for married pensioners, and the introduction of long-term supplementary benefit for the more than a million long-term unemployed. Long-term benefit keeps pace with the level of the state pension.

The cost of those increases, estimated at about £2,825 million, would be paid for, Mr Hattersley said, by withdrawing tax concessions given to the country's wealthiest 5 per cent since they came to power in 1979.

The Conservative concessions included the reduction in capital gains tax and capital transfer tax, the abolition of investment income surcharge and the lowering of the top tax rate bands.

He added: "Alternatively, they bought those plots well knowing that the effect thereby would be severely to disrupt hunting."

Mr Cazalet said hunting on Exmoor had been carried on for more than 100 years with the support and to the benefit and enjoyment of the farming community.

Earlier, hunt officials had said that without the hounds the deer herd would be poached and shot out of existence. The league is seeking to have hounds of the Devon and Somerset Stag Hounds banned from 2,000 acres of wildlife sanctuary which it owns on Exmoor.

The league wants a declaration that the hunt cannot enter or trespass on its land and an injunction restraining the defendants or their agents from entering or crossing the land. It also wants the judge to grant a permanent injunction against the hunt which culls the 1,000-strong herd of red deer running wild on the moor.

In addition, it is seeking to extend and make permanent a temporary injunction granted in March 1983 and asks for damages for trespasses already committed.

Mr Cazalet said the hunt worked with a trained and disciplined pack of hounds which was handled by experienced staff. The hunt had made painstaking efforts to prevent hounds entering on to prohibited land.

He said that such entries alleged to have taken place occurred in spite of reasonable care taken by the defendants.

Mr Cazalet said: "We submit that a master of hounds would not be able to take his dogs out at all if he is liable in law for their trespass, having taken reasonable efforts to prevent them from entering somebody's else's land."

"Under the terms of the injunction sought by the league, hunting would be stopped within a very wide radius around each sanctuary, perhaps as much as 10 miles in some areas, for fear of unintentional trespass."

Mr Louis Blom-Cooper, QC, for the league, told the court: "The league fully acknowledges that the sport of hunting, be it stag or fox-hunting, may be lawfully carried out in this country at the present time."

"But, and this is the main qualification, such lawful hunting has always to be conducted in subordination to the ordinary rights of property."

Mr Justice Park has told the defendants, Mr Maurice Scott of Brendon Hill Farm, Watchet, Mrs Nora Harding of Timberscombe, Minehead, and Mr Michael Robinson, of West Hackett, Porlock, joint hunt masters, that the league has a right to expect that its sanctuaries should not be invaded by hounds.

Mr Justice Park reserved judgement on the case, which could be crucial to the way in which hunts are conducted. It is thought his verdict will decide whether hounds can be regarded in law as trespassers.

Threat to college exams

By Lucy Hodges Education Correspondent

Thousands of college students, including those on the government's Youth Training Scheme, may finish their courses this summer without getting their qualifications because of industrial action announced by college lecturers.

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The college lecturers have asked the employers for a pay rise which would restore pay levels to those of the Houghton award.

Salaries have fallen by 43.7 per cent since then.

Peace protesters get the vote

Judge Peck at Newbury, Berkshire, yesterday ruled that seven women peace protesters were entitled to have their names on the electoral register for the town even though they are illegally camped outside the Greenham Common base.

Vicar's Russian wife to join him

Mrs Lyudmila Evans, aged 34, the Russian wife of the Rev Walter Evans, aged 55, Vicar of Chalton, near Stroud, Gloucestershire, has been given permission to join him in Britain in three months.

Sir Robin hopes to go on working

Sir Robin Day, the interviewer, left hospital yesterday after heart-by-pass surgery and said he hoped to return to television.

Sir Robin hopes to go on working

Sir Robin, who is 61, was asked when he would be back on television and replied: "Perhaps never. Retirement is quite possible, but I have every intention of returning because I can't afford not to."

Ponting says his phone and mail were monitored

By Richard Dowden

Mr Clive Ponting claimed yesterday that his telephone was tapped and his mail intercepted while he and his lawyers were preparing his defence for his trial on charges under the Official Secrets Act.

"My solicitor, leading counsel, his junior and I all had the same opinion on the same morning," said the former Ministry of Defence civil servant.

"A peculiar ringing of the phone and the minute it was picked up there was no one there."

"I am sure that someone on an Official Secrets Act charge would have their phone tapped. What concerned us was that our plan for my defence would be passed on to the prosecution."

Mr Ponting said that nothing emerged at the trial which suggested the prosecution had access to his defence before hand, but Mr Bruce Laughland, his leading counsel, had raised the matter with the Director of Public Prosecutions. He had received a non-committal reply.

Mr Ponting said the flat of Mr Jonathan Caplan, his junior counsel, where he and his lawyers held meetings to plan the defence, appeared to have been broken into.

In his book *The Right to Know*, published yesterday by Sphere Books at £2.50, Mr Ponting said a bank statement last year arrived late and had so obviously been tampered with that it may have been intended as a warning.

Admiral of the Fleet Lord Lewin will not be prosecuted under the Official Secrets Act for disclosing details of Navy sonar systems to the authors of a book on the sinking of the General Belgrano, the Attorney General Sir Michael Havers said yesterday.

EEC farm price warning

By John Young Agriculture Correspondent

Any significant increase in EEC farm prices would be irresponsible, Mr Michael Jopling, Minister of Agriculture, told the House of Commons Select Committee on European Legislation yesterday.

Milk production in the Community was still 12 per cent above demand, despite the imposition of quotas, he said.

There were 600,000 tonnes of beef in intervention storage and there was likely to be a 15 million-tonne carryover of surplus grain in store at the time of this year's harvest.

In the circumstances, the increase of between 4 and 5 per cent suggested by the European Parliament would give entirely the wrong signal to the agricultural sector, he said.



The £2 gallon motorists using a small filling station in the village of Monks Eligh, Suffolk, are paying £2 for a gallon of four-star petrol, and £2.05 at Hadleigh, near by.

£2.05 at Hadleigh, near by. Essex's recommended price is £1.994, but Mr John Webster, serving at his garage last night, said: "The extra fraction of a penny will help us meet overheads."

The Times overseas selling prices: Australia \$10.50, Belgium £10.50, Canada \$12.00, Switzerland £10.50, Denmark \$10.50, France £10.50, Germany \$10.50, Greece £10.50, Ireland \$10.50, Italy £10.50, Luxembourg \$10.50, Netherlands £10.50, Norway \$10.50, Portugal £10.50, Spain \$10.50, Sweden £10.50, Switzerland \$10.50, Taiwan £10.50, Thailand \$10.50, USA \$10.50, Yugoslavia £10.50.

Champagne Charlie sent to jail

Leslie Cairns, a car dealer aged 38, was yesterday jailed for 18 months, nine months of which were suspended, for a series of fraud offences valued at £170,000 involving expensive cars.

Cairns became known as "Champagne Charlie" because he entertained bank managers, while in search of huge loans, with vintage champagne. His solicitor, James Neale, aged 39, a former England hockey international, was jailed for three years.

He pleaded guilty to fraudulently obtaining £204,000 which he gave to Cairns from his clients' accounts.

Judge John Hazan, QC, told him: "What you did in these offences was disgrace to your profession." The Law Society had to pay a total of £891,000 in compensation to his clients.

Neale, of Chittis Hill, Colchester, pleaded guilty to six charges of theft, deception and forgery.

He was said to have given the money to Cairns, who passed it to a property dealer. It was never recovered.

The court was told that a £800,000 civil action was being taken against Mr Michael Lucas, aged 37, of Loamy Hill Road, Tiptree, Essex, to reclaim the money.

Cairns, of Hague Street, Glossop, Derbyshire, admitted theft and deception concerning two Rolls-Royces, a Daimler and an Aston Martin.

Threat to college exams

By Lucy Hodges Education Correspondent

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Food labels

Practicalities of... collection

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Practicalities of... collection

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Baroness demands details of Thyssen fortune in \$80m jewellery dispute

Baroness Denise von Thyssen, who is contesting a claim by her former husband, Baron Heini von Thyssen, for the return of an engagement ring and family jewellery valued at \$80 million, has rejected his claim that his wealth was £400 million.

She told the Court of Appeal in London yesterday that the baron's wealth was £1,200 million.

Mr Thomas Scott Baker, QC, appearing for the baroness in her move to force the baron to reveal his wealth, said that Baron von Thyssen, aged 63, had bought the ring as an investment. The baroness said the jewellery was worth a total of under \$25 million.

Last month, Mr Justice Eastman, who granted the baroness a decree nisi in November because of the baron's admitted adultery with a former Spanish beauty queen, Carmen Cervera, widow of the Tarzan actor Lex Barker, refused to order the baron to disclose further details of his wealth.

In seeking to overturn that ruling, Mr Scott Baker told Sir John Arnold, President of the Family Division, Lord Justice Griffiths and Sir David Cairns, that the information was crucial for the fair resolution of the parties' financial claims.

The financial dispute between the couple, in which the Brazilian-born baroness,

aged 44, seeks provision for herself and their son, Alexander, aged 10, with whom she lives in Zurich, is to be resolved at a five-week High Court hearing in London starting in June.

The baroness wanted the divorce heard in Switzerland, where it was expected she would get a bigger share of his fortune. But the Court of Appeal ruled against her.

Mr Scott Baker said that it was a very unusual case as they were both Swiss citizens. If they had remained married she would have inherited from him under Swiss law, which because of the difference in their ages was a likelihood. She would have been entitled to a life interest in half his wealth or a quarter absolutely.

But because of the divorce she has lost that entitlement and had to be compensated. Baron von Thyssen put his income at £10 million a year, Mr Scott Baker told the court.

The baron is claiming the return of a Manhattan apartment valued at \$4.5 million, "objets d'art" and other silver valuables he claims the Baroness took from their home in Chester Square, Belgravia.

The baron, in the ancillary relief claim, seeks a return of diamonds, emeralds, rubies, sapphires and pearls. Eight pieces are valued at \$32,345,000.

Other jewellery bought, he claims for investment, is valued at \$45,109,000, but, he says, she can keep 124 pieces of jewellery valued at \$4.4 million.

Mr Scott Baker said: "It is all hers having been given to her." It was also the baroness's opinion that it was vastly overvalued, with the pieces she says are hers worth only \$180,000 and the rest \$25 million.

The baroness also claimed the investment list included the engagement ring he bought, which was worth \$300,000. The hearing continues.

BBC chief says TV report was misleading

By David Hewson
Arts Correspondent

The chairman of the BBC, Mr Stuart Young, apologized yesterday for an inaccurate television news report which claimed an independent accountants' study had cleared the corporation of overmanning and has backed its claim for a £65 licence fee.

Speaking on Radio 2's *Jimmy Young Show*, Mr Young said he wanted to correct the misleading impression given in the nine o'clock news report which "was not as accurate as it should have been".

The coverage of the study led the accountants, Peat Marwick, to criticize the corporation the following day.

Peat Marwick denies that its study examined the licence fee application or was sufficiently wide-reaching to clear the BBC of overmanning, although Mr Young said yesterday that staffing levels were within its remit.

Mr Young denied an accusation by a senior member of Peat Marwick, quoted in *The Times*, who said the BBC chairman had been guilty of selective reading by declaring that the report gave the BBC a "clean bill of health".

"I stand by every word I said about it (the report)", Mr Young said. "I did not read selectively."

BBC Television journalists responsible for the controversial news item were unwilling to discuss their chairman's criticism yesterday.

However, it is understood that the BBC did not rely on a television team to cover the press conference at which Mr Young and the Director General, Mr Alasdair Milne, hailed the Peat Marwick report as justifying the licence fee application.

Instead, the BBC used the Press Association's coverage, and now argues that its gloss on the report came from the association.



Anita Roddick yesterday (Photograph: Bill Warhurst).

Rule-breaker rewarded

Mrs Anita Roddick, the founder and managing director of Body Shop International PLC, was yesterday voted Business Woman of the year for the success of the Body Shop chain, now making pre-tax profits of more than £1 million a year.

Accepting the award, sponsored by Veuve Clicquot Champagne, at the Institute of

Directors in London, Mrs Roddick, aged 42, attributed her success to "energy, curiosity and breaking the rules".

When she opened her first shop in Brighton 10 years ago with a bank loan of £4,000 she cut costs using urine sample bottles. The plastic bottles are now a trademark of the shop.

Diary, page 14

Lloyd's underwriter 'made scapegoat for dubious practices'

By Colin Hughes

Mr Peter Coucher, a former Lloyd's underwriter who made a series of false insurance claims to pay for the running of his yacht, *L'Obsession*, claimed in an interview with *The Times* yesterday that he had been made a scapegoat for dubious business practices.

Speaking on the telephone from St Thomas, in the United States Virgin Islands, where he now works, Mr Coucher said: "I was singled out as the culprit for practices which everyone knew about, and I was paid off to resign from Lloyd's and leave quietly."

He said that he had been available in London until July last year to answer any investigation into the £11,000 in false claims, but had never been approached by Lloyd's. "There is no question whatever of my fleeing the country."

On Tuesday the Lloyd's council published its ruling into the affairs of Syndicate 689, the group formed by Mr Coucher to underwrite yacht insurance. Mr Coucher was employed by Belieu, Parry and Raven as agent to run a similar syndicate owned by them, Syndicate 691.

At the end of 1982 it was revealed that *L'Obsession* owned by Syndicate 689 and berthed at Lynton, Hampshire, was having its expenses paid by false insurance claims.

According to Mr Coucher, who is now working as a consultant to Insurance Unlimited (Caribbean), on St Thomas, the claims were used to pay £600 a year mooring fees for *L'Obsession*, which was used for business entertaining. From 1977 to 1982 a total of £6,500 in false claims was paid out to run the yacht.

The case is certain to bring increased political pressure on Sir Michael Havers, the Attorney-General, to explain why there have been no prosecutions for alleged fraud in this and a series of similar cases that have been disclosed

by Lloyd's investigations during the past two years.

Mr Coucher said yesterday: "The purpose of those claims was known openly. I do not regard them as in any way fraudulent."

"I was then offered by Belieu, Parry and Raven £25,000 in cash, free of tax, and £89,000 for my half share in my company, Coucher Underwriting Agency, to leave quietly. I decided that I didn't want to face the hassle, and agreed to resign from Lloyd's after 35 years as a member because I was fed up with the whole business, and felt I was being victimized because the club did not like me."

Mr Donald Mott, a director of Brewer and Raven underwriting agencies, agreed yesterday that Mr Coucher had been paid to buy out his syndicate. "There is no question, however, that we were buying him off. That is totally untrue."

Mr Mott added: "At that time the bye-laws contained in the Lloyd's Act, which introduced the disciplinary procedures for such situations, was not in force. They came in at the beginning of 1983."

According to Lloyd's it was felt by all the insurers involved that, by paying £7,000 to Brewer and Raven in early 1983 to clear the false claims, Mr Coucher had indeed acquitted his responsibility.

Lassa fever nurse 'better'

Lassa fever victim Miss Jill Sanderson, a nurse aged 27, is in the isolation unit at the Ham Green Hospital, Bristol, where her condition yesterday was "much improved".

She was flown home by the RAF on Friday night, from Sierra Leone, where she caught the disease while working with Voluntary Service Overseas.

Food labels 'should say more'

By Thomson Prentice, Science Correspondent

New laws in which many foods will have to carry labels showing their fat content should provide more information for consumers, health educationists said yesterday.

The Government's proposals on food labelling, announced on Tuesday, have been welcomed generally, and will lead to legislation by this time next year.

The proposals follow the recommendations by the government-appointed Committee on Medical Aspects of Food Policy last year that the British diet contains too much

fat, particularly saturated fat. Health experts are concerned about the 180,000 premature deaths a year in Britain from coronary heart disease, the highest such death rate in the world.

The consumption of fat, particularly saturated fat from meat and dairy products, is a leading contributory cause of coronary heart disease.

The Government is considering full nutrition labelling to give energy, protein and carbohydrate content of foods, and to include sugar, dietary fibre and salt levels on the labels.

Mr John Brown, nutritionist at the Health Education Council, said yesterday: "We are very pleased that saturated fats will be specifically referred to on labels but we are concerned that other nutritional details may not be obligatory."

"We would like to see labels carrying details of sugar, starch and dietary fibre. The Government could usefully go a little further and we hope there will be all-round consultation with consumer groups and health advisers before legislation is drafted."

'Fatal delay' in addict's collapse

School children used the home of David Sydal David for glue-sniffing sessions. Carmarthen Crown Court heard yesterday.

Mr David, aged 52, a bachelor, gave them an aerosol spray, lint and drinks. And he played videos for them to watch while they hallucinated.

But when one collapsed dying from the effects of the spray he did not know what to do, the court was told. It was 20 minutes before he called a doctor, by which time the 15-year-old boy was dead.

His dangerous negligence amounted to manslaughter, Lawrence Griffiths for prosecution, claimed. Mr David, of Knox street, Port Talbot, South Wales, denies manslaughter.

Mr Griffiths said that Mr David allowed several 14 and 15-year-old young people to come to his home.

"The boy who died and his friend were frequent visitors to his home Mr Griffiths said."

The prosecution claimed that David must have known the damage he was doing by providing the spray. On the Saturday morning the boy died he sniffed the spray from the lint and then fell on his knees by a fireplace shouting "run, run."

Mr Griffiths maintained gross negligence on Mr David's part on two accounts - that he provided the substance and that he took too long to call a doctor. The case continues.

Down's baby family 'spun a web of deception'

By Michael Horsnell

A web of lies and deception about the disappearance of Louise Brown, a two-week-old Down's syndrome baby, was spun by her family, a jury at the Central Criminal Court was told yesterday.

Mr Roy Amlot was making his closing speech for the prosecution after all four defendants in the case chose not to go into the witness box to give evidence.

He said that despite persistent questioning by police none of the four had broken down. "But by the same token what the police were treated to, and you may think without doubt, is a number of lies and falsehoods about significant aspects of this case."

The prosecution alleges that Louise's father, Paul Brown, aged 30, a roofer of Tierney Road, Streatham, south west London, murdered her on the

night of May 26 last year after consuming a large amount of alcohol.

With Louise's mother Susan Pullen, aged 30, his brother, Ian Brown, aged 33, and Ian's wife, Mrs Brenda Brown, aged 32, Mr Brown is also accused of conspiring to pervert the course of justice by making false statements designed to conceal the baby's death.

Ian Brown is also charged with assisting his brother by concealing the body, which has never been found. All charges are denied.

Mr John Mathew, QC, defending Mr Paul Brown, said the prosecution had not proved the murder charge and could not prove that if Louise had died from an unlawful assault aged 30, it was Mr Brown or Miss Pullen who had carried it out. The trial continues today.

Cell rape case 'distrust'

Mrs Violet Berkeley, mother of a woman who has claimed she was raped twice in a police station cell, told the Manchester Magistrates Court yesterday of her distrust for the police.

Mrs Berkeley described how she hid a tape recorder in the living room of her home when three officers arrived to take a statement from her daughter, Jacqueline.

Mrs Berkeley also said she was not asked by police to hand over clothing her daughter was

wearing after her arrest during a street fight and which had allegedly been stripped from her later.

Jacqueline Berkeley, aged 21, of Haydon Avenue, Moss Side, Manchester, has claimed that after her arrest she was raped by two policemen while being held down by two policewomen.

Miss Berkeley has denied charges of wasting police time, assaulting officers and damaging police property.

The hearing continues today.

Computer fraud costing companies '£2m a day'

By Bill Johnstone, Technology Correspondent

Computer fraud could be costing companies and financial institutions £2 million a day, principally because of ignorance about the underliability and security risks of electronic technology.

Mr Christopher Johnson, marketing director of Stewart Wrightson, the international insurance brokers, says that "four British banks have budgeted £85 million against computer frauds this calendar year."

Mr Johnson says no one in banking or finance wants to admit to being a victim of computer fraud for fear of embarrassment.

Employees are the weakest point in any computer security

system, although that is changing because of the distribution of computer power and the ease with which some systems can be breached from outside.

There is a need to have greater understanding of the technology, what it can do and the problems it can bring with it. The problems need to be scientifically identified, measured and tested", Mr Johnson said.

Very few employees who defrauded a company usually by transferring money electronically to their bank accounts are prosecuted for fear of publicity. That is justified on the grounds that such exposure would encourage "copy-cat" frauds, he said.

Ronay's local wins his pub of the year award

By Robin Young

Mr Egon Ronay, the gourmet guide publisher, yesterday announced that his local is the best public house in the land.

His Pub of the Year award went to the Royal Oak at Yattendon in Berkshire, where he picks up his newspapers when he is at his country home just a mile and a quarter away.

"I want to emphasize that the choice was not mine alone but by unanimous vote of all my inspectors," Mr Ronay said yesterday when the award was presented to the licensee, Kate and Richard Smith, at the launch in London of *Egon Ronay's 1985 Guinness Pub Guide to Food and Accommodation*. (Mitchell Beazley, £3.95).

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PARLIAMENT MARCH 13 1985

Leaked document

BNOC to go

Teachers' dispute

Times Diary item sent to privileges committee

PRIVILEGE

By 268 votes to 109, a majority of 159, the Commons decided to refer to its Committee of Privileges a report in *The Times* of March 6. This concerns a draft report from the Home Affairs Select Committee about the police Select Branch.

Sir Edward Gardner (Fylde, C) moved the motion calling attention to the report in *The Times* of March 6 concerning his draft report as chairman of the Home Affairs Select Committee on the Special Branches of the police. The motion proposed that the matter of the complaint be referred to the Committee of Privileges.

He said that on Wednesday, February 20, copies of the draft report were issued to the 11 members of the committee and to no-one else. The draft report on this highly sensitive and difficult subject had yet to be considered by the committee.

On Wednesday March 6 a summary of the draft report appeared under the heading "Special clearance" in *The Times* of March 6.

I need hardly satisfy the House (he said) that this article is a disclosure of the draft report because the article itself admits that the report has been "leaked to the public".

I submit that this disclosure is a clear and serious breach of the rules governing select committees.

The article appears to have been intended to embarrass and to influence the committee in its consideration of the draft report.

Some might say it was an attempt to set the cat among the pigeons.

I am not suggesting for one moment that members of the select committee individually or collectively are not strong enough to resist tactics of this kind. But the fact remains that what has been put at risk is something very important, and that is the trust that ought to exist between members on a committee of this kind.

Mr Dennis Skinner (Bolsover, Lab) It happens all the time.

Mr Gardner: The article flouts contemptuously the rules of the House regarding the publication of draft reports by a select committee.

Mr Brian Sedgmore (Hackney South and Shoreditch, Lab), opposing the motion, said government by law must not be open government and that applied whether they were dealing with despicable conduct of Clive Ponting or the school sneak who had apparently released this document to *The Times* of March 6.

This was a totally different question to saying the House should be using its powers of privilege in this particular matter.

Select committees (he said) have got themselves into a terrible mess over the issue of privilege, and it is fair to say double standards, duplicity and hypocrisy are being used.

It was implicit in the very form of a privilege motion of this kind.

When the Select Committee of Members' interests last year was dealing with complaints about the Omani issue there were reports from Mr Gordon Greig of the *Daily Mail* and Mr Anthony Bevins of *The Times* which were direct reports of the committee's proceedings.

He (Mr Sedgmore) wrote to the clerk and saw him. The clerk presented his letters to the committee which in its wisdom decided to take no action. There appeared to be one standard for that committee and another for the home affairs select committee.

Mr Dale Campbell-Savours (Workington, Lab) had been under extreme pressure not to talk to anyone and yet they had two distinguished journalists who were reporting on the proceedings of the committee and no action was taken against them.

They also had the curious situation where the chairman of that committee went on the radio and talked about what the committee was doing at that particular time.

The Speaker had ruled that was not a *prima facie* breach of privilege.

The whole basis of confidentiality of committees has broken down (he went on) and it is not going to be recovered by attacking journalists on *The Times* Diary or asking them questions about this particular leak.

We are not going to get anywhere with that.

He (Mr Sedgmore) was on the Treasury select committee which leaked so much it could actually be a government department charged with safe keeping of top secret documents. Only a few weeks ago Mr Anthony Bevins had a story about exchange controls on a report which had not come out. Subsequently it appeared in *The Financial Times*.

Maybe (he said) we could solve four-fifths of these problems by imprisoning Mr Anthony Bevins (Laughter). If this man got all these leaks of committee reports what were all the other journalists doing? Why could not we do it as well? It seems to me we are getting into appalling difficulties.

We know no members of this particular committee have admitted to leaking this particular document.

Therefore we are chasing journalists. We are chasing the freedom of the press. We are chasing people with rights and responsibilities and obligations to their public. It cannot be their obligation to keep silent when they get hold of information.

Mr Jeffrey Booker (Birmingham, Perry Barr, Lab) said that under the old procedure, the privileges committee had used a blunderbuss by seeking to ban two journalists. It was the journalists the House would be after in this case, no one else (Conservative protest).

The journalist was not going to say who had given him or her the report.

The only sanction which could be taken other than putting the journalist in the Tower or calling him before the bar, was to seek to ban him or her from the House.

We would be made a laughing stock if we attempted that (he said). There is no justification for proceeding on this kind of motion anyway.

If the journalist got the report in draft form he or she should not have done, and he accepted that. There had been a breach of trust but you will not solve that by hunting journalists. You cannot legislate to create trust between members of select committees.

Mr Robin Maxwell-Hyslop (Tiverton, C) said that parliamentary privilege in this case, as it had not in the past for only one purpose—to enable Parliament to do the job for which it had been elected.

That must be the test of application of such sanctions. The question to be decided was whether the breach impaired the functioning of the Parliament.

Unless the House ordered that the chairman's draft be written only by the chairman—which any select committee member knew was impracticable—the professional servants of the House were put in an impossible position.

He concluded that the process leading to the report being laid on the table was not marginal or peripheral to but essential to the integrity of the select committee process. It was therefore necessary to refer the matter to the privileges committee.

Mr Michael Foot (Blaenau Gwent, Lab) said procedures had been overhauled. One purpose was to cut the number of privilege cases. However, the position of the Chamber had always been protected in the new procedure.

He had not been an enthusiast for select committees but was not in favour of them having their documents leaked. The multiplication of select committees increased problems about publication, because of an increase in the number of occasions when there was a sit between cup and tip, or between the time the committee began sitting and publication of the report.

I do not believe you will stop leakages by this kind of procedure (he said). All you do is multiply the number of applications and references.

If one got leakages from Cabinet—and there were almost every week—there would be leakages from select committees. They could not say that the much higher standard from select committees was not going to be maintained.

My prophecy (he said) is that the editor of *The Times* (he said) will say to the committee "I cannot do it. Why have you got me into this? Journalists are protected in these things."

Journalists are under oath, if you like to preserve sources. If lobby correspondents were to feel free to bring out obligations to MPs, chaos would reign.

The old procedure would have been to send the journalist to the Tower but that had not worked and they had had to give it up. The House had not done it very good grace and should learn from that experience and give it up now.

That does not mean that I am in favour of people leaking from select committees or Cabinet, or even of Speaker's leaking from conversations they have. (Laughter) These are matters of honour. That is the way you have to approach it in this House.

If you destroy the relationship between MPs and journalists and say there is to be no honour between them, you will destroy the relationship between this House of Commons and the press. I urge the House not to embark on that course.

Mr Ivor Stanbrook (Orpington, C) said the matter should not be passed over lightly. There must be a sanction consisting of reporting the matter to the Committee of Privileges, which was all that this motion asked for.

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Rabin resists Knesset pressure for immediate withdrawal from Lebanon

From Christopher Walker, Jerusalem

In an atmosphere of crisis caused by the worsening violence in Lebanon, Mr Yitzhak Rabin, the Israeli Defence Minister, yesterday defeated a number of calls from left-wing parties in the Knesset for the immediate withdrawal of Israeli troops to the border.

During the often heated debate, which came in a week in which 14 Israeli soldiers have already been killed and a further 21 wounded, Mr Rabin responded to the national mood by pledging that the second stage of the three-part pullout would be completed "in the shortest possible time".

The debate was preceded by a number of judicious leaks to the Israeli news media from the defence establishment, suggesting that stage three could in fact be completed much more quickly than the unofficial deadline of September now set.

Among those calling for an immediate withdrawal was Mr Eliezer Granot, leader of the opposition Madan party, who demanded an end to the "unnecessary shedding of Israeli blood" and argued forcefully that a complete pullout could be staged in a matter of weeks.

Mr Granot, whose party broke away from its alignment with Labour before the founding of the National Unity Government, accused the Cabinet of agreeing to a staged pullout only to appease the right-wing Likud bloc which began the war. His speech was met with repeated interruptions from hostile right-wingers.

The Madan leader called for a full public inquiry into the war, which he described as Israel's "war of choice". The question he stated was not whether terrorism was a fact of life in Lebanon, but why this terrorism had become of concern to every family in Israel.

In what was seen as a further display of Israeli determination to hit back hard inside Lebanon, the debate coincided with a new Israeli air raid in which it was claimed a base belonging to Saïqa, the Palestinian group closest to the Syrians, was hit.

An Israeli communiqué said a two-storey building close to the Beirut-Damascus highway in the Bekaa valley had been hit and that all planes had returned safely. Military sources have hinted that an increase in air attacks can be expected once Israeli forces are back behind the border.

In addition to the parliamentary clamour for a quick pullout, the Peace Now movement has announced plans for a mass demonstration in Tel Aviv on Saturday to demand an immediate withdrawal and an end to the Army's controversial "iron fist" policy against Shia Muslim villages.

Already vigils have been mounted by Israeli protest groups outside the Defence Ministry in Tel Aviv and the Prime Minister's residence in Jerusalem, backing the demand for a rapid retreat. The deep split inside the Jewish state over the desired speed of withdrawal mirrors that which has dominated the internal argument over the war almost since its inception in June, 1982.

Mr Shimon Perez, the Prime Minister, has been attempting to damp down the crisis atmosphere, arguing about the dangers of displaying disunity, but his efforts have met little success. To an extent not witnessed since the invasion, the Israeli public appears to have become obsessed with the dangers facing its soldiers in Lebanon. The Jewish death toll there has now reached 637.

This obsession has been reflected in the local media whose columns and programmes are filled with little else but endless discussion about Lebanon, and particularly the new dangers posed by the hostility from the extremist Shia Muslim community in the south. Most Israeli experts predict that their attacks will inevitably spill over the border once the final retreat has taken place.

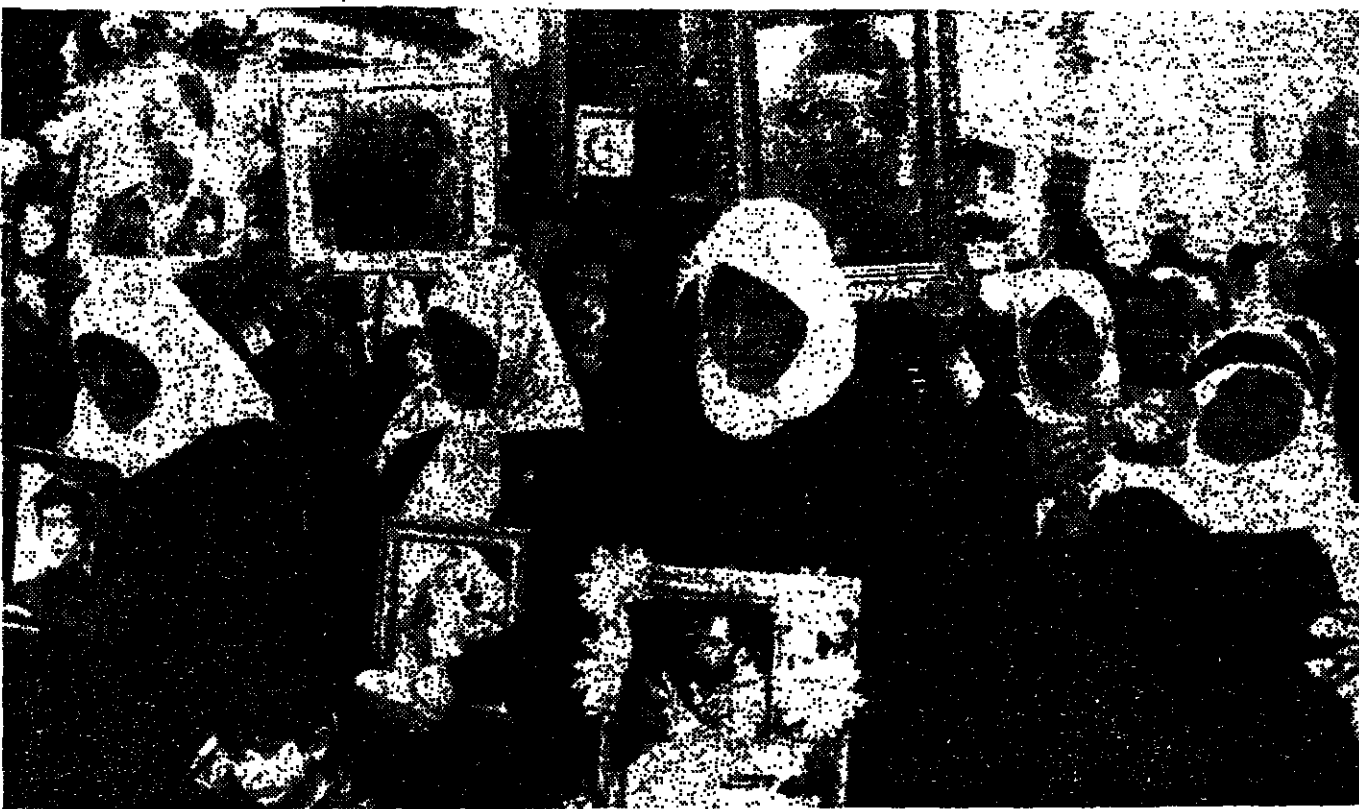
Worried leaders of vulnerable northern Israeli towns and settlements have been invited to attend next Sunday's Cabinet session to air their concerns. These include calls for Government funding for new air raid shelters, extra telephones and added medical facilities before the predicted resumption of cross-border attacks later in the year.

● Tel Aviv (AFP) - The Israeli state-owned telephone company cut off the home and office lines of its managing director, chief manager and department heads because they were overdue in paying their bills due to a mistake, the *Jerusalem Post* reported.

Lebanon toll

Week ending	Israeli	South Lebanon Army	Pe'ladine and Lebanese
Feb 2	5 injured	2 killed 1 injured	5 killed
Feb 9	35 injured 4 killed (stage 1 of pullout)	1 injured 1 killed	13 killed 1 injured
Feb 23	11 injured 4 wounded	2 killed 4 wounded	4 killed 10 killed 5 wounded
March 2	4 wounded	1 killed	1 killed
March 4		12 killed 34 injured	
March 5		1 wounded 1 killed	2 killed 25 killed 250 injured 1 wounded
March 7	1 killed		
March 8			
March 9	5 wounded 12 killed 14 injured		
March 10			
March 11	2 killed 7 injured		
March 12			34 killed

* Usually described as "terrorists" by the Israelis.
Source of figures: *Jerusalem Post*.



Images of death: Shia Muslim women in a funeral march through south Beirut carry pictures of relatives killed in an Israeli raid on the Lebanese village of Zrariye two days ago.

Christian militia leader rebels against Gemayel

From Our Correspondent, Beirut

A pro-Israeli commander of the rightist Christian "Lebanese forces" militia rebelled yesterday over the pro-Syrian policies of President Amin Gemayel and took control of a number of Christian communities north of the capital.

In what his supporters called "a revolution without blood," Commander Samir Geagea and hundreds of allied militiamen closed off Christian areas along the coast north of Beirut and demanded that their views be given more consideration by the Government.

The challenge could not have come at a worse time for Mr Gemayel, a Maronite Catholic who has more and more aligned himself with Syria in an effort to end nearly 10 years of civil war in Lebanon.

Early yesterday afternoon Israeli jets staged their fourth air raid this year in eastern Lebanon's Syrian-controlled Bekaa Valley. The Israeli military command in Tel Aviv said the target was a camp of the Syrian-backed Salqa Palestinian faction near Bar Elias. The Christian "Voice of Lebanon" radio station said one guerrilla was killed and at least one other wounded.

Mr Geagea, aged 32, himself a Maronite Catholic from the northern town of Becharre, had been dismissed on Monday from the politburo of the Christian "Phalange party", which had been founded by Mr Gemayel's late father, Pierre. A key factor in the rift was Mr Geagea's refusal to close down the militia-run checkpoint near the town of Barbars, north of Beirut. This was demanded by Syrian backed Druse and Muslim factions as a precondition for reopening Lebanese highways under militia control.

The early-morning knock at the door

Shin Bet round-up fails to cow Tyre

From Robert Fisk, Tyre, southern Lebanon

They came for Khalil Babsoun in the early hours of yesterday morning, three Israeli plainclothes men in a civilian car and told him to pack his things and climb into their vehicle. He was driven off into the darkness.

Khalil Babsoun is an unassuming man who runs a private telephone exchange in a grubby suburb of Tyre. He spends his days calling Beirut for villagers who want news of their relatives in the capital.

The longest call he made in the past 36 hours was to connect me to the editor of *The Times* in London. His wife said the Shin Bet intelligence men asked if anyone had been staying with the family. Then they left with Khalil.

The arrests are going on day and night in Tyre. On Tuesday two Shin Bet cars - a Mercedes and a BMW without registration plates, both vehicles well known to the locals - arrived near the Elissa Beach Hotel to collect two civilians. Then on Tuesday afternoon two Israeli army armoured troop carriers drove at speed down the Baaf road and pulled up outside an ironmonger's shop. The owner, Youssef Nader, was brought out in shirtless leavers.

We watched him, a middle-aged, greying man with spectacles, as he was ordered to climb on to the troop carrier, where he sat down, inconspicuously on an upturned armoured door. He was driven past us through Tyre like that, clinging to the metal lid as if he was on a carnival float, surrounded by heavily armed troops as the vehicle lunged over the broken roads.

He, too, was taken to the Shin Bet intelligence headquarters, as he must have guessed he would be. Almost everyone arrested in Tyre is taken down to see Shin Bet.

But, despite the hundreds of arrests in Tyre and across southern Lebanon every week, the Israelis seem hardly to have noticed the guerrilla resistance.

The number of roadside bombs has decreased. When the guerrillas do attack convoys in this way, they detonate their explosives while hiding up trees, aware that Israeli return fire will be sprayed at ground level immediately afterwards.

The suicide bomber has now come into his own. The Israelis cannot hit back at a man who is dead, and the only response appears to be the slaughter that was visited by the Israelis upon the village of Zrariye on Monday. As usual, the guerrillas have vowed revenge for this - and the war goes on.

Grand jury ordeal for subway vigilante

From Trevor Fishlock, New York

Mr Benjamin Goetz, who shot four youths on a New York subway train and became a celebrity, is to go before a second grand jury to decide whether he should be charged with attempted murder.

In January a grand jury charged him with illegal possession of a gun, but rejected an indictment of attempted murder. The authorities have now produced new evidence from a witness and a judge has agreed to the unusual step of a second grand jury hearing.

Mr Goetz, aged 37, shot and wounded the youths, claiming they made a threatening approach on an underground train and asked for \$5. Since then he has never been out of the headlines and a furor of controversy has erupted as many people have hailed him as a hero. Others have cast doubt on his story.

Mr Goetz has helped to promote his own notoriety by presenting himself as a crusader against crime. He has urged in newspaper interviews that gun laws should be relaxed. He has suggested that armed volunteers should be trained to be quick on the draw. He has made a show of support for a man charged with killing a subway assailant.

Mr Goetz, whose action is celebrated on T-shirt slogans, lapel badges and caps, says he acted in self-defence. The grand jury's finding that there was no ground to charge him with attempted murder was applauded by many New Yorkers fed up with subway crime.

His popularity slipped with revelations that he shot two of the boys in the back and that, by his own account, he approached one of the youths who was slumped in a seat and shot him again, saying "You don't look too bad, here's another." The second bullet apparently severed the youth's spinal cord.

Mr Goetz's case is that he hit back in the heat of the moment when threatened. But a new witness says that his face was "perfectly calm".

Mr Robert Morgenthau, the Manhattan District Attorney, said that after the grand jury had failed to indict Mr Goetz for attempted murder in January, he had sought the new evidence necessary to have the case resubmitted.

A trial would become a clash between those who believe Mr Goetz struck a blow for people oppressed by crime in a violent society, and those who think his ambiguous actions should come under the scrutiny of the courts.

Kaunda loses his first Bill in Parliament

Lusaka (AP) - For the first time in memory, the Parliament in one-party Zambia defeated a government Bill granting a 30,000-acre farm to two foreigners. Normally government legislation goes through "on the nod".

President Kaunda endorsed the Bill to give the farm to a Briton, Mr A. G. Williams, and a Kenyan, Mr Francis Mbulu. They planned to invest millions of dollars in the crop farm.

However, backbenchers defeated the Bill by 55-42. They said they suspected the two men might be planning to exploit minerals thought to be on the land and fly them illegally out of the country.

Slow Death

Huntsville, Texas (AFP) - Prison doctors carried out the execution of convicted killer Stephen Peter Morin, aged 37, by lethal injection, but only after several attempts which lasted 40 minutes.

Mubarak lobbying support

By Henry Stanhope, Diplomatic Correspondent

President Mubarak of Egypt will call on Mrs Margaret Thatcher in Downing Street today, hoping to find a more sympathetic ear for his Middle East peace initiative than he found in Washington.

His attempt to restart the Arab-Israeli peace process suffered a setback when the White House showed little inclination to become more actively involved.

But it is unlikely Europe would be taken seriously as a stand-in for the United States.

Mrs Thatcher, however, will also want to hear Mr Mubarak's views on the recent talks between King Husain of Jordan and Mr Yasser Arafat of the Palestine Liberation Organization, and on ways to expedite the withdrawal of Israeli troops from Lebanon.

Leading article, page 5

Would-be allies battle in Madras

Tamil rift ends in shootout

From Michael Hamlyn, Madras

A quarrel between the two leading organizations of Sri Lankan Tamil extremists has led to gunplay in the southern Indian city of Madras, and a display of sophisticated weaponry that can only be embarrassing to the Indian authorities.

The Indian Government has long denied the presence of armed terrorists on its soil, despite constant accusations by the Sri Lankan Government, but weapons in public use last week included a 9mm automatic pistol and an AK-47 rifle.

The quarrel between the two extremist bodies - the Liberation Tigers of Tamil Eelam (LTTE), and the People's Liberation Organization for Tamil Eelam (PLOTE) - is of long standing, but came to a head last week, when members of the LTTE apparently made an attempt on the leader of PLOTE, Mr Uma Maheswaram, and the next day tried to kidnap the PLOTE military commander, Mr T. Jotheshwaram, also known as "Kannan".

According to a PLOTE official, on the first occasion a man with a walkie-talkie radio was spotted at a meeting to be addressed by Mr Maheswaram, and when he was detained by PLOTE security men he was also found to be in possession of the 9mm pistol.

The next day when "Kannan" arrived at a Tamil information centre to participate in unity talks among the various Sri Lankan separatist organizations, a number of LTTE men arrived in a van and kept out firing AK47 shots into the air. According to PLOTE, they then attempted to kidnap "Kannan" but were prevented from getting him by the speedy action of a young guard, known as "Ravi".

Both "Ravi" and "Kannan" were wounded in the firing that followed - though in the LTTE's version of the story this was accidental. The attackers intending to fire into the ground. The Indian police intervened and two members of the LTTE were arrested, including one "Shankar", who is its second in command.

The incidents cannot be particularly helpful to the unity talks which all sides now say are in a reasonably advanced state. The six best known extremist organizations, together with the Tamil political party, the Tamil United Liberation Front, have more or less agreed to the establishment of some form of coordination committee, to ensure a common approach and programme.

The eventual aim is for the establishment of a joint military command, so that the present

fragmentary hit-and-run attacks on the Sri Lankan security forces can be coordinated into something more nearly approaching a mass uprising.

However, the fact that Mr Maheswaram of PLOTE, and the leader of the LTTE, Mr Velupillai Prabhakaran, were former colleagues who split the original "Tigers" organization because they were unable to agree a common approach to tactics, bodes ill for the new togetherness. In northern Sri Lanka the two forces have sometimes fought each other as bitterly as they have fought the Sinhalese armed forces, and an overspill of this quarrelling led to the incidents in Madras.

"At present the Prabhakaran group is staying away from the unity talks, despite our having sent invitations from all other groups involved," a PLOTE spokesman said. "However, we very much want them to join us still."

The official spokesman of the LTTE also expressed an interest in a continuing dialogue. "There will be a united front," he said.

Both spokesmen, Mr Raja Nithayan for PLOTE, and Mr A. S. Balasingham for the LTTE, now travel accompanied by well built young men who do not offer much by the way of conversation.

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FROM TAN SWEE TEN TO THE RT. HON. NICHOLAS RIDLEY M.P.

A MESSAGE FROM THE HEART.

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She's not a model. She's a real live Singapore Girl. As a matter of policy, Singapore Airlines use only authentic employees in their advertising.

We say this at the start, because it reveals a business approach, an integrity, which is the cornerstone of Singapore Airlines' case for Manchester services.

The story so far.

The existing Air Services Agreement between the United Kingdom and Singapore does not lay down the number of services to be operated.

It leaves the airlines themselves to decide how many services to provide, in the light of their own commercial judgement. But the British Government has imposed restrictions on us. We are only allowed to operate one service a day into Heathrow.

In February 1983 and again in September 1984, Singapore Airlines applied to start a new route to Manchester. The Department of Transport agreed to this, but only on condition that SIA's services to Heathrow were reduced.

The British Government knows, just as other airlines know, that anything less than a daily service on this increasingly popular route will not make commercial sense. So the Government's response is tantamount to a 'No' to Manchester.

Why has the Government said 'No'?

1. Does it think there is insufficient traffic to justify extra services?

Since 1976, when daily frequencies with B747s began, passenger traffic has grown from 173,000 to over 300,000 - up 73%. In the same period cargo has grown 145%. Yet, there has been no increase in either BA's or SIA's services during this period.

2. Could it be that it doubts our commercial judgement? Is it worried that we will lose money?

Our track record speaks for itself. Furthermore, Mr Spicer, the Aviation Minister, has said recently that airlines should be encouraged to back their own commercial judgement. This is precisely what we want to do.

3. Does the Government think SIA has an unfair advantage?

SIA has never received a single dollar in subsidy. This has been acknowledged in Parliament by Mr Spicer himself.

4. Does the Government want to protect British Airways?



Lord King himself has always said that BA welcomes competition. We ourselves would be happy for a British airline to compete with us on the route.

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1. Manchester is an International Gateway Airport. It serves 20 million people in an area that supports 60% of the UK's manufacturing industry.

2. Manchester Airport Authority estimates that in the first year there would be 19,000 outbound passengers to Singapore, and a further 19,000 going beyond. There would be considerable inbound traffic as well.

3. SIA does not start new services unless it is totally satisfied that they are commercially viable.

4. That is why the company has made a profit in every single year since it started in 1972. It is now one of the world's largest international airlines, although it comes from a country the size of the Isle of Wight.

How does this fit in with the Government's position?

The recent white paper on Airline Competition Policy declared the barriers to new services and airlines who can provide a safe and reliable service should be low. Only competition will ensure the flow of innovative ideas, and new management and marketing methods.

Surely, what we are doing is exactly what Mrs Thatcher would applaud.

Manchester is keen to welcome us.

Britain is Singapore's largest trading partner in Europe. For all the benefits of international trade, increased employment and tourism, the Manchester Airport Authority is keen to welcome us. And certainly it would ease congestion at Heathrow.

People in the North will also appreciate the gentle grace and style of the Singapore Girls who have given us the kind of inflight service that even other airlines talk about.

For all of these reasons, Tan Swee Ten politely and respectfully asks Mr Nicholas Ridley to change his mind.

SINGAPORE AIRLINES
A great way to fly

Poles show new Kremlin leadership they will not tolerate dissidents

From Roger Boyes, Warsaw

The Polish authorities have signalled to the new Kremlin hierarchy that they will not tolerate anti-Soviet dissident groups, launching a long, vitriolic attack on the ultra-nationalist Confederation for Independent Poland (KPN) and confirming the arrest of the group's leaders.

At the same time, the government spokesman, Mr Jerzy Urban, is trying to play down reports of industrial unrest filtering through from Polish factories. The country was calm, he said, though he conceded that some work forces were starting to demand higher wages to balance out the recent rise in prices.

Seven organizers, including the KPN leader, Mr Leszek Moczulski, were detained after a swoop by secret police a day before the death of President Chernenko. The state prosecutor decided to press charges against the group on Monday, announcing the decision after a long television tribute to Mr Chernenko and a profile of his successor, Mr Mikhail Gorbachev. The charges include leading an "illegal union" and preparing to stir up public unrest.

Yesterday Mr Urban described Mr Gorbachev as an "eminent leader" who "knows Poland well".

KPN is virulently anti-Soviet and anti-Socialist and, unlike

Solidarity, has never ruled out the possibility of violence in its pursuit of independence from the Soviet bloc. It is organized on military lines, establishing a secret chain of command, and has proven adept at organizing demonstrations.

Its active membership is probably a few hundred, though its following, measured by attendance at religious services dedicated to the group or to Polish independence, amounts to some thousands.

Mr Urban said that the prosecutor's decision to act against the group had partly been based on the store of documents found during the police raid. These showed the KPN to be against the Polish *raison d'état* - that is, the alliance with the Soviet Union - against the Yalta agreement and to be an active "party of struggle".

Its programme could be attractive for some groups of irresponsible young people, he said. One leaflet had called for the creation of self-defence units to "pave the way for the counter-revolution".

At least two of the arrested men had benefited from the amnesty for political prisoners announced last year. Mr Moczulski had been serving a seven-year jail term and Mr Adam Slomka had received an 18-month suspended sentence. They are likely to be treated

more harshly. Under the terms of the amnesty, "recidivists" are liable to serve out their full previous jail term on top of the sentence for the latest offences.

The arrest of the KPN organizers brings the total number of political prisoners to well over 60. This includes 20 who were excluded from the amnesty because they had committed criminal as well as political offences.

With a top-level delegation, headed by General Wojciech Jaruzelski, in Moscow for the funeral of Mr Chernenko, the authorities are clearly at pains to demonstrate that all is calm and thriving in the industrial life of Poland.

Mr Urban said he had no knowledge of a two-hour strike by woman workers in the Rosa Luxemburg light-bulb factory despite underground reports to that effect, but admitted there had been stormy discussions about wages. Such discussions, he conceded, were under way in other factories and industries.

Unofficial reports suggest that workers are reacting angrily in several industrial branches, demanding that management increase wages to offset the increase in food and energy prices.

The official pro-government trade union representing steel workers has also taken a radical stance

Going down the bend



The Japanese claim a world first for this spiral escalator installed at a shopping centre near Expo 85 in Tsukuba.

EEC austerity mood opposed

Farmers fight curbs

From Ian Murray, Brussels

The powerful farming lobby inside the European Parliament was fighting a rearguard action yesterday against the mood of austerity sweeping the EEC.

Members in Strasbourg were debating a report recommending an average 4.5 per cent rise in agricultural prices, aware that agriculture ministers in Brussels had agreed early in the morning to be bound by budget control rules limiting spending on aids to improve farming efficiency.

The parliamentary report had been drawn up by M Pierre-Benjamin Franchère, a French Communist and farmer, who told the Parliament that two farming jobs in the EEC were being lost every minute. Farmers needed to have an adequate income to modernize their farms and to live in comfort if this drift away from the land was to be stopped, he said.

He contrasted the fact that the European Commission has proposed a virtual freeze on farm price increases this year with the way that "every year we see this wretched payout to the United Kingdom lopping more and more off the budget".

He also called for more protectionist measures to ensure Community preference for sales and to keep out agricultural imports to the Community. Europe, he complained, had become a virtual dumping ground for American farm by-products.

But M Franchère's view was totally rejected by another report drawn up for the Parliament's own budget

committee by Mr James Elles, a Conservative MEP with years of experience inside the agricultural directorate of the European Commission. Mr Elles told the Parliament that the 4.5 per cent increase would be "utterly irresponsible and incoherent".

He argued that it would add some £1,600 million to EEC expenses at a time when there was no budget and no certain prospect of the money being available. Furthermore, the protectionist ideas were "a recipe for a trade war" with the United States.

The parliament is due to vote on the question this evening. The farm ministers also settled the long

question of how much money should be made available to help farmers improve the efficiency of their farms.

The finance ministers put a ceiling of £3,150 million over

the next five years on this type of subsidy, even though the Commission had wanted to spend £400 million more. This financial straitjacket was imposed as a direct result of the budgetary discipline rules which Britain had fought long and hard to bring in. It was a first success for the new system.

Britain had a second success in winning approval for its scheme to pay compensation to farmers who were prepared to sacrifice higher production in the interests of the environment. This means that farmers who, for example, do not pull up hedgerows or drain wetlands to find more land for higher yields can claim compensation for lost extra production.

This scheme will not only protect the environment, but will check the growth in production and so reduce the growth of surpluses.

Whitehall welcome for conservation policy

By John Young

The Government made clear its satisfaction yesterday with the Commission's edict on the environment. For the past year or more, under pressure from the environmental lobby, the Ministry of Agriculture has changed its tune and has been pressing strongly for conservation to be made an integral part of EEC agricultural directives.

Until now, the idea of paying subsidies to maintain non-intensive farming methods has been seen as opening the door to illegal "national aids" which would give farmers in less

naturally fertile areas an unfair competitive advantage.

The new policy means that the EEC will have to approve money spent on assisting farmers in specially designated areas.

Reaction yesterday among conservationist groups was mixed. The Council for the Protection of Rural England described it as "a small but significant step forward", but the Royal Society for the Protection of Birds remained sceptical about how much Government money would be made available.

Police raid Charter 77 film show

Vienna (Reuters) - Czechoslovak police detained 48 people in a raid on a private home in Prague on Monday and were still holding 11, including two Charter 77 spokesmen, emigre sources in Vienna said yesterday.

They said police stormed the home of an artist in the outskirts of Prague where people had gathered to watch film tapes of events in the late 1960s in Czechoslovakia.

They took the 48 to the central police station in Prague, where 37 were released after interrogation.

Drought drags on in Botswana

Gaborone (AP) - President Quett Masire has declared most of Botswana "drought-stricken" for the fourth straight year after promising December rains gave way to more hot, dry weather.

The landlocked nation has had good rains only in the north and north-east. The rest of the country, home to 70 per cent of the 1 million population, has remained dry.

Swine fever

Brussels (AFP) - Belgium believes it has contained six outbreaks of African swine fever notified in western Flanders through strict contamination control measures, the Belgian Agriculture Ministry said.

Sacred rock

Yulara, Australia (Reuters) - Aborigines will regain ownership of Ayers Rock, one of their most sacred sites and one of Australia's greatest tourist attractions, in an agreement reached with the Aboriginal Affairs Minister, Mr Clyde Holding.

Man's world

Rome (AP) - In spite of vehement objections by feminist groups, Italy's Interior Minister, Senator Oscar Luigi Scalfaro, has decreed that married women must use their husband's family name on identity cards and passports.

Ethiopia makes big push against Tigré rebels

By Paul Valley

The Ethiopian Government has launched another big offensive against the rebel-controlled parts of the northern province of Tigré, according to a statement issued by the Tigré People's Liberation Front in London yesterday.

Relief workers, recently returned from the province, confirm that reports of the fighting reached them in the parts of the country which border Sudan.

The government push involved three brigades supported by 70 tanks and what the rebels call "Soviet advisers". The fighting was fierce and lasted for six days, said the TPLF, which claims to have killed or wounded 360 of the Dergue's soldiers and captured 341, including a battalion commander. Three tanks were destroyed and more than 160 light and heavy guns with a substantial amount of ammunition were captured.

One relief worker said: "I heard that the TPLF had captured several government

garrisons in counter-attacks designed to divert the government forces from their attack. In three separate operations the rebels took Hadishketma and Gugubdo near Alomata, and Allale Selva and Chifera.

"The rebels had been expecting a government move for some time as part of the continuing pressure on the area. Already food to the province is blocked by the Dergue and the blockade is creating havoc in rural areas there."

● GENEVA: Israel yesterday offered to share its expertise in growing food in desert conditions with African countries suffering from severe drought (Reuters reports).

Mr David Kimche, director of the Israeli Foreign Ministry, told a United Nations conference that Israel felt "duty bound to share the fruits of its experience with its brethren in African countries". Most African countries severed diplomatic relations with Israel after the Arab-Israeli war in 1973.

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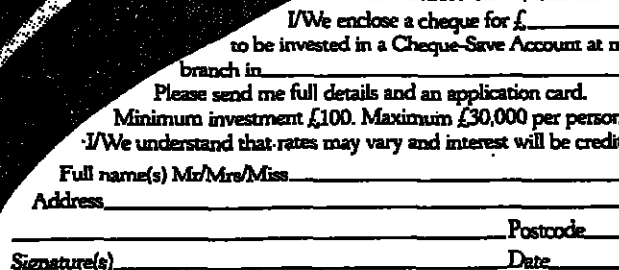
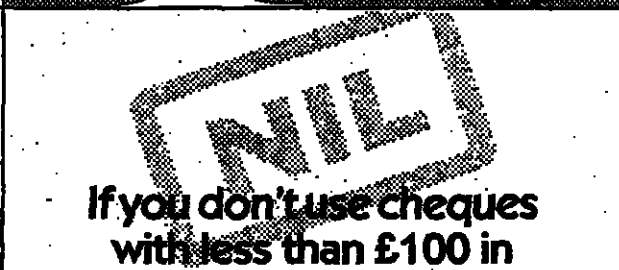
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US team in Geneva makes treaty 'violations' by Russia into priority issue

From Nicholas Ashford, Geneva

The first priority of Mr Max Kampelmacher, the chief American negotiator at the new round of nuclear and space arms talks which got under way on Tuesday, will be to explore ways of halting the "erosion" of existing arms treaties, especially the 1972 anti-ballistic missile (ABM) treaty, by the Soviet Union.

The Reagan Administration has released three reports during the past year showing what it claims to be "a persistent pattern of non-compliance" by Moscow of existing treaties.

The Administration is concerned not only that alleged Soviet violations are putting the United States at a strategic disadvantage in certain key areas, but that they also undermine public confidence in the arms control process.

There are growing doubts whether the Senate would ratify any accord reached in Geneva unless there were prior guarantees that the Soviet Union would comply strictly with existing and future agreements.

It was significant that the 10-member observer team from the US Senate, which travelled to Geneva for the opening of the talks, made a particular point of emphasizing Congress's concern about Soviet violations.

The senators made it clear that they would refuse to ratify a new agreement unless the Soviet Union mended its ways. Some members of the House of Representatives have been even more outspoken than the

senators. Mr Jack Kemp, a Republican from New York who is expected to be the conservatives' choice for the Republican presidential nomination in 1988, has said that, unless Moscow adheres to the letter of existing agreements, the Reagan Administration should free itself from the constraint of the ABM treaty in developing and deploying a "Star Wars" space-based defence system.

Such a view was echoed recently by Mr Richard Perle, the Pentagon's top arms control specialist, who told a congressional committee it was time to end the "double standard" of having the US adhere to agreements while letting the Russians "think they could play fast and loose with the accords".

The alleged violation which most concerns the US is the construction of a big phased-array radar station, capable of hostile management, at Krasnoyarsk in Siberia.

The Administration believes this radar facility is part of a plan to expand the Soviet Union's existing ABM system around Moscow (which is permitted under the ABM treaty) to cover the whole country.

Mr Robert McFarlane, President Reagan's national security adviser, gave a warning on the eve of the Geneva talks that the new radar system, when taken together with other recent defensive measures, raised the possibility of a "sudden Soviet abandonment of the ABM treaty and rapid nationwide

expansion of their anti-ballistic defences".

Senator Albert Gore, a Democrat from Tennessee and a leading member of the armed services committee, said here on Tuesday that the Krasnoyarsk radar was "an unambiguous violation" of the ABM treaty. The Russians should dismantle it if they wanted to reach agreement in Geneva, he added.

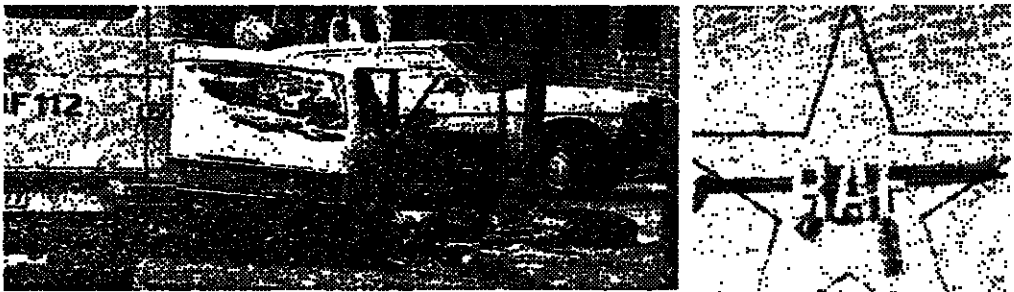
The Soviet Union has vigorously denied the American violation charges, and Mr Viktor Karpov, their chief negotiator, will certainly continue to do so when the issue is raised by Mr Kampelmacher. The Russians claim that the "slandorous and groundless" American accusations are intended to divert attention from President Reagan's Star Wars initiative, which they claim is a breach of the ABM treaty.

Such charges and counter charges are likely to be a feature of the early rounds of the talks.

If the matter is not resolved by this autumn, the Reagan Administration will have to decide whether it will formally break the restraints of the (unratified) Salt 2 agreement when it launches its seventh Trident missile submarine.

Under the Salt 2 accord, the two super powers are supposed to limit themselves each to 1,200 strategic missiles carrying more than one warhead. The new submarine's 24 missiles would raise the US total to 1,214 unless it undertakes to scrap some of its older Polaris submarine.

Murderers imprisoned eight years later



Life terms for terrorists

Two leading Red Army Faction terrorists, Adelheid Schulz (top left) and Rolf Clemens Wagner who took part in the left-wing group's campaign of bloodshed in 1977 were sentenced to life imprisonment yesterday by the Düsseldorf High Court.

Schulz, aged 29, and Wagner, aged 41, received three and two life terms respectively for murder and kidnapping.

The court found both guilty of involvement in the abduction and murder of Dr Hanns-Martin Schleyer, the employers' federation president.

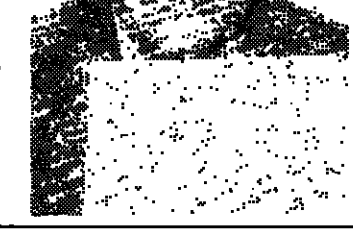
Schulz was also convicted of

taking part in the murder of Herr Jürgen Ponto, a Frankfurt banker.

Dr Schleyer was kidnapped in Cologne in September 1977, after his two-car convoy was ambushed (above) and his driver and three police bodyguards were killed.

The photograph to the right was issued by the kidnappers and sent to a Paris newspaper. It shows Dr Schleyer in front of the Red Army Faction's star and gun symbol.

Herr Ponto was shot dead at his home in July of the same year when he resisted an attempt to abduct him.



Le Pen sacrifices votes to stop left-wing gains

From A Correspondent Paris

M Jean-Marie Le Pen, leader of the extreme right-wing National Front reversed strategy yesterday by announcing that his party's candidates would withdraw from next Sunday's final round of cantonal elections wherever their presence on the ballot could lead to the election of Socialist or Communist candidates.

After last Sunday's first round of balloting, M Le Pen, whose party polled 8.8 per cent of the vote, vowed to present all candidates for the second ballot who had received more than 10 per cent of the vote, despite the obvious help this would give left-wing candidates. The Paris newspaper *Libération* estimated yesterday that this would lead to a loss of some 30 seats that the Gaullist RPR and centre-right UDF would otherwise be expected to win.

M Le Pen said in Paris that 54 National Front candidates would be standing on Sunday, instead of 114 as originally expected, and he blamed the right-wing parliamentary Opposition for any Socialist or Communist victories in the 20 or so cantons where the National Front candidates had come first. Both the UDF and the RPR have refused to withdraw from the elections

where the National Front candidate is better placed, even if this leads to a split of the opposition vote and a victory by the left.

The refusal by the UDF and the RPR to step aside for better-placed National Front candidates has caused some splits within the parliamentary Opposition. This has been especially the case in Marseilles, where M Jean-Claude Gaudin, president

of the UDF group in the National Assembly, has suggested that the RPR candidate in a Marseilles canton should step down in favour of the better-placed National Front candidate. M Le Pen's sudden change of electoral strategy was seen in Paris yesterday as an attempt to avoid the wrath of right-wing voters who would blame him for splitting the opposition vote if the left did better than expected on Sunday.

Greek left closes its ranks

Communists support Papandreou reforms

From Mario Modiano, Athens

The creation of a *De Facto* alliance between the ruling Socialists and the Communists in Greece, 48 hours after the resignation of President Karamanlis, has added some anxiety to the watchful silence with which many Greeks seem to be reacting to the crisis.

The Communist Party of Greece, in a resolution of its Central Committee, came out unconditionally in favour of the latest constitutional initiatives of Mr Andreas Papandreou's Government.

It pledged its support for the election of Judge Christos Saratzakis, nominated by the Socialists for the Presidency of the Republic after the spectacular *Volte face* by the Prime Minister, who had earlier come out in support of President Karamanlis's re-election.

The Communists also committed themselves in favour of the constitutional reforms proposed by the Socialists, which are designed to whittle down the powers of the President and make the procedure for future amendments of the constitution simpler.

Mr Karamanlis, who resigned on Sunday as a protest against the dangers of such constitutional manipulations, left the presidential palace in central Athens yesterday and settled in his private apartment at Politia, a northern suburb of Athens.

Mr Yiannis Alevras, the president of the Greek Parliament who is interim President of the Republic, claimed after calling on Mr Karamanlis, that the ex-President had confided to him that he intended to retire from politics. The statement was given wide publicity on state television.

There was a prompt rebuke from "sources close" to Mr Karamanlis. They said: "Constantine Karamanlis has revealed his future intentions to no one, and authorized no one to speak on his behalf."

In its resolution, the Communist Party hailed the replacement of President Karamanlis as a "conquest" of the people's united forces. It urged the Socialist Government however, to match this with a drastic revision of its overall policies.

It was symptomatic of the prevailing climate that the Greek public was warned not to become alarmed by movements of tanks and troops in the coming days, because these were related to rehearsals of military parades scheduled for March 25, Greek Independence Day.

However, Mr Evangelos Averoff, the conservative former defence minister, revealed that emergency measures were taken last Monday at the Greek Air Force base of the 110 Fighter Wing in central Greece, which suggested fears of a possible attack on the base from outside.

New Constitution for Turkish Cypriots

Nicosia (Reuters) - The Turkish Cypriot assembly in northern Cyprus approved a Constitution for the territory, which was declared independent in 1983 but recognized only by Turkey.

The new Constitution replaces one dating from 1975. Unlike the earlier document, it bears no reference to a possible reunification of the Greek and Turkish communities on the island, divided since the 1974 invasion by Turkey.

But the assembly, seeking to deflect criticism from abroad, passed a resolution saying that it corresponds to the aim of a federal solution in Cyprus. Talks between the Greek and Turkish sides to end the division founded in January.

The new Constitution is to be put to a referendum in northern Cyprus.

Three charged after Turkish Embassy siege

From a Correspondent Ottawa

Two Syrian-born Canadians and a Lebanese immigrant have been charged with the murder of Mr Claude Brunelle, aged 31, a security guard at the Turkish Embassy, following Tuesday's seizure of the embassy for four hours and the holding of 12 people as hostages.

Then men, Mr Kevork Maarchelian, 35, Mr Ohannes Nourbarian, 30, of Montreal, and Panof Titizian, aged 27, of Toronto, said they were members of the Armenian Revolutionary Army.

Foreign expert will help identify tourists' bodies

From Jan Raath, Harare

A foreign forensic scientist is to arrive in Harare shortly to see if he can speed up the work of identifying the remains of the six foreign tourists who were abducted and killed by guerrillas nearly three years ago.

Dr Office Chudeke, the permanent secretary in Zimbabwe's Ministry of Health, said in an interview yesterday in *The Herald* in Harare that "a lot of work still has to be done".

He confirmed reports from abroad that at least one of the families of the six young men had retained a well-known

pathologist, whom he did not name, to help Zimbabwean forensic scientists. Mr Robert Mugabe, the Prime Minister, announced last week that medical evidence and police investigations had led the Government to conclude that the six had been murdered in the Lupane area in the north west within three days of their abduction on July 23, 1982.

The remains of James Greenwell, aged 18, of London, and William Butler, aged 31, of New South Wales, have been identified.

Flying to Saudi Arabia: some sobering thoughts.

If you don't fly Saudia, you can't fly direct from Heathrow to Jeddah or Riyadh.

If you don't fly Saudia, you can't fly direct to Riyadh at all.

If you don't fly Saudia, you can't sample Saudia's renowned cuisine. Cuisine that would do credit to a top restaurant.

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THE ARTS

Television

Fantasy impromptu

The best thing to do with a complicated technical process is to ask Kenny Everett to explain it: you may be no wiser at the end of the exercise but it will have been fun to sink further into confusion.

In *The Magic Picture Show* (BBC1), the second programme in the new Q.E.D. series, Everett frolicked through the new world of video effects with which he used, in his days as a radio DJ, to fill the air with elaborate, compiled sound effects. Many of the processes which he demonstrated were related to those early experiments in recorded fantasy, when Diana Ross and the Supremes could be slowed down, run backwards, cut, spliced, timed and zapped across the airways.

Nowadays these tricks can be played in the visual dimension and again can be enhanced by computers. The programme demonstrated some of the countless ways of splitting, slipping and bending a television picture. The image on the screen was rolled like a wave, shattered like the Lady of Shalott's mirror or wrapped around an imaginary cube at the touch of a button.

Between these games were interludes of explanation, some of which were so excruciatingly tedious as to be virtually meaningless. Dr Anthony Clare was called in to narrate the documentary, for no apparent reason. One moment Everett would be lightly explaining "It's

a computerized doodah that sends your picture potty!", the next moment we would be plunged into the slough of *Tomorrow's World* science. Clive James once said that the *Tomorrow's World* philosophy was that anything could be explained if James Burke crawled around inside it. Now, it seems, anything will be made clear if Kenny Everett's amiable face is projected through it.

With too little and too simple explanation the programme relied successfully on the dazzling visuals. We saw fantasy sequences from *The Box of Delights*, the memorable computer graphics of *The Hitchhiker's Guide to the Galaxy*, Wayne Sleep apparently scattering stardust as he danced and some video simulations which looked like *Star Wars* toys.

In the glorious confusion there was an exemplary demonstration of basic film editing techniques which hinted at a series which could usefully be made to offer a little public education in this powerful medium. At present the visual techniques of television comprise a dimension of information manipulation which is rarely acknowledged and so retains dangerous power to persuade the audience. As long as the audience lacks the sophistication to analyze the pictures which flow from the screen, it will also lack the awareness necessary to evaluate broadcast information.

Celia Brayfield

Theatre in New York

Transfusion of British blood

Following a prolonged attack of dreariness, Broadway is responding to first aid from Britain. Clifford Williams's production of *Pack of Lies* (Royale Theatre) hums with excitement generated by an outstanding cast, with Rosemary Harris heartrending in the leading role. A shower of glitter brightens the play in the glamorous presence of Patrick McGeehan, making his Broadway debut as the spy detector.

Strange Interlude (Nederlander Theatre) has cast a spell over critics and audiences, who have hailed its hitherto unrealized comic dimensions. I suspect that some of the laughter is in recognition of the human potential for infinite rationalization, some for excesses in O'Neill's lines and occasional line-readings, and some for Edward Fetherbridge's sympathetically fussy old maid.

Off-Broadway, two plays of promise and one of fulfillment have surfaced. Tracers (Public Theater) may come to the Royal Court in exchange for *Tom and Viv*. A group effort by the Vietnam Veterans Ensemble Theatre Company, the drama, interspersed with rock music classics, covers the training, war and post-Vietnam experiences of eight men.

Such scenes as a recreation of the smoke, noise and confusion of battle and another of a beer bust have been better realized in Second World War movies, but others like a "blanket detail", in which soldiers pick up the scattered parts of their dead comrades, and a chance conversation between two lonely intellectuals strike in that rare region where life and art unite. With extraordinary lighting by Terry Wuthrich and direction by John DiFusco, the cast of veterans take us

inexorably through their inferno. Albert Innaurato's career has been in eclipse since his early successes with *The Transfiguration of Benno* (Blinnie and Gemini). While his new play, *Coming of Age in Sobo* (Public Theater), is ragged, his comic mania energizes the work. Innaurato's obsession with ambivalent sexuality (his hero says "I am a homosexual who suffers temporary amnesia in the company of strong-willed ladies") is here complicated by the character's wanting to avoid accepting fatherhood of one boy while longing to seduce another. Partly because of a silly subplot involving Mafia threats, the play does not cohere, but it has its moments of thoughtfulness and fun—the latter exemplified by the hero's invention of a video game based on *Death in Venice*.

Not since the Twigg musical *My One and Only* have I been part of an audience swept from joy to euphoria—the effect of an adorable comedy, *The Foreigner* (Astor Place Theatre). A pathologically shy Englishman goes to a Southern boarding-house for a rest and pretends not to understand English to preserve his privacy. The ruse backfires in the course of a zany plot.

When the Ku-Klux-Klan entered, I feared that the author, Larry Shue, had gone too far, but in this beautifully crafted play he uses the Klan's invasion to provoke an ingenious and hilarious climax. Anthony Heald is so endearing as "the foreigner" that, should the producers end undeservedly in arrears, they can recoup by raffling him off.

Occasionally a show annoys me so that I distrust my reaction, wondering if a personal prejudice is not

intruding. Such is the case with an Off-Broadway musical, *Three Guys Naked from the Waist Down* (Minetta Lane Theatre), a saga about three stand-up comics. In spite of original touches in the concept, lines and staging, and the talented actors playing the Three Guys, I found the show terribly laboured. When the effort shows, humour goes—especially in stand-up comedy. My prejudice, however, is that I cannot stand stand-up comedy.

I find no such problem with cabarets if they are engaging, and *Sweet Will* (Don't Tell Mama) is a charming 80-minute collection of Shakespeare's songs and sonnets. Set to Lance Mulcahy's original music encompassing ballads, calypso, country and western, gospel, jazz and folksong, this show should find wide appeal in Shakespeare's homeland.

A perennially popular cabaret just into a new edition is *Forbidden Broadway* (Palsson's). Nothing is sacred in Gerard Alessandrini's concept, direction and new lyrics to Broadway tunes. The Royal Shakespeare Company's recent success is parodied as a "culturally orgasmic source of snob appeal". George Hearn's "I Am What I Am" from *La Cage aux Folles* becomes "I Am What I Am". Jennifer Holiday squalls "I'm a Screaming". A gimmick is what makes you great! That's why I hyperventilate.

The cast is adept at mimicking the stars: the material is mischievous without being vicious. I only hope that soon *Forbidden Broadway*'s management will have to take out their "salute to the hits of the 1984-85 season": 30 seconds of silence.

Holly Hill

Inexorably through the inferno: Vincent Caristi (left) and Richard Chaves in *Tracers*

Concerts

Operatic gifts at a birthday party

Lindsay Quartet
Purcell Room

The trouble with the Park Lane Group's enterprising British String Quartet series (two down and one, on March 27, to go) is the viewfinder. Whoever you look at, a representative programme, works of mighty resonance form a dominating frame, and one is left peering down on an ever-diminishing and ever-receding point of focus.

So it was on Tuesday when outstanding performances of first, Beethoven's Op 18 no 4 and, last, Tippett's magisterial Third Quartet threatened almost to obliterate any memory of the central part of the evening. They provided the nourishment and the necessity: the rest could well have been silence.

One such ostensible significant point was the first London performance of Geoffrey Poole's String Quartet. Its idea is attractive, its methodology cunning. The potential of bowing and tuning is rethought: musical space "undulates" within irregular divisions of a set mode. But there is, after all, nothing new under the sun.

The experiments with whimping glissandi, high chattering pizzicati, and a table-like use of the cello seem, on a first hearing anyway, mere distractions. The ways in which they toy with aural illusion and incoherence can be beguiling: the hypnotic insect-like night music of gut, hair and wood; the thrash dropped by one instrument and woven into disturbed rhapsody by three others. But they are distractions from a deeper and more serious incoherence of purpose which one senses at its heart and hears in its tenuous resolution.

Elizabeth Maconchy was the more unjustly unhappy victim of her context. Her Twelfth Quartet is a tough nut: dense, driven, happy in its ideas and convincing in their deployment. The Lindsay, who gave the work its first performance in 1979, had worked up all the adrenalin they needed for its own concentrated and propulsive first movement in their invigorating, impatiently energetic performance of the Beethoven.

Hilary Finch

LSO/Abbado
Barbican

The LSO began their gala concert, in aid of the orchestra's Trust on the occasion of their eightieth birthday, by plundering Covent Garden's stars, both those currently on stage and those in rehearsal. And why not? The LSO in the recording studios have had a long association with singers. And so, of course, has their music director, Claudio Abbado. As it turned out none of the artists appearing at the gala were heard singing the arias they are delivering at the ROH.

The first half was on the thin and unimaginative side. The *Forca* overture followed by

Hermann Prey (not visible at Covent Garden until May) singing "Largo al factotum" yet again made an all too obvious start. Katia Ricciarelli in Elisabetta's Act V aria from *Don Carlos* confirmed the recovery of form displayed in *Capriccio* at the Opera House and was marvellously accompanied by Abbado, but the voice still lacks the solid middle to give this aria its regality and piety. So it was left to Samuel Ramey to lend full authority and weight to Philip's "Ella giammai m'amò" from the same opera by Verdi, which is shortly to re-enter the ROH repertoire.

The second part of the evening provided much more fire and ample demonstration that the LSO on its good nights remains a virtuoso instrument.

Some of the earlier playing, even with Abbado in charge, has suggested that rehearsal time had not exactly been in long supply. Thomas Allen gave a ferocious account of Ford's Monologue from *Falstaff* and Tatiana Troyanos threw all safety precautions to the wind in an impassioned "O don fatale" *Carlos* again, which was the first opera Abbado conducted for the Garden.

Salvatore Accardo chose the evening's curiosity, Sarasate's Fantasia for violin and orchestra on *Carmen*; he must have known that Francesco Rosi's film of Bizet's opera opens today in London. Sarasate could have taught even Rosi something about flashiness. But with Accardo in dazzling

control it made an appropriate transition into *La Valse* for Abbado and his players to show that they too are not averse to a little razz-dazzle.

The LSO's resolution for their eighty-first birthday should be to declare all compères redundant. It is not so long since they had a disastrous experience with Christopher Casanova in this role. Jack Brymer, a much-loved musician, was little happier in front of the microphone and did not give the impression of having put in all that number of hours at the opera house recently. It was a relief when he took off his white jacket and assumed his proper place in the orchestra.

John Higgins

Romeo and Juliet
Roya, Brighton

André Prokowsky has set his new *Romeo and Juliet* for London City Ballet to the greatest part of Berlioz's music on that subject, but sans choruses, omitting Queen Mab, and arranged for chamber orchestra by Leonard Salzedo. It makes a very substantial one-act ballet, nearly 30 minutes long, concentrating firmly on the tragic lovers, with other identified characters dropped entirely or simply intervening briefly to spark the events.

Carl Morrow and Natasha Middleton, both newcomers to the enlarged and strengthened company, make the most of the meaty title roles. He sets the mood—after a brief prologue in which Friar Laurence tries to pacify the feuding populace—

Dance

with a moonstruck solo, envying happy lovers around him. The ball is a brief but lively scene where Juliet soon eludes unwelcome Paris and is struck dumb—i.e. moonstruck—on sight of Romeo: their hungry gaze is as eloquent as any action.

The heart of the ballet is the duet, long and intense, that stokes their emotions in the balcony meeting from hot to blazing and ends, via a pell-mell rush to the priest's cell, with them getting into bed. At the end of the ballet, Juliet awakes from her drugged state before Romeo's poison takes effect, so that they get to dance their farewell before dying.

You hardly notice Mercutio; his death, although in slow motion (and in silence), is almost instantaneous, as is Tybalt's. Everything else is brushed aside in favour of a

revenge on doomed love, which is probably the best way to present Shakespeare in brief danced form.

The music sometimes sounds thin, through limited resources, but the melodic support for the action is strong. Peter Farmer's designs, black and white settings, costumes mostly black and gold except for the lovers in pink, are ingenious and handsome, but revised lighting could clarify some details.

A new production of *Les Sylphides* began the evening. Here, Salzedo's limited orchestral resources led to monotony (solo piano might be better) and the dancing looked careful though without feeling, but Miranda Atkin, in the mazurka and pas de deux, had moments suggesting how the performance could develop with the right coaching.

John Percival

Mozart without affectations

ECO/Tate
Festival Hall

Jeffrey Tate is moving swiftly and deftly to positions of musical eminence, and no bad thing. While news of his appointment as principal conductor at Covent Garden was still reverberating, the English Chamber Orchestra announced he was taking up the same specially-created post with them, and it was in this new relationship that he conducted them on Tuesday.

Happily the choice was all of Mozart, in whose music the ECO-Tate partnership has so far most excelled, both in the concert hall and on record. The quality of Mr Tate's Mozart comes partly from the fact that he does not feel the need to

prove his affection for the music in every phrase: much of his articulation is comparatively plain, but it is also precise and direct. There is no sentimentality here, only a wish to project as much of the music as possible; and one result is to bypass the verbal sense. One does not hear music that is "sprightly", "grave", "elegant" or whatever; one hears, quite simply and clearly, musical ideas. Mozart is refreshed.

Another virtue of Mr Tate's conducting, and one evidently much appreciated by this orchestra, is its openness of texture, making room for all the wind players to be heard. There can be a tendency for the sound thus to sprawl, as happened most particularly in the "Jupiter" Symphony at the close of this concert, but it was good to hear how much conversation is

secreted within Mozart's symphonic argument.

There was more conversation, of course, in the two concertos, both played by ECO principals. Thea King performed the Clarinet Concerto on a new basset clarinet, enabling her to put the low notes in their proper place, though it did have a buzzy baritone register and was not always in tune into a proper legato. The orchestra, too, were choppy here. But William Bennett had a safe conveyance for his wonderfully colourful and dynamically shaded account of the D major Flute Concerto. There has been a tendency to compare this piece unfavourably with its obce prototype, but Mr Bennett showed it to be, more aloof, quite as characterful.

Paul Griffiths

Conducting ever more vivacious

London Bach
Society/Steinitz
Queen Elizabeth Hall

Since 1958 the London Bach Society, under the devoted leadership of Dr Paul Steinitz, has steadily been exploring the entire extant stock of Bach's cantatas, a project that it hopes to complete, funds-permitting, in 1987. Such a track record almost demands that for the anniversary celebrations this organization should do something rather special. Here it duly is, a series of four London

concerts, the first of which appropriately included three rarely heard celebratory secular cantatas.

I say rarely heard, but that is not quite true, for a sizeable proportion of the music in the three works exists in other, rather better known guises, proof if it were needed that Bach's music is a thing adaptable to circumstance, not dictated by it. For example the first movement of Cantata No 213, *Preis dein Glück, gesegnetes Sachsen*, a work composed in haste to celebrate the unexpectedly early arrival in Leipzig of Augustus III, Elector

of Saxony and King of Poland, is more familiar in its later manifestation as the Overture from the 8 minor Mass. Both are joyful movements, but here there is no aspiration towards things spiritual, only a somewhat dutiful celebration.

Similarly the opening chorus of Cantata 207, *Verheißene Zietracht der wechsellenden Saiten*, is lifted from the third movement of the First Brandenburg Concerto, also heard in this concert, with the two horns replaced by three trumpets, while the music of Cantata 213, *Hercules auf dem Scheidewege*, can be found in the Christmas Oratorio, again to entirely different effect.

Incredibly, as time goes on Dr Steinitz's conducting seems to get more vivacious. Not everything worked perfectly here; some of his speeds were a little too brisk, perhaps, and the sound of the Steinitz Bach Players is still too rounded for some individual lines to speak with absolute clarity. But his choir's contributions were as effective as they could have been, while the four solo singers, Judith Rees, Paul Esswood, Martyn Hill and Brian Rayner Cook, were never less than reliable, if a little wooden in their responses in one or two places.

Stephen Pettitt

London débuts

Forthright lyricism

captivated by Edmund Cionek's *Dancing with a Phantom*, which, though harmonically traditional, is suitably arcane, and Miss Coleman with her impeccable regard for sonority enabled it to emerge as genuinely inspired.

James Methuen-Campbell

The Swiss pianist Bernard Demierre is evidently a player with some forthrightly individual views. In his reading of the F sharp minor Prelude and Fugue from the second book of Bach's *The Well-Tempered Klavier* he made as much clear with a Prelude that was despatched with unceremonious haste and a Fugue which, on the other hand, managed to lose all its nobility by being taken so deliberately, though without very much detail in the phrasing.

Schumann's Symphonic

Studies, Op 13, showed that Mr Demierre has technique enough for the most demanding of romantic music. Yet the hardness of his touch here was matched by a certain lack of spontaneity in his approach. He seemed more at ease in Brahms's F sharp minor Sonata, Op 2, though again a greater willingness to give the music space would have enhanced its rhapsodic qualities even if at the expense of the cogency he undoubtedly achieved here.

Stephen Pettitt

The five-voiced Dutch ensemble Quink sang an attractive programme, from sacred and secular sixteenth-century items to twentieth-century French compositions and recent Dutch music. It was this last, in the form of Daan Manneke's 1976 *Canto*, that showed the group at its best. The performers' spatial separation did not hinder some close teamwork and the increase in intensity during the chattering, metres-long final section was clearly well-rehearsed.

Richard Morrison

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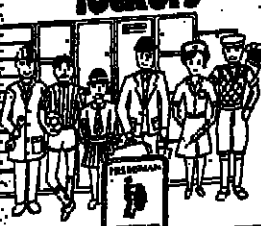
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Conjuring up the money mandarins

One man particularly enjoying the run-in to the Budget is the Chancellor's former adviser, Sir Adam Ridley. Sir Adam was knighted for sweating through no fewer than six Budgets as the chief political cog in the Treasury machine; now he is viewing the process from the comparative tranquillity of Lord Gownie's mini-department of the arts.

For the making of next Tuesday's Budget is hard going for the small core of Treasury people fully involved; and the core has shrunk, and the pressures have increased, with Treasury nerves about security in recent years.

Senior Treasury people spend their weeks of purdah working long hours and passing their lunchtimes together to provide each other with alibis in case of leaks. Those out of the know operate less efficiently, out of ignorance; the Treasury's relationship with other departments, never warm, cools to sub-zero temperatures as the Budget approaches.

Mrs Thatcher, who amply fulfils her antique title of "first lord of the Treasury", is obviously the most important influence on the Budget. This year, she is buttressed by Lord Young, who, with a seat in the Cabinet, is arguably the highest-ranking economic adviser in history. Otherwise, the making of the Budget is very much an internal Treasury affair. The Cabinet gets its chance to sound off early in the process; but will not learn the Chancellor's decisions until the morning of Budget day.

Competing for the Chancellor's ear are his four junior ministers, and the top civil servants with offices around the circular centre of the Treasury rectangle on the corner of Parliament Square. In Sir Geoffrey Howe's day, the Budget Committee grew to include almost any official with something to say; one of his mandarins was heard to mutter techily that if the office cat wandered in, the Chancellor would ask its opinion.

Under Mr Nigel Lawson, the Treasury is much less collegial; some now say too centralised. His key men are his permanent secretary, Sir Peter Middleton, and his chief economic adviser, Sir Terence Burns. Middleton and Burns enjoyed a close connection with the Chancellor in his previous Treasury incarnation as Financial Secretary, when the medium-term strategy that still governs annual budget-making was being forged; but their routes to the top of the Treasury pile were very different.

Middleton is a career civil servant who progressed up the internal ladder of Treasury advancement, serving as private secretary to two Chancellors (a sure mark of great things to come). A spell as press

The Times Profile: Brains behind the Budget

secretary took him out of the usual track; a job he did with flair and every appearance of enjoyment. (It is an odd quirk of fate that the Treasury should be at odds with the Press and Parliament at a time when it is run by an ex-journalist and an ex-press officer.)

Grey-haired, spectacled, tall, thin and amusing, Middleton is the archetypal Treasury boffin; he is also less of the polished mandarin than his predecessor, Sir Douglas Wass.

Although Burns has, after five years in the Treasury adapted somewhat to the Whitehall image (knighthood, shorter hair-cuts) he is very definitely an import. Sir Geoffrey Howe brought him in as chief economic adviser in 1980, aged only 35; an academic outsider, a miner's son from the North East, newly-appointed Professor of Economics at the London Business School. It was a bold choice, which

Although the ritual of consultations goes on, decisions have been made

Burns's easy ability to deal with the strange inhabitants of the government zoo and his undoubted forecasting skills are widely agreed to have fully justified.

For Budget-making involves two parallel though linked activities: the choice of tax measures, and the preparation of an economic forecast incorporating them. Co-ordination is the job of the central unit in the Treasury, now run by Tony Battershill, a taxman, borrowed from the Inland Revenue and about to return there as heir-apparent to Sir Lawrence Aicry, the present Chairman of the Board of Commissioners.

Both forecasts and measures are pumping through the system well before Christmas. One forecast is produced and published with the "Autumn Statement", usually in November; this pencils in a figure for tax cuts or increases, if the Chancellor is to stick by his medium-term strategy.

Then the serious lobbying begins. The Treasury is, of course, only too

well aware of what the visiting armies of pressure groups paying less-than-courtesy calls on the Chancellor will have to say. Other people can use the Treasury model to test their own theories about what he should do – but not precisely the model the Treasury is using – although it is nowadays obliged by statute to release the set of equations that make up its "model". The published edition is slightly out of date. The model is being changed all the time, on the basis of new information or Treasury theories as to how the economy behaves.

Forecasting is the business of Burns and his economists, up to the final numbers, where it becomes as much political art as mathematical science. This is inevitable; but there remains an important sanction – the Chancellor is not lightly forgiven for a duff forecast. Meanwhile the central unit has been compiling huge lists of possible Budget tax changes.

The process works by deletion: suggestions are struck off the list until the hard core of Budget decisions remain. Although the ritual of consultations with outside bodies goes on up to a few weeks of Budget day, most of these decisions are taken much earlier than is publicly supposed. Under Sir Geoffrey Howe, the tradition began of a weekend think-in at Chevening in January.

Chevening is the historic house in Kent bequeathed to the Government by the late Lord Stanhope. It was accepted and used half-heartedly, to prevent it passing under the terms of his will to the American government; but its annual invasion by the Treasury is now a central part of the Budget ritual.

This year, the Chevening weekend coincided with the worst of the sterling crises, overshadowing the Budget discussions. In previous years, very little has changed from the shape of the Budget decided in the library at Chevening.

The participants are the Chancellor's junior ministers, his top civil servants, and advisers. Chief of his ministers is Peter Rees, the Treasury's second Cabinet minister, with the thankless task of managing public expenditure. Running down the pecking order, next comes John Moore, financial secretary; Barney Hayhoe and Ian Stewart.

Though each can have his say, the role of junior ministers in Budget making is at best peripheral. The system is geared to providing what one top Treasury official calls "a Rolls-Royce service" for one man: the Chancellor. His personal support system is headed by his private secretary, Rachel Lomax, a rare female among Treasury high-fliers; his present political adviser, Peter Cropper, who has been in and out of



Calling the tune: clockwise from Nigel Lawson (bottom left) Tony Battershill, Sir Terence Burns, Alan Bailey, Rachel Lomax, John Moore, Sir Peter Middleton and Peter Rees

the Treasury and Conservative Research Department for years, and his press secretary, Robert Culpin.

The focus of the Chancellor's support staff is the Budget speech. Last year, Lawson was generally agreed to have overplayed it with the kind of monetary detail he loves but the Commons hates. This year, he may take more care with presentation. For while last year's Budget proved unexpectedly popular (the Treasury was braced for a general attack), it will not be easy to repeat the trick this time.

The Budget speech can be – and is – altered right up to Tuesday morning. By the day after tomorrow,

however, the last draft of the famous "Red Book" of forecasts and measures has to be sent to the printers. For the most sensitive of all government reports, the Chancellor uses a secure printer buried next door in the Foreign Office.

In the Red Book, therefore, the predictions of the forecasters and the decisions of the taxmen have finally to be reconciled. Some of the measures which arouse heated discussion have very little impact on the main forecast of inflation and output, still less on unemployment (which the Treasury never publicly forecasts and pretends it does not predict at all – a conventional lie).

But all have their implications for the central figure of the Chancellor's strategy – the public sector borrowing requirement.

The expenditure side of the Chancellor's sums has been fixed months before – and published. Mr Alan Bailey, the mild-mannered Treasury man in charge of the spending numbers, has completed his main input by the time the Expenditure White Paper is published. Even so, tax changes may shift the figures – if, for example, the Chancellor decides to alter national insurance.

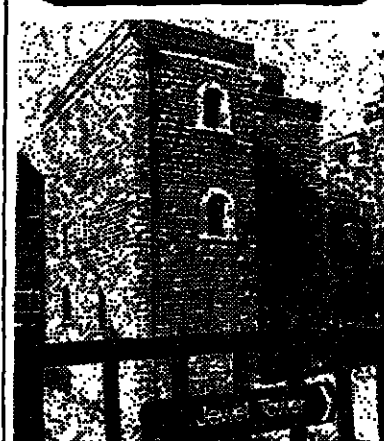
Meanwhile, forecasting the impact of tax changes remains

frighteningly difficult. Not only do certain taxes depend on such volatile imponderables as the exchange rate, but changes in other taxes will have effects on human behaviour at which the Treasury and Inland Revenue can honestly only guess.

Reducing the Budget to a set of forecast numbers is the living embodiment of the old joke about Treasury concerns. They are summed up in the Treasury official's question, which is too good to be apocryphal: "That's all very well in practice – but what's it going to look like in theory?"

Sarah Hogg

ORIGINS OF THE BUDGET



The Jewel Tower: oldest surviving home of the Treasury

It was the Normans who created the "exchequer" of which Mr Nigel Lawson is Chancellor. The word comes from the Latin "exchequer", meaning a checker-board, because the money was counted out on a squared tablecloth. The lower exchequer was a kind of receipts office for the King's Treasury; the upper a court of law, to which the Chancellor acted as secretary, attending the court to settle the monarch's accounts.

The oldest surviving physical embodiment of the Treasury sits alone and almost unnoticed across the busy road that carries traffic past the Houses of Parliament and Westminster Abbey. This is the tiny Jewel Tower, built to hold Edward III's liquid assets in the form of gold and jewellery in the 1360s.

As the centre of government shifted to the Palace of Whitehall, so the growing Treasury found a variety of homes. The "old Treasury", where the Cabinet office now sits, rambled over the site of what would now be called the sports complex of Henry VIII's palace. Gradually the Treasury shifted along to its present home in Brydons' late Victorian offices on the corner of Parliament Square.

This imposing position is, however, somewhat misleading. In terms of manpower, the Treasury remains one of the smallest departments of government. It employs a mere 3,600 – only about a third of the manpower of the Ministry of Agriculture, for example, and only about three per cent of the workforce of the Department of Health and Social Security.

The toughest role on the US stage

Peter Sellers is a wisp of a man who slips into a room almost apologetically. His slight, 5ft 2in frame is dwarfed by an ill-fitting kimono (he prefers them to sports jackets). His spiky honey-brown hair shoots off in all directions, without benefit of gels, sprays or contemporary beauty aids.

This is the first impression of Sellers, the man who would be king of the American theatre. There is little outwardly to suggest that he is anything other than an aspiring young actor, intent on surviving in the coffee-house circles of Boston and New York's Greenwich Village. But this is the Peter Sellers who has been given at 27 the formidable task of achieving what Britain's Sir Peter Hall did not attempt until the age of 42.

From relative obscurity as director of the Boston Shakespeare Company, he has been chosen – appointed if you will – by the Kennedy Centre's venerable Roger Stevens to create the first American National Theatre.

Critics react to Sellers' work with the same intensity as audiences: they either love it or hate it. The following reviews were written about the same production. Sellers' interpretation of Mozart's classic opera *Così fan tutte*.

From the *New York Times*: "At age 27, Mr Sellers has put himself in the forefront of those who believe the only way to interest audiences in opera is to turn it into high kitsch or low burlesque."

From the *New Yorker* magazine: "Everything that happened made excellent musical sense. He trusts great composers, doesn't try to vary or improve or criticize their work, but stages their scores as vividly as possible."

How does Sellers respond to the controversy? With pure, unmitigated delight. He clearly believes that audiences and critics need a good shaking up. "People really do not feel in America that they are allowed to hate something," he says. "That's too bad. You should go to the theatre the way you make a friend. You must build a long-term relationship, get angry, demand change, figure it out."

The standard theatre fare being served up to Americans he regards as so much pap. "It's Gerber's (a popular brand of strained baby food)," he says. "All texture has been removed. We have been reduced to the lowest common denominator."

Many chose not to survive

his production in Boston of *King Lear*, in which Lear arrived on stage in a Lincoln Continental and the final battle became a nuclear holocaust. For the last 45 minutes of the play the audience was literally blinded by powerful headlights flaring from every corner of the stage.

His personal ego may be small, but his artistic ego looms very large. "All I have is my work and, if I alter it, where am I?" he asks.

What is his view of theatre in America? How does he plan to shape from an ethnically diverse society a national theatre?

He plans to do it slowly, spending an estimated \$5.5 million a year over a five-year period on works to be shown in the Kennedy Centre's three main arenas: The Eisenhower Theatre, where five new plays will be featured each season; the largely unused Theatre Lab for experimental work; and the Terrace Theatre for productions imported from other theatres across the country.

During a period of massive Federal budget cutting, Sellers' National Theatre will be "heavily subsidised", but he does not plan to ask the government for one cent. He has a pledge of more than £1.8 million a year from the Kennedy Centre, plus box-office revenues. The rest he plans to raise from corporate America and wealthy individuals. "We shall be reinventing how theatre is financed," he says.

Sellers says he plans to "reclaim Shakespeare for the American theatre". He is convinced that Shakespeare gave birth to the American theatre in the 19th century when Edwin Booth played *Hamlet* at mining camps in rough frontier towns.

"Shakespeare was the populist American playwright of the 19th century," he says. "His words were spoken in an American accent with a Virginia lilt, far closer to their original sound than the 'flutings' of today. The 19th-century melodramas were modelled after Shakespeare. It was good rhetorical theatre. I want to reinvent American theatre with rhetoric."

At the end of five years, which is when Sellers wants to be judged, he hopes to have created a theatre of made-in-America work that reflects the broad diversity of what playwrights and actors are doing across the country.



Peter Sellers: "Whiz kid"

On Broadway, among the entrenched theatre establishment, there is scepticism about Sellers himself. There he is remembered for his biggest flop when he was hired to adapt and direct the musical *My One and Only* as a vehicle for Tommy Tune and Twiggy to sing and dance to the Gershwin brothers' snappiest songs. It was his first and only encounter with Broadway. He was fired before the show left New York for its first tryout in Boston.

But Sellers, not unaware of the criticisms and the difficulties (he has read Sir Peter Hall's diaries from cover to cover), says his theatre will succeed largely because he has a secret weapon in Roger Stevens,

chairman of the Kennedy Centre.

Why did Stevens, a formidable fundraiser for the theatre, pluck Sellers from relative obscurity to create the National Theatre he has dreamed of for close to a decade? Stevens says: "Older people are always looking for younger people with talent. It is quite an opportunity for the Kennedy Centre to have this young genius working for it."

His impression of the "genius", however, is based on rhetoric rather than substance. Stevens met Sellers at a backers' audition for *My One and Only*. What Stevens wants in a National Theatre is a loose association of actors, directors, and designers doing exciting work along the lines of Britain's National Theatre. Sellers believes he can deliver by 1989. Those who have seen his best work – the Boston Shakespeare production of *Pericles, Prince of Tyre*, directed by Tim Mayer, who wrote the book for *My One and Only* and starring Linda Hunt; and the American premiere of the Peter Maxwell Davis Opera *The Lighthouse* – are inclined to agree.

But others say this Harvard University "whiz kid" is either a genius or the greatest con artist of all time. It will require the full five years to make that judgement.

Bailey Morris

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Corporate Bodies, Charities, many Clubs and Societies, certain Trusts and some other Unincorporated Bodies are excluded from the CRT scheme and will continue to receive interest on a gross basis.

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declaration stating that the person entitled to the interest is not ordinarily resident in the UK. Declaration forms can be obtained from your branch of Williams & Glyn's Bank.

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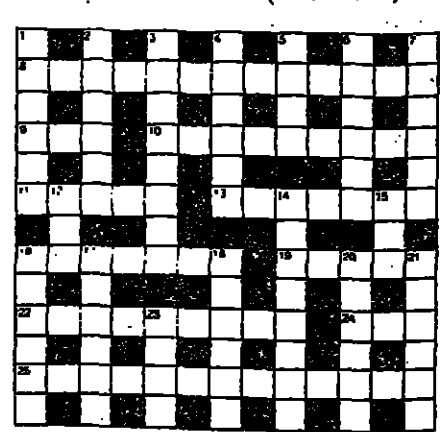
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CONCISE CROSSWORD (No 594)

- ACROSS
8 Independent person (13)
9 Performing pair (3)
10 Upper lip hair (9)
11 Meal eater (5)
12 At that point (7)
13 Nazi police (7)
14 Casual (5)
22 Recurring theme (4)
24 Female (3)
25 Britany dept (4,2,7)
DOWN
1 Breathless (6)
2 Be next to (6)
3 Hail Mary (3,5)
4 Regulate (6)
5 Utter fiercely (4)
6 Ring (6)
7 Scattered (6)
12 Nigeria cocoa town (3)
14 Michael Foot's seat (4,4)
15 Unices (3)
SOLUTION TO No 593
ACROSS: 1 Profit 4 Sadism 7 Reed 8 Endogamy 9 Vehement 13 Maw 16 Under Milk Wood 17 Bad 19 Loudness 24 Advocate 25 Pike 26 Snappy 27 Divert
DOWN: 1 Pork 2 Open ended 3 Therm 4 Sedan 5 Dogs 6 Sumla 10 Enrol 11 Elihu 12 Taken 13 Moonshine 14 Wide 15 Dumb 18 Arden 20 Ovary 21 Dread 22 Do up 23 Kent



- 16 Hunting guide (6) 20 Rappell (6)
17 Smother (6) 21 Cricket team (6)
18 Eight note interval (6) 23 Humble (4)

سكنا من الاصل

BOOKS

The fear of death in old Greenland...

FICTION

Antonia Byatt

THE TENTH MAN
By Graham Greene
The Bodley Head, 16 95

Fortunate Graham Greene to have a talent so inventive that he could "lose" a story as good as *The Tenth Man* for 40 years and not notice it. It lay in the archives of MGM, not a film treatment, but a written tale, which Greene now finds "very readable".

Its plot is simple and arresting: a group of French prisoners in the war are faced with a decision: to resist or to collaborate. They draw lots: a rich lawyer, Chavel, is one of the three chosen, and pines, offering all his property for his life. A young man, Janvier, takes him up for the sake of his family. After the war, destitute Chavel is drawn back to his house, now inhabited by Janvier's mother and sister, who is activated by a pure, Greene hatred for the unknown Chavel. He stays on as an odd-job man, under the name of Charlot. A collaborator, actor, all vulgar, greed and cheap melodrama, arrives and says he is Chavel.

The scene in the prison is masterly. Greene's novels are all death-directed: his people make sense of their life, if they die, in terms of its inevitability. Here the physical, moral and metaphysical terror are the reader's: the men are business-like and sublimed in their task of deciding how to choose who shall be shot, and administering the lottery. They are minimally characterized, and unforgettable. The tension is terrible as Chavel sees the odds swing for and against him in the draw. The other two chosen men are restrained and still: Chavel is "daunted by the courage of common men", an authorial resonance which detracts from the understated exactness of the rest of the drama.

In the second part Chavel, like many of Greene's hunted characters, makes instinctively for home. Home as a bolt-hole always disappoints Greene's people. Greene wrote an essay in the war called *Home* which opened with visual images of houses ripped apart by bombs, the vista of dust from behind dangling gas-cooker and geyser. Home is a flimsy protection: the truth is threat, decay, and death. Janvier's family have not colonized beyond Chavel's kitchen. There is a sense of deterioration.

Janvier's sister, Therese, tells the disguised "Charlot": "You can't tell me he (Chavel) was unlucky. That thing happens to everyone. All one's life one has to think 'Today it may happen'. When it happens you know what you've been all your life." This is a moral crisis of a slightly different kind. Therese is saying that under extreme stress a man may discover his true nature: the

lottery said that any man at any moment may have to contemplate his own imminent death. The dissimulating dialogue between Therese and Chavel may indeed develop their "true natures", which are theoretically thrown into further relief by the arrival of the wholly untruthful and unscrupulous Carrere. But in this dialogue Greene the puppet-master can be seen twitching the strings to get his people to strike interesting attitudes, choreographing their moral moves. Much has been made of Greene's use of the techniques of film in his novels: shifts of focus, suddenly glittering views of significant things. But the analogy for *The Tenth Man* is surely the stage play. It is a classic three-act working out of the sort of problem of identity and responsibility in action which the stage deals in.

Greene said, famously, that the death of James had removed from the English novel the religious sense, and with it the sense of the importance of the human act. Woolf and Forster he said, created characters who "wandered like cardboard symbols through a world that was paper-thin." In his essay on Conrad retained of his Catholicism was "the ironic sense of an omniscience and of the final unimportance of human life under the watching eyes." Here is a paradox: important, unimportant? The chills of Muriel Spark, the modern predilection for Waugh's grimly comic vision of the futility of his characters' caperings over Forster's humanism, have given us a taste for contrived fiction where a certain cardboard or puppet-like quality in the characters is part of the pleasure and the point. The moral ferocity is legitimate: the author's. We see a different Greene in the 1980s from the one we saw when *The Tenth Man* was first written. We have lost our taste for implacable. The truth is that Graham Greene's characters are both "important" and "unimportant" in his terms. Chavel works out his fate and we are precluded from becoming deeply involved in that fate by the sense that he is a specimen. But the scene in the prison makes us imagine any man. Everyman, well-behaved Frenchmen, ourselves, faced with horrors which are wholly important.

...and fear of death in the new novels

Gay Firth

THE ANDERSON QUESTION
By Bel Mooney
Hamish Hamilton, 18 95HOSTAGES TO FORTUNE
By William Humphrey
Alison Press/Secker & Warburg, 18 95THE SWIMMING POOL SEASON
By Rose Tremain
Hamish Hamilton, 18 95

No letter was found at the time. No remembered confidence, no conversation, no past or present knowledge of David Anderson, husband of Eleanor, father of Paul, respected friend and local GP, surfaced to explain why the man went missing, found dead: still less why he died by his own hand. The post-mortem report was at once conclusive and inconceivable. Like death itself, it fact.

Bel Mooney deserves readers as well as a medal for bravery. Her second novel is a graceful, carefully untheatrical read. But she holds a looking glass to our fear of death and of the unknown beyond the grave, compounding it with unaccountably recognizable, ordinary experience of living-and-partly-living death this side of the beyond: a starveling insufficiency of human love, and the reality of human loneliness. These mighty themes - the apotheosis of abstract grandeur - shrink into transitory domestic actuality in the suicide of "a happy and well-loved man".

Only old Conrad Hartley, "a great deal older than David", seems to understand it a bit. Alone with books and dusty furniture and the intuitive guesswork of his genealogical research, the dailiness of life overlaid with squalor since the death of his beloved wife 21 years before, Conrad has served that "most of us tend to remain strangers even to those closest to us", suggesting, gently, that David's only real relationship was with David.

Miss Mooney has done a lot of wise thinking. Men and women isolated in confusion, innocence, or quiet desperation, on the edges of this newly frayed, relatively undemanding, woven, relatively undemanding, everyday mystery of middle-class country folk, their every-day perceptions of life and death perceptions for six by outrageous fortune.

The long hand of coincidence casts other images of death and its consequences: this week's more overtly "literary" in style than Bel Mooney's agreeably plain prose; less readable, though powerful and moving, through overly lyrical account for an overly grief, "Now in the court of his mind the advocate for death held center stage."

American imports studded with this sort of thing do not travel in comfort to this column. William Humphrey is an admired, serious novelist, but the complex meditations

here show internal over external activity to a degree greater than all but the most dedicated doom-laden followers of fiction seem likely to approve of. Between his 48th and his 50th birthdays Ben Curtis has lost a student son, a lifelong friend, a great deal of weight and, it appears, all reasonable hope of emotional equilibrium, never mind earthly happiness, now that his wife Cathy has gone off to live alone with grief.

Once again, suicide stands at the apex of different kinds of death and mourning. Again, there is no note, no known reason. Ben, who used to like fishing, goes fishing again. Fishermen, read on. One man and his rod, with patience, land a weighty novel safely.

Rose Tremain's fourth novel is a glum reading if you are trying to lose weight. It is a catalogue of delicious food: cartloads of calories crowded on tables in the little village of Pomerac, in the Dordogne, and its bigger, superficially more sophisticated sister under the skin of North Oxford. Mutually reflecting examples of eroticism shift back and forth across the Channel "like those David Cockney painting, this loops of brightness and all the lying people in their skin repeated. I can imagine very good. No?"

Sadly, no; not even with a French accent. The summer sunshine seems synthetic; there is more colour than *Douceur de la vie* in Miss Tremain's knowing ironies and sparklingly self-conscious sentences, stylish as they are. A large cast - led by Larry and Miriam Kendall, the one planning his swimming pool against the implacable resistance of bossy Mme de la Brosse, the other recalled to a dying mother's arrogant glamour in Oxford - breaks the novel into less than the sum of its parts. "Miss Ols regrets..."

Readers of Jane Austen's *Persuasion* will recall Sir Walter Elliot of Kellynch Hall, "a man who for his own amusement never took up any book but the Baronetage: there he found occupation for an idle hour and consolation in a distressed one." He could read his own history with an interest which never failed. Earl Mountbatten of Burma probably did not think much of baronets - or even earls, though he was quite keen to be one - but he was perpetually fascinated by his own pedigree. His biographer tells us that he seldom read any books for pleasure except works of genealogy. Mountbatten would relax over the tapestry of his ancestry, enumerating the generations which separated him from the Emperor Charlemagne and marvelling at the intricate web of cousinship which bound him many times over to the Wittelsbachs and the Romanoffs, the Habsburgs and the Hohenzollerns. He had another trait in common with Jane Austen's baronet: "Vanity was the beginning and end of Sir Walter Elliot's character; vanity of person and vanity of situation." But unlike Sir Walter he had a great deal to be vain about. Just how much is the theme of this excellent book.

Philip Ziegler has had access to all the archives, he writes very well and he treats his subject with realistic candour as well as sympathetic affection. There is nothing starry-eyed about his approach. Official biographies can be suppressive, defensive, and eulogistic. Mr Ziegler has enjoyed all the facilities which the family could give him, but he has suffered from none of the restrictions which families sometimes impose. This is a brilliant biography.

If ever a man was born with the proverbial silver spoon in his mouth it was "Dickie" Mountbatten. He was related to almost all the royal families of Europe. He

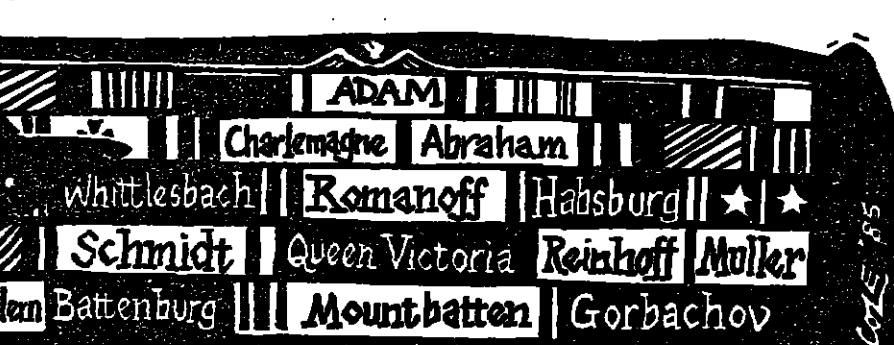


MOUNTBATTEN
The Official Biography
By Philip Ziegler
Collins 15

was a second cousin of Edward VIII and George VI. He was uncle of Prince Philip, and he was a son of Prince Louis of Battenberg who reached the top of his profession as First Sea Lord. In 1922 at the age of 22, Mountbatten married Edwina Ashley, one of the greatest heiresses in Europe and grand-daughter of Sir Ernest Cassel, the multi-millionaire financier who advised Edward VII on money matters. She was also descended from the famous evangelical reforming Earl of Shaftesbury whose wife, ostensibly a daughter of Earl Cowper, was widely, if unprovably, believed to be a by-blow of the indefatigable amorist, Lord Palmerston. Edwina inherited his country house, Broadlands, and perhaps something of his disposition. "Edwina and I spent all our married lives getting into other people's beds," Mountbatten half-jokingly recorded; but she began the trouble. He felt her infidelities deeply and was saddened by her lack of love and her frequent absences. It was not a happy marriage and may have been one of those "springs of action", as Bentham called them, which spur a compensatory ambition.

Two other "chips on the shoulder" could have had the same effect. His royal ancestry through a morganatic marriage seemed slightly dubious to the Germanic pre-1914 world of titles, precedence and protocol; and the treatment of his father, driven out of his post in 1914 by an ignoble anti-German campaign in the gutter press, ranked bitterly. Mountbatten never ceased to maintain that it fuelled his own eventually successful ambition to become First Sea Lord. Churchill was First Lord of the Admiralty in 1914. Did he feel that in promoting the son in the Second World War he was making amends for his treatment of the father in the first? We can but speculate.

Mountbatten's rise was certainly extraordinary. Every allowance may be made for royal connections, immense wealth, intimacy with the corridors of power, perpetual energy, great good looks. But he



Slim Falstaffs and student princes

Ned Sherrin

O.U.D.S.
A Centenary History of the
Oxford University Dramatic
Society
By Humphrey Carpenter
Oxford, 12 95

Nevill Coghill's Ariel skipping into the night across the lake in Worcester College gardens; Nevill himself, "beaming like some enormous shaggy school-boy"; Burton booming Angelo over the cloisters of the House, a couple of yards away from talent-scouting West Enders; young John Gielgud painstakingly pushing poetry into undergraduates inspired by the presence of young Peggy Ashcroft and fairly young Edith Evans, while young Terence Rattigan "put up his pipes" to unwelcome laughter; Reinhardt staging *The Dream* half way and making one beer last a whole term; Tynan's Hamlet, Wickham's Hamlet, Playfair's Hamlet, Benson's Beowulf, H. B. Irving, Lady St Leonards' Mistress Quickly refusing point blank to sit on an undergraduate Falstaff's knee; Lady Radnor's Falstaff's sawing away during interminable scene changes: hot

This particular story opens at 3.15am on Friday, April 2, 1982, when "ting-ting" - and there was General Moore on an open line to Julian Thompson: "You know those people down south: they're about to be invaded. Your Brigade is to come to seventy-two hours' notice to move with effect from now."

We have already had two excellent books about the Falklands War, one from the veteran reporter Max Hastings who got himself heartily disliked by other journalists for his ingenious and thrusting methods and no doubt simply for his success; the other from a fairly junior participant, Hugh McManners, whose flair for detail gave colour, surprise, memorableness, to a Captain Worm's eye view.

And now the narrative of 3 Commando Brigade, an elite mix of Marines, Paras, Gungers, Sappers, Special Forces (SAS and SBS), logistic men, all those who began putting their amphibious assets together in the early hours of that busy Friday. Then there were heli-

water-bottles and blankets, gaits and cushions and hard seats. A hundred years of bright theatrical images make up Humphrey Carpenter's History of O.U.D.S. Some of those splendours we saw with our own eyes. Others we have heard of so often that we think we have seen them and, perversely, they are the most vivid. Mr Carpenter divides his account into nine ages and might have taken a hint from Shakespeare in that the first seven are by far the most entertaining. The glut of productions in recent years makes the last two chapters too crowded, give or take a glimpse

The disciplines of a short sharp war

John Jones

NO PICNIC
By Julian Thompson
Leo Cooper/Secker & Warburg, 12 95

copter pilots, and signals (including, unlike Army brigades, air defence and small raiding craft), and mountain and arctic specialists. No picnic. But it certainly looked like a party. I am reminded of Captain Strahan's picture of life on the Somme: "My dear, the noise - and the people!"

This is an astonishingly direct and open book by a man working under the dual constraint of the Official Secrets Act and of being still a serving officer of course it is his silences. For example, the Americans. We knew at the time they were important for

of Peter Parker and Shirley Williams as Lear and Cordelia and a growing list of potential professional actors. Earlier Mr Carpenter has rescrumpled earlier histories of the Club amusingly and immersed himself in its records to good effect.

Although the national papers no longer cover amateur performances, undergraduate eyes are still set on London agents and impresarios as the names in Mr Carpenter's last chapter testify - Philip Franks, Diana Quick, Mel Smith, Rosanna Arden, Charles Sturges, Stephen Oliver - though he correctly makes the point that Oxford's impact on theatre outside the university is not as earnest as that of Leavis-orientated Cambridge.

How vital to theatrical politics and the gossip of the Playhouse coffee bar seemed when we were up. My own brushes with the O.U.D.S. were insignificant. Rejected as Sir Toby to Maggie Smith's Viola;

sucked by John Wood after one rehearsal of *Titus* *She's A Whore* for E.T.C. Good Fairy in an O.U.D.S. *Cinderella*, backed by a future Chancellor of the Exchequer as one of "Les Boys"; I remember best the next year's *Sleeping Beauty* for which the Rev. B.D.F.T. Brindley (now the courage of the Synod) furnished a Brother's Man with a perfect couplet on finding a letter posted on a forest tree: "It would have been less heterodox, if he had put the letter in the letter-box."

Mr Carpenter prompts more important memories: John Wood's dashing jet earring for his Oric and his dashing jet Richard III. Nevill's opening valley of arrows scarred his audience into *As You Like It* and Hymen's fifteen minute progress letting them out of it. In between it was pretty terrible; but so was most of O.U.D.S. fare. Mr Carpenter's book will be richly rewarding for those who agree, and for those who remember it more rosily.

he knew who his fittest troops were. Modesty is also a great silence. General Moore told the world that the land plan was Thompson's, and its initial execution, and that his own main job was to deal with the High Command at home while Thompson got on with winning. You hear none of that in the narrative of 3 Commando Brigade in the South Atlantic. For the ordinary reader, it is a glimpse of real and timeless war. Boredom. Fatigue. Filth. Muddle. Soft cursing in the dark. The sudden extreme youthfulness of wounded men. "Pray for our souls, Vicar."

As military history, it is a cautionary tale. We got away with perilously few specialized ships, not quite make and mend, though requisitioning merchantmen and heading south, and hoping, cannot be the best idea. The lesson is calculated during team-work with solo staff, rehearsal with improvisation. There are perhaps no new rules in war, but the old ones have a way of being forgotten.

Tricky, chippy, vain, but a genius

Lord Blake reviews the last Viceroy's official biography

MOUNTBATTEN
The Official Biography
By Philip Ziegler
Collins 15

was a second cousin of Edward VIII and George VI. He was uncle of Prince Philip, and he was a son of Prince Louis of Battenberg who reached the top of his profession as First Sea Lord. In 1922 at the age of 22, Mountbatten married Edwina Ashley, one of the greatest heiresses in Europe and grand-daughter of Sir Ernest Cassel, the multi-millionaire financier who advised Edward VII on money matters. She was also descended from the famous evangelical reforming Earl of Shaftesbury whose wife, ostensibly a daughter of Earl Cowper, was widely, if unprovably, believed to be a by-blow of the indefatigable amorist, Lord Palmerston. Edwina inherited his country house, Broadlands, and perhaps something of his disposition. "Edwina and I spent all our married lives getting into other people's beds," Mountbatten half-jokingly recorded; but she began the trouble. He felt her infidelities deeply and was saddened by her lack of love and her frequent absences. It was not a happy marriage and may have been one of those "springs of action", as Bentham called them, which spur a compensatory ambition.

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Mountbatten's rise was certainly extraordinary. Every allowance may be made for royal connections, immense wealth, intimacy with the corridors of power, perpetual energy, great good looks. But he

would never have got where he did without an element of genius, however defined. In October 1941 after a bad record as a commander of destroyers - he was regarded as both reckless and second-rate - he was made Adviser of Combined Operations and seven months later Chief. There followed the Dieppe fiasco with heavy Canadian casualties and negligible results. The disaster was by no means all his own fault, but he was unwontedly defensive about it for the rest of his life. Then in August 1943 Churchill made him Supreme Commander in South East Asia. He was the fourth choice, but it was an amazing promotion nevertheless, and very successful.

Like Montgomery he had the optimism (though in his case often unwarranted), the oratory, the panache, the style, the conviction, which were needed to encourage forces whose morale was at its nadir. Even he was astounded at his own appointment, though in no way modest about his ability to cope. But he dreaded the loneliness of supreme command. He wrote a rather touching letter to his wife asking her to come out to Delhi with him. It fell on stony ground. He was impetuous and he made mistakes. He was not a good judge of men, and he was wildly extravagant, especially over staff. But in Singapore on 12 September 1945 he formally received the surrender of half a million men of the Japanese forces.

His most controversial role was still to come. Lady Mountbatten was a left-wing figure. "Dickie" less so but inclined that way. Their beliefs did not of course preclude a millionaire lifestyle, but their sympathies were anti-colonial and favourable to nascent nationalism. In 1947 he became Viceroy of India with the task of liquidating the British Raj. The upshot - partition and massacre - was, as Mr Ziegler shows, not the Viceroy's fault nor the result of his insistence on speed. Delay would probably have been worse. But he was never forgiven by the old Anglo-Indian world, and the widespread belief that Nehru was Edwina's lover did not help.

He returned to the Navy, commanded the Mediterranean Fleet and then became First Sea Lord. Only to be involved in one of the traumatic episodes of the time - the Suez Crisis. Mr Ziegler's book is fascinating on this subject. The degree of opposition to Eden's venture from Mountbatten and the other Service Chiefs has never before been so clearly revealed. Mountbatten almost threw in his hand, but he decided, after drafting two letters of protest which he never sent, and offering a half-hearted unacceptable resignation just before the attack on Egypt, that he could do no more. The professional head of the Navy cannot resign because the Government is waging a war of which he disapproves on moral and political grounds. Technical or military reasons are another matter but these were not the problems.

Mr Ziegler deals with much more of post-war defence history than Suez, and his book will be a major source for many years to come - the great battle with Duncan Sandys, the whole question of a unified system and Mountbatten's hostility to nuclear weapons. When he finally retired as Chief of Defence Staff in 1965 there was a sigh of relief among the professionals. One can see why and understand, but his departure was the eclipse of a genius - a genius nevertheless. Although Mountbatten would have disliked much of it, this book is a wonderful portrait of an extraordinary man.

A rebel who might have led Labour

John Campbell

HUGH DALTON
By Ben Pimlott
Jonathan Cape 125

Who now remembers Doctor Dalton? Compared with the other dominating personalities of the Attlee Government, his name conjures little but a dim memory of a foolish budget leak. Whereas Bevin and Morrison, Cripps and Bevan all gave their names to some distinctive strand in the subsequent history of the Labour Party, "Daltonian" came to be a byword merely for unscrupulous intrigue. He seemed destined to live on only as the gossiping diarist in the biographies of others. This was grossly unjust, for no one - not Bevin, nor Morrison, least of all Attlee - did more to guide and shape the policies of Labour in its creative years than did Hugh Dalton.

This injustice is now handsomely amended in a deeply satisfying biography which is at once authoritative on Dalton the outwardly self-confident politician - "egotistical, noisy, rumbustious, conspiratorial and impolite" - and sympathetically illuminating on Dalton the troubled, flawed and contradictory private man.

His antecedents were the oddest of any Labour politician. His father was Canon of Windsor and adoring tutor to the future George V. His personal rebellion was therefore not against the middle but against the upper class. For this defiance he was loathed by the Establishment, from the Palace downwards, with a loathing never remotely felt for other public school socialists like Attlee or Cripps. It was the strength of this royal disfavour, Ben Pimlott convincingly speculates, which doomed Dalton the Foreign Office in 1945.

But there were other strands in his socialism. Dalton's governing ideas were formed at Cambridge, at the King's of Keynes. Goldworthy Lowes Dickinson and Rupert Brooke. He loved the self-regarding hothouse atmosphere, not exactly homosexual but "homocentric", of male intellectual companionship pervaded by the intoxicating socio-sexual philosophy of Edward Carpenter. Dalton worshipped Rupert Brooke and one part of him never got over the tragic waste of his death. But he was also a Fabian; this both gave him roots in the Labour movement and stamped his socialism with a practical *dringivite* bent. The one stood him in good stead in a long search for a winnable seat after 1919; the other meant that when the party needed policies Dalton had policies to offer.

Had Dalton not narrowly lost his seat in 1931, he rather than Attlee must have become leader in 1935. As it was his influence was incomparably the greater, particularly in the critical year of his Party chairmanship in 1936-37. It was he, with Bevin, who swung Labour round from its traditional pacifism to supporting rearmament. Still more important it was he, through his *Practical Socialism for Britain* (1935), his patronage of the "young economists" Gaiskell, Jay and Durbin, and his masterminding of Labour's *Immediate Programme* (1937) who gave Labour the economic programme on which it won in 1945. This programme was not Keynesian - largely, as Pimlott suggests, because Dalton did not get on with Keynes at King's and continued to resist

his influence ever after. Repeatedly through this book the rivalries and jealousies of Dalton's relationships - with Keynes, with Mosley, with Cripps, with Attlee - recur at crucial moments to shape the course of history. Private emotions and public policy are inseparably intertwined. I have rarely read a political biography that so vividly justifies the form.

Dalton's personal high tide was Labour's too. It is Cripps who is popularly remembered as Chancellor in the Labour government; but it was during Dalton's Chancellorship, 1945-47, that Labour's social revolution was carried out. The rest was anti-climax - austerity and political exhaustion. It was Dalton who found the money for the nationalization programme, the relocation of industry, National Insurance and the NHS. Pimlott claims to him as Labour's "most socialist Chancellor". 1947, indeed, marks a hiatus in Labour history, for Dalton, though he adopted some Keynesian techniques, had continued to resist the philosophy of Keynesianism. His officials thought him merely stubborn in refusing to revise the *dringivite* distributionism he had learned at King's and taught to a generation of students at the LSE; the deeper reason was that Dalton regarded Keynesianism, rightly, as essentially liberal, intended to save capitalism, while it was still his purpose to replace it. After his fall, however, the Keynesians took over, in the person above all of his protégé Hugh Gaiskell.

Dalton's later years were devoted to bringing on bright young men - an activity which curiously echoes his father's devotion to the Royal Princes. Above all, in a conscious echo for his love of Rupert Brooke, Dalton loved the debonair young Tony Crosland. His last decade was in some ways Dalton's happiest: the Labour Government that was formed two years after his death was formed with his former protégés. But there is a paradox here: for they were without exception Keynesian reformists, not socialists in Dalton's sense. Ultimately, Dalton put loyalty to his friends before politics. In the Cabinet crisis of 1951 he was torn, but backed by Gaiskell. Politically he should have been a Bevanite. In the end, perhaps, breeding told.

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THE TIMES DIARY

Panther division

A hunt was launched today to trace the MP, official, window-cleaner or whoever of the House of Commons who leaked a document to PHS following a vote in the House last night to refer me to the Committee of Privileges. The debate lasted a staggering one-and-a-half hours, and some 20 MPs spoke. *The Times* was reported to the Speaker by Sir Edward Gardner, chairman of the Commons Home Affairs Committee for disclosing details last week of the anodyne draft report of the committee's inquiry into the Special Branch. If found guilty by the Committee of Privileges, we would be called to the bar of the House and could face imprisonment, a fine or be barred from the precincts of Westminster. The last person jailed for such a crime was in 1880; and the last fine imposed in 1666. In yesterday's debate a succession of Labour MPs stood up and denied leaking the report. David Finnick (Lab), a member of the committee said, "If I had leaked it I hope I would have the guts to stand up now and say so." While Renee Short (Lab), said "If I am going to leak anything I would not leak it to a disreputable paper like *The Times* has become." Robin Corbett (Lab) a former journalist, said: "I am not going to say if I did or did not leak this alleged leak. It is not a court or a court martial." Dennis Skinner (Lab) suggested Sir Edward himself might be the culprit. "He has put up the classic defence." As to the witchhunt, Skinner said: "You will need the Pink Panther to solve this."

● If PHS is condemned to the Scrubs, at least the regulation 4in deep bathtub can be in champagne. My nomination for the Business Woman of the Year Award, Anita Roddick of The Body Shop, came up trumps yesterday, bringing me a case of the award sponsor's Verve Cliquet.

Priorities

Shades of Yes, Minister at the Education Department the other day. In a rare moment of cost-cutting brilliance, Sir Keith Joseph suddenly asked his mandarins: "Why do we need a press office? What do press officers do that cannot be done by regular civil servants?" Silly minister, sniggered his mandarins as they took the poor fellow aside to explain busy and clever officials just simply can't be exposed to these ignorant hacks. Teachers one can do without; press officers, never.

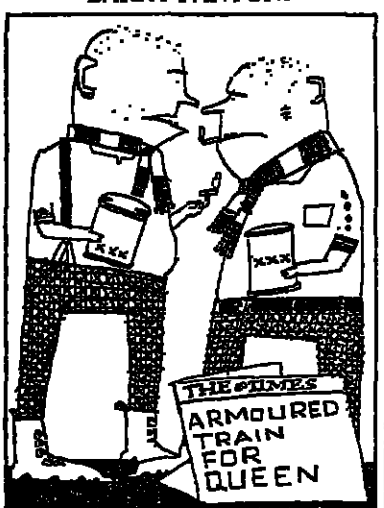
No Lobby

So much for that bastion of free speech, the House of Commons. Its journal, *House Magazine*, invited CND leader Bruce Kent to write (gratis) an article for its centre-page feature "Central Lobby". Kent obliged. He has now been sent a letter by John Healey (the assistant editor, although he refused to identify himself yesterday) informing Kent that it will not be used. A meeting with the chairman of the editorial board agreed that "Central Lobby" should be confined to "contributions from non-controversial organizations", writes Healey, whose invitation to Kent was "beyond these bounds". The editorial board, needless to say, has an inbuilt Tory majority.

Controversial

L'Humanité, the French communist daily, quotes a telegram of condolence from the French Communist Party to the Soviet people as saying: "No one can forget the tremendous sacrifices made by your people in the fight against liberty." *Contre liberté*? A terrible mistake, said the paper yesterday.

BARRY FANTONI



"I had no idea Her Majesty was a Chelsea supporter"

Not watertight

Surprise, surprise. Lord Lewin, the former Chief of Defence Staff, will not follow Ponting into the dock for allegedly bringing the Official Secrets Act to the Attorney General. Sir Michael Havers, has decided that Scotland Yard has not obtained sufficient evidence to prosecute Lord Lewin. He is alleged to have disclosed classified details about HMS Conqueror to Belgrano authors Arthur Gavshan and Desmond Rice. They were summoned to the Yard but, upholding journalistic ethics, refused to hand over transcripts or tapes of the Lewin interview. Meanwhile, a decision is expected soon on whether the Director of Public Prosecutions is to prosecute *The Observer* in the case of Ray Williams, the civil servant who is now serving six months for leaking MoD documents to the paper.

PHS

Bernard Levin: the way we live now

The wartime Germans we should salute

participants in the bomb plot who lived to tell the tale, who were active anti-Nazis from the beginning, rallying the faint-hearted, seeking help from abroad, tending the embers against the day when they could burst into flame, never losing their courage and determination through all the years of frustration and lost hopes as Hitler went from success to success. Throughout the war, there were members of the German resistance who used their official positions to get vital information to the Allies, or who did what they could to jam the bureaucratic machinery of the Final Solution or help its intended victims to escape from Germany (or even - and in some ways these were perhaps the bravest of the brave - who hid Jews in their homes).

One of the July 20 conspirators, when he was sentenced to death before the infamous "People's Court" of Roland Freisler, spoke his own epitaph, and in doing so defined the whole history of those Germans who tried so hard to wrest back their country from the evil men who had stolen it: "A ship may sink", he said, "but it does not have to strike the flag."

When the bomb plot failed, von Schlabrendorff broke the news to one of his fellow-conspirators, General Henning von Tresckow, who declared that he would commit suicide, since "they are bound to find out about me during the investigation, and then they will try to extract the names of others from me". His last words, before he drove off to his death, were recorded by von Schlabrendorff, and are worth quoting in full:

Now they will all fall upon us and cover us with abuse. But I am convinced, now as much as ever, that we have done the right thing.

I believe Hitler to be the arch-enemy, not only of Germany, but of the whole of Europe. In a few hours' time, I shall stand before God and answer for both my actions and the things I neglected to do. I think I can with a clear conscience stand by all I have done in the battle against Hitler. Just as God once promised Abraham that He would spare Sodom if only 10 just men could be found in the city, I also have reason to hope that, for our sake, He will not destroy Germany. No one among us can complain about his death, for whoever joined our ranks put on the poisoned shirt of Nessus. A man's moral worth is established only at the point where he is prepared to give his life for his convictions.

Those who were in the German resistance and survived are now mostly dead. Well, 1944 was a long time ago. (One of the survivors is Otto John who, whatever the solution to the mystery of his subsequent career, was an active anti-Nazi from beginning to end.) But there is a generation of the resisters' children, now part of the democratic Germany their parents never lived to see, who could and should carry to Britain on May 8 the faith their fathers died for.

The son of Claus von Stauffenberg, the man who put the bomb under Hitler's table, is now a colonel in the Bundeswehr; Manfred, the son of Field-Marshal Rommel, is the mayor of Stuttgart, and not long ago said bluntly "Thank God we lost the war"; the son of Count von Moltke, leader of the purest of all the resistance groups (the "Kreisau Circle"), still bears one of the noblest names and titles in German history; there are other sons and daughters, and widows; they should

all be conducted to their seats in Westminster Abbey to give thanks, for Victory in Europe, alongside those who fought against the same evil as did their honoured dead.

For surely the VE-day ceremonies will not be limited to retrospective rejoicing. Such an occasion would be shockingly incomplete if it did not also stress the theme of reconciliation. The friendship that has grown up since the war among Britain, France and Federal Germany has provided the cornerstone of European peace and security; such a historical triumph should be proclaimed, and the descendants of the Germans who gave their lives to bring that dawn nearer should be there to hear the proclamation.

I believe that the Prime Minister is a woman of sufficient imagination to see the importance of such an invitation: it is certainly the kind of gesture that would come naturally to Churchill. Perhaps I can leave the theme for the moment by conjuring up a picture that should appeal not only to her but to anyone with enough historical understanding to take in its full significance. Not long ago there was a meeting between Manfred Rommel and Monty's son, the present Viscount Montgomery (of El Alamein, remember); it was, of course, a friendly encounter. Now would not the sight of those two sitting side by side in friendship say more than volumes about the peace that has followed the war, and about the ultimate unity of purpose that bound the victors of VE-day to those, among the defeated, who worked for the same victory?

In my column last week about the successful libel action brought against Mr Tom Scott for alleging that the headmistress of an infants' school had repeatedly censored the children in her care, I was in one respect unfair to the defendant. Although it is true that there were no such canings, I have since learnt that Mr Scott was relying on an official report which declared that there had been. The report was wholly erroneous, but considering its provenance, it was not surprising that Mr Scott should trust it when he made his charges. My suggestion that he had nothing to go on was therefore unjust, and I apologise to him for making it.

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Ronald Butt

Rates problem that won't go away

The government has won a second victory. The defeat of Mr Scargill's strike has been closely followed by the retreat of a number of left-wing local authorities from the brink of illegality. Recognising that they would not get public support for defying parliamentary authority they have decided after all to set rates within the Government's rate-capping limits, instead of refusing to fix a legal rate. The Tories, however, should not be jubilant. Their difficulties over local government remain as real as ever.

Over the weekend, Mr Patrick Jenkin, the Environment Secretary, declared that the Government was "totally committed to the centuries-old traditions of local democracy, and that its job was to 'undo' the damage done in the 1960s and 1970s when local government took a 'wrong turn'. tower blocks were built, people were forgotten by planners, the GLC and the metropolitan councils were invented with 'too little to do and too much money to do it with' and councils began to spend, tax and employ regardless of national guidelines approved by Parliament.

The immediate challenge has been dealt with and the Government expects the lower-tier rating authorities to follow the line of the bigger councils. But Conservatives, believing in the dispersal of responsibility, are uneasy at the powers the central government has had to assume. Mr Jenkin has therefore acknowledged the need for longer-term reforms. There is to be a government examination of the system of rate support grant distribution, the balance between exchequer and local finance, and a more sensible system of capital spending control and local accountability. But reform is much easier said than done.

For instance, Mr Jenkin has also spoken of the difficulty of achieving local accountability under a system in which councils have little incentive to economise because the majority of voters pay little or no rates, which are heavily paid by businesses without votes. This logically implies the abolition of the rating system which Mrs Thatcher promised in 1974. But abolition proved impossible and as recently as 1982 a Green Paper found that there was no alternative that commanded sufficient support. The Government is still stuck with the apparently insuperable need for some kind of property tax to provide the 30 per cent or so of local spending that has to be raised locally.

All it can do is to look again at methods of raising rates and of improving local accountability. Mr Kenneth Baker, the Minister for Local Government, and Mr William Waldegrave, the Parliamentary Under-Secretary, are leading a departmental inquiry, and are consulting a panels of outside advisers. They will present the Prime Minister this month with provisional options, some of which they can then investigate further.

They are, for instance, looking at the non-domestic business rate which cannot be totally abolished or significantly reduced without an unpopular rise in domestic rates. But the industrial rate could be

made fairer if it were determined nationally rather than left to the local authorities to set. Local government functions also need reorganisation. Since education absorbs 50 per cent of local spending and results from a charge laid on the local authorities, should it be directly funded from the Exchequer? There is much to be said for this, but the political difficulty is that the Tory shires, which are principally education authorities, are principally being deprived of this responsibility.

Yet directly elected education authorities (on the new ILEA model for Inner London) might liberate education from being subject to the purely political urges of local authorities elected on a more general remit. People could then vote specifically on education locally without having to compromise their general political allegiance.

Could single-function elected authorities also be put in charge of other tasks? If they were only spenders and administrators without tax-raising powers, would local responsibility still have enough meaning? It is already enfeebled. The tower blocks of the 1960s, originally inspired by Lord Stockton's call for 300,000 dwellings a year, were the product of central planning when an army of Whitehall bureaucrats vetted all local housing schemes.

That day-to-day control was relinquished when Mr Heseltine was Environment Secretary. Local councils were left to decide how to use their money, but this has had to be offset by more detailed central financial control, culminating in rate-capping. More broadly, although local authorities are censured as spendthrifts (which in detail they often are) the bulk of their spending is on purposes which they have been charged by Whitehall to undertake. They enjoy little total discretion.

The heart of the problem is the national concern to equalize between poor areas with heavy needs and richer areas, the interaction of local and central responsibility has created a system of stultifying complexity, which undermines local discretion and electoral accountability.

The logical answer would be for the functions demanded centrally (conspicuously education) to be funded wholly by the Exchequer (with no recourse to rates) and locally managed by specially elected authorities. A reformed rating system could cover other needs where local considerations are dominant (lighting, refuse and so on) and the local authority would be accountable to the electors. It is significant that a similar dilemma does not seem to exist in other countries and sensibly, the Baker investigation is looking at the German, French and American systems. An acceptable reform is needed well before the next election, since the relationship between local and central government is breaking down and cannot survive. This requires full public debate, something conspicuously lacking when the Government improvised its recent measures after failing to find a way of abolishing the rates.

moreover... Miles Kington

The many faces of Michel-le-Bois

Something rather exclusive today - an extract from a Greek TV programme called *In Search of Michael Wood*, in which the Greeks have set out to see if the fabulous TV historian really existed and, if not, why there is a Service Area on the M5 named after him. Translation by Christopher Logue and others...

Opening shots of the rolling M5. Speeded-up clouds come scudding in from the Welsh hills, shed their wet load on the motorway and depart. Presenter walks into view on bridge.

Presenter: In this remote corner of Britain, between the smiling landscape of the Saxons and the grim mountain retreats of the Welsh hill-dwellers, we believe that the legendary word-weaver Michael Wood may have lived and worked. The evidence? A lone wayside cafe with a very familiar name.

Close up of sign reading Michael Wood. Cut to sign reading 'Petrol Only'. Cut to blackboard reading 'Today's Special: Moussaka'. Cut to presenter sitting behind two lorry drivers.

Presenter: Petrol... moussaka... ancient Greek words. What are they doing here, so far from Athens? And what are these two charioteers of the M5 talking about?

1st Driver: See that thing on telly about the Trojan War last night?

2nd Driver: Yeah. Load of rubbish. Ask me to believe that anyone went to war over a woman?

1st Driver: Well, we went to the Falklands to preserve Maggie's honour, didn't we?

Presenter: This is absolutely amazing. These two simple wagon drivers are actually discussing TV and history, just as they must have done when Michael Wood himself strode the earth.

Cut to Welsh hill-top. Sky comes rushing in. Presenter comes running up hill into camera position.

Presenter: Just let me get my breath back first. Right, that's better. So what was he like, this TV word-magician, this Bard bard, who took a great railway journey up Africa and took a great boat journey up the Congo wearing a pair of skimpy black shorts which shocked people in Carmarthen but then delighted many others? Enter two Welsh farmers.

1st Farmer: Aye, I wonder where he got those tight jeans from. I'm off to Mhangel Coed.

Presenter: That's absolutely fantas-

2nd Farmer: Aye, I wonder where he got those tight jeans from. I'm off to Mhangel Coed.

Presenter: That's absolutely fantas-

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MUBARAK'S MISSION

President Mubarak of Egypt cannot be best pleased with the results of his visit to Washington. The impact he was hoping to have on American public opinion was swamped by the death of Konstantin Chernenko - untimely in this respect if not other. His urgent request for increased American aid met a "sympathetic" but non-committal response. His suggestion that the US should invite a joint Jordanian-Palestinian delegation to Washington, as a step towards direct talks with Israel, was politely but firmly turned down. And even while President Reagan was showering him with compliments and hospitality (an unprecedented two presidential meals in one day, as Mr Reagan hosted not only his own lunch but the dinner that would have been given by Mr Bush, had the latter not been diverted, along with the limelight, to Moscow), the US delegate vetoed an Egyptian-sponsored resolution in the UN security council.

That last piece of timing was unmistakably "made in Syria". The resolution condemning Israel's crackdown in Southern Lebanon, which Egypt as the Arab state currently serving on the security council could not but support, was in fact drafted by the Lebanese Government, which nowadays does not lift a finger without the approval of Damascus. Old friends of Lebanon, notably the French, had suggested amendments to the wording which might have made it possible for the US to abstain. But Lebanon today has new friends. Members of her delegation can be seen consulting earnestly in the UN corridors with representatives of the Soviet Union. No doubt it suits Mr Gorbachov as well to have the US clearly designated, once again, as the enemy of the Arabs, as it suits President Assad of Syria to embarrass his Egyptian colleague.

If the result is that some American civilians, brave or unlucky enough to be still serving either their country or some humanitarian cause in Lebanon, are killed by Shia extremists to punish the Great Satan for its latest act of iniquity, few tears unless of the crocodile variety will be shed either in Moscow or in Damascus - though, of course, both those

capitals would indignantly reject any suggestion that they were in a position to control such extremists. Such spontaneous, if regrettable, outbursts of Lebanese patriotic anger are, they would piously suggest, the inevitable result of US policies in the region.

Revolting as such pious hypocrisy is, the statement would contain an element of objective truth. The United States cannot credibly disassociate itself from Israel's policies, given the level of assistance it provides; and Israel is now caught in a ghastly spiral of reciprocal yet pointless violence in Lebanon.

It is like the retreat from Moscow. Less than three years ago the troops of Bonaparte-Sharon drove proudly into the Lebanese capital. They won their Borodino, albeit with high casualties, against the PLO. But their real adversary, the Kutasov of the Middle East, was President Assad. He pulled back his troops before them, ignoring the scorn of Arab armchair soldiers, knowing that he could not beat Israel in a pitched battle but that Israel could not survive in the deadly Lebanese climate - physical, political, above all moral.

Like Bonaparte waiting in vain for the Russian plenipotentiaries, Israel tried twice to negotiate with a non-existent Lebanese state. The first attempt produced an agreement that proved worthless because Syria would not have it. The second, even though Israel's demands by then amounted to little more than a safe exit, led nowhere because Syria in the end saw no reason to grant her even that.

Feeling isolated in the wider Arab world by the emergence of the Iraq-Jordan-Egypt-Arafat axis, Mr Assad has chosen to prolong the hideous end game on the Lebanese terrain which is uniquely favourable to him. And so Israel's forces trudge miserably towards their Beresina. Every straggler is cut down by an invisible enemy and his comrades vent their anger at random on the surrounding countryside. Hate is piled upon hate. UN forces, a relic of an earlier phase in the conflict, look on in impotence. No one, it seems, can do anything but pray that it will be over soon, and that when it is it really is.

TOO FREE FOR ALL?

In the name of social justice, the government makes available a particular welfare benefit to university students from affluent families but rules ineligible Youth Training Scheme trainees whose parents struggle to make ends meet. This benefit is payable in precisely the same amount to Knightsbridge mothers-to-be who have already retained their nannies as to pregnant women in Gateshead with out-of-work husbands; it goes equally to retired people comfortably index-linked and to pensioners surviving on supplementary allowances. This week Mr Fowler generously increased the benefit by 25 per cent.

The benefit in question is exemption from National Health Service prescription charges: its close relatives are the exemptions given some groups from dental and optical charges. This family of benefits may not look like social security but without question the exemptions are a form of income support and, for the poor people who gain, an ingredient in the poverty trap. Introduced in a rush in 1951 and barely examined since, NHS exemptions have become encrusted with the promises of electioneering politicians (including Mrs Thatcher in 1979). They are badly targeted. There is, for example, no conceivable reason for diabetics and epileptics to qualify but not victims of multiple sclerosis or any of the cancers. Their most notable feature, a recent Policy Studies Institute report said kindly, is their inconsistency. They are exactly the type of welfare state anomaly that should have been tackled by Mr Fowler's grand review.

When prescriptions cost 20 pence the anomalies were less evident. At £2, a figure which begins to approximate the actual cost of certain items, it is time for programmatic thinking. Mr Fowler this week explained as a bid to raise revenue; behind that

is the policy of increasing the proportion of NHS finance raised directly from patients as opposed to the taxpayer. But why is the basis for the tariff of charges so slight? There are on the table several schemes for nominal charges for GP visits. Some of these embody attractive features of the American "health maintenance organization" giving participants an incentive to minimize health costs without discouraging medical consultation. What became of the work done within the DHSS on charges for the accommodation and catering element in hospital stays? A more extensive array of charges brings in prospect a much more balanced partnership than exists at present between individual and State in both the finance and organization of the publicly maintained health service.

Charges for NHS provision have always had a disciplinary purpose - ever since Aneurin Bevan shuddered at the "ceaseless cascade of medicine which is pouring down the throats of the British public". Charges aid the public's education in the true cost of ostensibly free service; they can substitute for the absence of cash limits on demand-led services. But what we have now - a pattern endorsed by the government again this week - is a regime of steep charges for the comparatively few consumers of NHS drugs and exemption for the many. Do not the many need some price discipline? Before he next seeks to increase charges Mr Fowler should do more than re-examine categories of exemption which stretch far beyond the genuinely needy and those vulnerable through chronic ill health (a prime anomaly being that many long-term invalids are in fact not given the benefit of exemption). He should consider exemption itself: whether some arrangement of charges, progressive in its incidence, might not usefully be imposed on all consumers of, say, NHS drugs.

exhausted by the rigours of rewiring their shops, servicing their cars, dispensing spectacles, selling and conveying their own houses, and now burying their own dead, the poor souls just might have the time to do their own jobs properly.

I am not a funeral director. Yours faithfully, SANDRA BARRETT, 11 Chalcotombe, Thorpe Bay, Essex, March 11.

The last taboo

From Miss Sandra Barrett
Sir, I find the picture conjured up by your article "Counting the cost of the last taboo" (February 28) the last taboo. The thought of all those irresistible, a cut-price coffin departed in a roof of the family strapping to the roof of the family Sierra is the final straw.

If the butcher, the baker and candlestick-maker were not so

Judicial function in MI5 inquiry

From Lord Bridge of Harwich

Sir, I had not expected to be criticised for my conduct of the recent investigation into allegations of improperly authorised interception of communications by one of the former Home Secretaries who had given his authority for me to carry out that investigation. It would have been a courtesy for Mr Jenkins (March 12) to express his misgivings as to the propriety of my conducting such an investigation privately to me, when he gave his consent, rather than publicly to you two weeks later.

The first judicial monitor of the interception of communications under warrants issued by the Home Secretary was Lord Diplock, who was appointed on June 4, 1980. He fully described the nature of the judicial monitor's function and the methods he employed in performing it in his first report to the Prime Minister, which was published in March, 1981, as a White Paper entitled *The Interception of Communications in Great Britain* (Cmd 8191).

Lord Diplock resigned as judicial monitor in early 1982 and I was appointed to succeed him. I have continued, for the past three years, to monitor interceptions to the best of my ability, using the same methods as those described in the White Paper.

I have never heard it suggested that there was any impropriety on the part of Lord Diplock or myself, as Law Lords, in undertaking this function.

When the Prime Minister invited me, in my capacity as judicial monitor of interceptions, to investigate allegations of improperly authorised interceptions in the past, to which wide publicity had been given, I could of course have accepted or refused.

If I had refused I should have felt obliged to resign as judicial monitor. I could not consistently continue on a regular basis to monitor the propriety of warrants issued under current practice, whilst refusing to investigate the propriety of what had been done in the past.

With regard to the time taken by my investigation, it was no less than I required to examine the relevant material. The scope of the inquiry, being an investigation in relation to the past of essentially the same kind as that which I have been regularly undertaking with respect to warrants currently issued for three years, seemed to me appropriate to my role as judicial monitor.

Whether, and by whom, any wider inquiry should have been instituted are not matters for me to decide.

Being a fair-minded man, Mr Jenkins will perhaps agree on reflection that his attack on my judicial integrity, expressed as it was in gratuitously offensive terms, was not justified.

Yours sincerely, BRIDGE OF HARWICH, House of Lords.

Broadcasting's troubles

From Mr G. N. M. Mellersh

Sir, The Director of the Adam Smith Institute (March 6) points out that a new structure is required for the BBC - one, it must be hoped, that will serve the nation in the future as well as the existing structure has served for the past 60 years.

There is one possibility that deserves to be explored which does not involve breaking the corporation up, or selling advertising. This is the privatization of the BBC as a public utility. If British Telecom can be successfully privatized, and if the privatization of Thames Water can be thought practical, why not the BBC?

The ideal regulatory body - Ofcom, the Office of Telecommunications Policy - is already in place, and ITV provides competition. Privatization might well pave the way for differential licence fees, with commercial premises being licensed at a considerably higher fee than domestic property.

The decision to privatize British Telecom and British Airways has had an electrifying effect on both organizations. Neither may be perfect, but both are greatly improved. The same could be true of the BBC.

Yours faithfully, G. N. M. MELLERSH, Nicolas Mellersh Associates, 47 Quarendon Street, SW6.

After the master

From Mr Viren Sahai

Sir, Your leader (February 28) and the speech delivered by the Prince of Wales to the Institute of Directors on February 26 prompt me to draw to your attention the unique experiment in architectural education which has been started in Bristol. Without waiting for any incentive or support, some local architects and others have formed a private company with charitable status with a view to bringing together students, practitioners and the community.

Our aims are twofold: firstly to combine the pursuit of the art of architecture with the practice of building; this is done by setting the students' community-oriented projects which are related to practice-based research.

Secondly, recognising the need for individual talent to flourish, the practitioners act as enablers for each student to play his/her part in the development of the neighbourhood as a whole.

Yours faithfully, VIREN SAHAI, Chairman, Bristol Centre for the Advancement of Architecture, Queen Victoria House, Redland Hill, Redland, Bristol, Avon.

Wider issue of NHS medicine cuts

From Professor Alan Maynard and Mr David Taylor

Sir, To date the debate about the Government's proposals to limit the range of NHS medicines available has been conducted largely at a relatively trivial level. Insufficient effort has been made to understand the significance of the Government's this month laid before Parliament a statutory instrument related to the curtailment of NHS supply of spectacles to the population, except in the case of children and those on delivered could have profound implications for the British system of health care.

Important changes have already taken place. The Government earlier this month laid before Parliament a statutory instrument related to the curtailment of NHS supply of spectacles to the population, except in the case of children and those on supplementary social security benefits. The latter will have to obtain vouchers which they will be obliged to present to opticians in the private sector. No one else, including the majority of old-age pensioners who are not on supplementary benefit will qualify for NHS provision.

In the case of dentistry, NHS fees have already reached levels up to the Minister for Health has drawn attention to the establishment of the Harrow Health Care Centre. This could provide a model for private primary health care elsewhere in the country. They are to rise further on April 1, along with substantial new increase in prescription charges. The latter, in inflation-adjusted terms, rose fivefold between 1979 and 1984.

Pensioners are not exempt from dental charges unless they are in receipt of supplementary benefit. But in the case of prescription charges they do not have to pay. From a policy perspective, this may clearly be relevant to the limited

NHS medicines list now advocated by the Secretary of State.

A restriction of the range of medicines available from the NHS, particularly where more palatable, convenient and perhaps in other ways more appropriate products are available directly from chemists, could well help to curb public expenditure on pharmaceuticals in a situation where it would be politically impossible to employ directly the NHS charging system.

Clearly the significance of these changes, taken together, is that a process of transition affecting the entire range of family practitioner services (pharmaceutical, ophthalmic, dental and general medical) has commenced. Whereas in the past discussion on the expansion of private practice has focused largely on hospital-provided services, it may prove to be in the community context that major alterations in the current British health care system will take place.

It is of note that in recent months the Minister for Health has drawn attention to the establishment of the Harrow Health Care Centre. This could provide a model for private primary health care elsewhere in the country.

It is not our purpose to discuss here the desirability or otherwise of such a possibility. Rather, we feel it important to locate the recently proposed alterations in the supply of NHS medicines, and the levels of NHS family practitioner service charges, within a broad framework so that a rational and informed public discussion of the possible costs and benefits of the options for change in the current NHS structure may take place.

Yours faithfully, ALAN MAYNARD, Director, DAVID TAYLOR, Centre for Health Economics, University of York, York.

Fluoride in water

From Sir Cyril Clarke, FRS

Sir, The Royal College of Physicians of London is well known for its interest in preventive medicine and between 1973 and 1976 it investigated in great detail the pros and cons of fluoridation. The recommendations made in the report, *Fluoride, Teeth and Health*, was: "The college recommends fluoridation of water supplies in the United Kingdom where the fluoride level is appreciably below 1 mg per litre".

During the time that the committee set up interviewed many of the "antis" and it became increasingly clear that no amount of evidence as to the safety of fluoride would ever cause them, to abandon

their fanaticism (and of course we could not prove a negative). Fluoride was a poison and fluoridation interfered with the freedom of the individual.

This was nine years ago and their arguments are just the same. Of course fluoride is a poison, but so are oxygen and water in improper dosage - and what about seat belts and individual freedom?

How much I agree with Lord Avebury, who wrote last year: "I look forward to the end of a controversy which has simmered away, at the expense of the people's health, for twenty-five wasted years".

Yours faithfully, CYRIL A. CLARKE, Royal College of Physicians, 11 St Andrews Place, Regents Park, NW1.

Costs of education

From the Chairman of the Governors of The Manchester Grammar School

Sir, The comparison made (March 7) by the Headmaster of Watford Grammar School between the fees charged by neighbouring independent schools and the cost shown by Hertfordshire County Council for secondary school places is extremely misleading.

1. Experience in Manchester of local education authority education accounts taught me how difficult it is to make fair comparisons between independent schools, which must cover their entire costs by the fee, and LEA accounts, which have a multitude of headings, including overheads of many kinds.

The only proper comparison is with the figure agreed annually between the Chartered Institute of Public Finance Accountants and the DES for charges by one authority for pupils educated by another. The correct figure for secondary pupils up to 16 years is £1,163 and for over 16 is £1,765.

2. These are averages for all pupils and make no special allowance for the costs of high academic standards. Has Mr Turner worked out the costs per head for his own school, allowing for all the overheads of the LEA, including capital costs?

3. The amount reimbursed by the DES for assisted places in independent schools, estimated to cover normal running expenses, is frequently less than the fee.

4. The wide variation between fees quoted by Mr Turner can only mean, since parents do not throw money away, that the more expensive are providing extra in-house facilities which invalidate comparison with maintained schools.

5. Current fees at this school, which serve virtually all its pupils, are universities (between 25 per cent and 40 per cent to Oxford and

Cambridge), are £1,770 per annum, of which the DES allow £1,719 for assisted places. Can Mr Turner or anyone show a public educational establishment with comparable output covering its entire costs, with all overheads, at lower expense? Yours faithfully, R. W. BALDWIN, Chairman, Board of Governors, The Manchester Grammar School, Manchester, March 7.

From the Head of Thurstable School
Sir, Mr Turner's letter (March 7) on the relative cost of education explores a very important point. It would also be interesting to compare those items considered as "extras" to be purchased by discerning parents in each system. Books? Swimming? Match fees? Fieldwork? Music lessons? Yes, in both systems in many cases.

Do independent schools expect the parents to raise money and provide the labour to decorate rooms? To dig the flower beds? To run a fleet to buy a computer or repair a mini-bus? State schools do.

Not only is insufficient spent by authorities to match the independent sector, but the additions required directly from parents in money and kind increase. Authorities, forced to implement new ideas generated outside the education service, cannot help this appalling undernutrition of their educational body, and are forced to provide a famine diet to be supplemented by charitable donations. And are teachers to be the voluntary workers?

Yours faithfully, U. A. BROUGHTON, Head, Thurstable School, Maypole Road, Tippec, Colchester, Essex, March 8.

Civil Servants' ire

From Mr Douglas Norman

Sir, On your leader page today (March 7) you print a letter from H. G. Wells to *The Times*, written during the miners' strike of 1912. He compares the miners' reasoned and moderate demand for a minimum wage in every district with the lack of a detailed, lucid counter-statement from the Government and the miners, even though the strike had been visibly coming for a long time.

A similar lack of reasonable counter-statement is shown in your leader, "Uncivil, unserviceable" (March 7) which criticises the Civil Service unions for planning mergers and for threatening industrial action. You leave the reader with the impression that this is just sheer left-wing wickedness.

But the causes of the present discontent and militancy lie in the gross overwork in many departments through across-the-board cuts in staff, the erosion of salaries over many years by successive governments keeping the rate of increase in the public sector below the rate of inflation, and the arbitrary suspension of the agreed procedure for settling Civil Service pay by fair comparison with outside rates.

When I retired in 1977 my salary

had already lost over 25 per cent of its purchasing power. Those still in service have had further reductions in real terms.

Is it really necessary to assume sinister influences to explain some loss of traditional loyalty under these conditions?

Yours faithfully, D. J. NORMAN, 10 Barn Crescent, Riddlesdown, Surrey, March 7.

Taxing the nest-egg

From Mr Stewart Lyon

Sir, In your leading article today (March 8) you argue for an immediate tax on the investment income of pension funds, which would, of course, include those held by insurance companies. You support your case by citing the high rates of return currently being obtained on investments.

What you do not bring out is that such a tax, if applied to the income from existing assets, would be retrospective in its effect. These assets are held as security for actual or accrued liabilities.

Where they relate to pensioners,

Cost of mercy in another light

From Mr K. S. Lambert

Sir, That Voluntary Service Overseas should accept unequivocally and immediately the charge of £50,000 from the RAF for transporting home their volunteer nurse, Jill Sanderson, from Sierra Leone (report, March 9) is a testimony of its wholehearted commitment to the welfare and safety of its volunteers. It must remain for others to question the propriety and the very justification of this charge to an organisation engaged in humanitarian work in the Third World.

I have been closely associated with VSO ever since it began 26 years ago and as a chairman of one of its 70 local groups I tend to look at expenditure not in terms of Government grants and donations from international conglomerates but as the blood and sweat shed in local fund-raising efforts such as "bring and buy" sales and coffee mornings to bring all of £50 profit.

Translated into these terms this means 1,000 local voluntary efforts involving many people and many hours of work each. Conversely it represents a microscopic proportion of the annual defence budget of £17 billion.

If it is impossible for the RAF to provide free of charge a humanitarian service to save the life of a nursing volunteer going relief work in the Third World surely this could be construed as a unique and invaluable training exercise, the first ever of its kind, with an unparalleled opportunity in medical logistics.

Otherwise, this £50,000 represents the cost of about twelve volunteers for a year. Fortunately this does not mean that twelve volunteers will be prevented from going, but it does at least represent the relative value in money to those who deal in millions and those who deal in pounds.

Yours faithfully, KENNETH LAMBERT, 141 Marlborough Crescent, Sevenoaks, Kent, March 10.

Age of consent

From Dr Elizabeth Elliott

Sir, I was interested to read Ronald Butt's excellent article (March 7). The medical profession's media spokesmen (and women) are doing harm by spreading the attitude that the age of consent is irrelevant. What this has led to is increasing child prostitution and sexual abuse, among other things.

Individual human nature will tend to ignore any limits, but what we should be doing is educating young people (and the public generally) on the reasons for the need of an age of consent in sexual matters. These are based on the protection of young children and adolescents (especially girls) from the pressures of these with personal or vested manipulative reasons for encouraging early sexual intercourse.

Surely we now realise that the "anything goes" philosophy has not led to increased stability or happiness, as the sixties liberal establishment was apparently sure would happen.

If society's standards are to be based on the hard cases (who do need help as individuals) no wonder young people and their parents are confused. Who gains?

Yours sincerely, ELIZABETH ELLIOTT, West Walton, Wiltshire, Cambridgeshire, March 8.

Heads to roll?

From Mr Frank Giles

Sir, On the BBC's 10 am news bulletin today (Radio 4), there was a reference to the presence at Mr Chernenko's funeral in Moscow of "heads of State, including Mrs Thatcher".

Obviously neither the Prime Minister nor the news-reader is responsible for this description. So who, within the BBC, has decided, without any pretence at a popular consultation, to transform this country into a republic (or alternatively into an elected monarchy)?

I think we should be told. Yours truly, FRANK GILES, 42 Blomfield Road, W9, March 13.

early leavers or the former employees of firms which have gone out of business, the liabilities are quite specific and the assets held against them are likely to have been chosen to match them as closely as possible.

A tax on investment income would instantly increase the present value of such liabilities. If there were no one to put in extra assets to compensate, the beneficiaries would have to take a cut in benefits. This means that the weakest would suffer most.

And, because the "reform" would be seen as the thin end of the wedge (as you yourself suggest it should be) all annuities sold henceforth would surely have to be on the footing that the amount of pension could be reduced if the rate of tax on the underlying assets were increased.

This is one reason why I believe it would be irresponsible to change any of the fiscal principles of pension funding without proper consultation. I am disappointed that you do not share that view.

Yours faithfully, STEWART LYON, Cuernale, White Lane, Guildford, Surrey, March 8.



ON THIS DAY

MARCH 14 1923
Ellis Island in New York Bay was originally an arsenal and fort. From 1892 to 1954 it served as the chief immigration station of the United States. It is now part of the Statue of Liberty National Monument.

ELLIS ISLAND. HOW IMMIGRANTS ARE TREATED.

FROM OUR NEW YORK CORRESPONDENT
Ten minutes by ferry from New York's skyscrapers, at the gateway of the "Land of the Free", and in the shadow of the Statue of Liberty, is a "Land of the Unfree", the immigrant station of Ellis Island.

Seen across the lower harbour it has a forbidding look. Grey stone buildings rise four stories from a ground so flat and featureless in all its boundaries as to suggest that the land is no land at all, but only a foundation. Not a tree, not a shrub, not a grass, no suspects, under the snow. The buildings are all of one colour and one architecture - practical, severe, without a softening grace. The sole exception is the largest of them all, a sort of reminiscence of the Kremlin; but for all its show of domes and minarets it only accentuates the general sombreness.

Here immigrants and sometimes other travellers are taken for examination and passed through the main doorway of the United States or turned back to the far countries whence they came. For most of them it means only a delay of a few hours and then freedom to go where they please. But there are others who, for one reason or another, must stay here for days or even weeks, strangers in a strange land, yielding reluctantly to the customs, in the midst of alien tongues.

There have been many allegations of ill-treatment of helpless immigrants and others. The station has been described as "worse than the Black Hole of Calcutta". In an endeavour to find out how much basis there was for these reports I journeyed to the island. An unexpected visit should, I felt, disclose something at least of whatever was wrong with its management. . . . And here are my findings:

"The buildings are inadequate to deal with the sudden often peak upon them. They were meant to cope with an annual influx of three hundred thousand or thereabouts, but in some recent years as many as a million persons have passed through them. But it was to me astonishing to see the patience with which the enormous needs, large and small, were dealt with. None was under a disadvantage because of race or creed or language. Fifty-three languages struggled for intelligibility; there were interpreters for all, Polish, Finnish, Slovak, Italian, Turkish. . . . It made no difference; there were always somebody to understand and explain; sometimes a welfare worker of one of the seventeen societies domiciled in the immigrants' quarters. Sometimes a doctor or a nurse, once I heard him - a portly kindly running the gamut of seven dialects.

"The fight against vermin and dirt is, as might be expected, continuous, and it is this very fight that seems to be at the bottom of many of the complaints. The immigrants are taken to Ellis Island in barges. One barge will carry all the sick, another all the well, but there is no other separation of them - none by classes. Once landed, they congregate in a waiting room, and then are separated, by sexes, only long enough for medical examination, which in the case of women is conducted by women physicians and attendants. Twenty per cent of the steerage passengers from each vessel are stripped to detect possible vermin. Unless a group exhibits a considerable proportion of vermin-infected persons, the others have to submit only to a few superficial medical tests. Doubtful cases are held in primary detention to await the result of laboratory tests, and the vermin-infected are isolated until they and their clothes can be properly cleaned. Those who have passed the medical inspection successfully - almost invariably a great majority - next reassemble by families in a large hall, where they await their turn for the literacy tests.

FAULT OF IMMIGRATION LAWS.
Persons with a clean sheet from the doctors who pass the literacy test - thirty to forty per cent of the total - are printed in their own language - and who satisfy the legal qualifications, are at once sent on their way in groups accompanied by guides to the various railway stations.

The first cormorant?

From Mr David Elliott

Sir, We share the excitement of your correspondent Mr Stevens (March 11) when viewing for several weeks now a pair of cormorants diving near the Queen's Steps at Deptford Strand - one of which caught a fish at least half-a-pound in weight. Beats a cuckoo any day.

Sincerely, DAVID ELLIOTT, 43 The Freshford, Deptford Strand, SE8, March 11.

From Mr C. J. M. Langley
Sir, I cross the Albert Bridge every morning and have seen a cormorant fishing on many occasions throughout the winter. I noticed his absence on February 28, presumably having taken a new beat at Vauxhall Bridge.

Yours faithfully, C. J. M. LANGLEY, 21 Juer Street, SW11, March 11.

From Mrs Caroline Dilke
Sir, The first cormorants of 1985 were visible on January 1, from my bedroom window. I saw one of them eat an eel. Yours faithfully, CAROLINE DILKE, The Houseboat Viva, Cheyne Walk, SW10, March 11.

Brave face on it

From Mr D. V. Arnold

Sir, With reference to the letter from Dr Shelagh Lucas (March 9), may I quote my aunt, who was admitted to hospital five days before she died, aged 91. When asked her age, she replied: "You can put me down as over 21".

Yours faithfully, D. V. ARNOLD, 1 Belle Vue Cottages, Osmotherley, Northallerton, North Yorkshire, March 10.

ARS
perations

FINANCE AND INDUSTRY

Executive Editor Kenneth Fleet

Problems of BNOC vanish at a stroke

The Government caught the markets neatly by surprise with its sudden abolition of the British National Oil Corporation. Currency operators drew in their breath, but neither the pound nor oil prices softened much. North Sea crude weakened only very slightly, to \$27.60 a barrel late in the afternoon; and the sterling index closed in London down 0.2 at 71.6.

A slight rise in interest rates (the three-month interbank rate was up 1/8 of one per cent on the day) helped to counteract the BNOC effect, but, effectively, the markets were waiting for Opec's reactions. The energy ministers, Mr Peter Walker and Mr Alick Buchanan-Smith, had kept the decision close to their chests. Although a review of BNOC's purpose is still uncompleted in No 10 Downing Street, Mrs Thatcher's approval was secured on Monday, before she left for Moscow. BNOC was informed yesterday morning. Although it will take six months to wind down BNOC's operations to the scale envisaged for the residual government agency that will replace it, its price-fixing role is expected to lapse immediately. This suggests BNOC's March price will be about \$1 below the artificially-high price of \$28.65 fixed for January and February.

Its virtual abolition is fully in line with government philosophy, though more radical than the milk-and-water proposals of the House of Commons Energy Committee. A debate on its report was due to take place in the Commons today; ministers decided it would be more politic to launch their decision in advance than allow MPs to sound off for three hours and then announce that the matter had been settled anyway.

For the Government, the move implies some loss of tax revenue, as the prices earned by North Sea producers slip to market levels on the whole of their output, rather than a mere 49 per cent. On the other hand, the Government was suffering embarrassing losses on BNOC's own trading operations, which will now disappear. And the Inland Revenue seems to be confident it can now tax the companies effectively on market prices.

The cut-down BNOC will still be trading about 260,000 barrels a day of oil paid in kind from fields which came on stream before April 1982 - though their output will naturally decline in time.

Although the timing does not look wonderful in the short-term, with the spring weakening of oil prices threatening the market, in the longer term BNOC's demise could make for greater stability. The large oil companies may be more efficient traders, since they have greater storage capacity than BNOC and can therefore hold off a weak market for longer. Or so the Government will no doubt seek to assure Opec. Opec pressures on Britain have been more in the direction of restraint on production than perpetuating BNOC, but it is unlikely that its abolition will be seen as a friendly move.

For it does not seem likely that the disappearance of BNOC from active price fixing and trading will do much to damp down British levels of oil production. North Sea producers are concerned to keep output and sales up, and will be little deterred by a reduction in the price paid for part of their production. They will not all welcome the Government's radical solution, but many have been grumbling increasingly loudly about the destabilising effect of its present operations.

And for the Government, BNOC's abolition will remove a persistent source of trouble, through which it is constantly blamed either for kow-towing to the Opec cartel or for undermining world oil prices. Today's oil market is not one in which a BNOC scale of operation can ever convincingly win.

Tebbit's talks worry Harrods watchers

The shadow of Harrods hung over House of Fraser shares yesterday. They fell another 4p to 388p, making a loss of 14p so far this week. There is a bid of 400p-a-

share cash on the table from Alfayed Investment and Trust, and stock market traders do not lightly give up what would otherwise be a cast-iron profit like that. The only possible conclusion is that these traders do not expect that bid to run its course.

After Monday's raid, the Al-Fayeds have a controlling 51 per cent of Fraser's shares. But there has been no suggestion that they would rest content with less than 100 per cent, and being honourable men they would not in any case wish to renege on their solemn intent to make an offer to all Fraser shareholders. No, the market's worries dwell at No 1 Victoria Street, the Department of Trade and Industry's office, where Norman Tebbit has been receiving delegations of interested parties eager to guide his hand on two vital decisions affecting House of Fraser.

The first, and possibly more straightforward, is whether to release Lonrho from its undertaking not to bid for Fraser, following last week's clearance by the Monopolies and Mergers Commission. The second question is what to do about the Al-Fayed bid.

Mr Tebbit could simply ask the Office of Fair Trading to refer the Al-Fayeds to the Monopolies Commission. In equity, any other bids for Fraser would have to be frozen until that inquiry was completed. Alternatively, Mr Tebbit could exact undertakings from the Al-Fayeds. Either move could leave the remaining Fraser shareholders locked in for some time. The apparent delay in Mr Tebbit's public statement on the matter, possibly until tomorrow, does not bode well for the Fraser camp.

Lonrho and its energetic chief executive, Roland "Tiny" Rowland, had a positively jaunty air about them yesterday. Through its subsidiary, Lonrho Finance, the company is proposing to raise \$40 million (£37 million) by issuing convertible bonds 1985/2000 carrying what is described only as "a most competitive rate of interest". The proceeds will be used to consolidate the group's short-term indebtedness. In two weeks, Lonrho's shareholders will also be asked to increase its borrowing limits.

And to display his confidence for all to see, Mr Rowland announced yesterday that Yeoman Investments, a company he controls, bought a further million Lonrho shares. Their price rose 1p to 170p, a gain of 15p on the week. Although Lonrho sold all but 50,000 shares of its holding in Fraser to the Al-Fayeds on Monday, it would be distinctly premature to assume that Mr Rowland's ambitions towards Harrods burn any less brightly.

The heat is on for JMB agreement

It is now nearly six months since the collapse of Johnson Matthey Bankers. Price Waterhouse has carried out a thorough examination of the loan book which precipitated the disaster. And yet still no agreement has been signed on the indemnities - £75 million from private banks and a like amount from the Bank of England itself - which will be called on to cover losses at JMB above the £170 million of capital within the ill-fated bullion bank.

The principle was agreed when the disaster emerged. The amounts were long since settled. So why the delay? The official line for some time has been that lawyers were struggling with the legal language, etcetera. The reality is that reaching agreement on detail with more than 20 banks is no easy task and there has been endless haggling over exactly what the indemnities should cover.

Several banks with year-ends at the end of March are likely to press hard for the matter to be settled before the end of this month so that they can offset calls on the indemnities at this year's corporation tax rate rather than next year's lower rate. It was this consideration which led Kleinwort, Benson to make a £1.7 million payment on account to the Bank of England last year.

Securities boost at Schrodgers

By Peter Wilson-Smith
Banking Correspondent

Schrodgers plans to invest between £25 million and £30 million in securities dealing operations. Mr George Mallinckrodt, the chairman, said yesterday.

About £15 million will go into a primary dealer in gilts which Schrodgers will be applying to operate and the rest into equity dealing operations.

Schrodgers, which is the holding company for the merchant bankers Schroder, Wagg, yesterday unveiled a 21 per cent rise in operating profits to £14.2 million of 1984 but about half the increase was due to the fall of sterling largely against the dollar.

After higher interest costs and lower capital profits, down from £5.1 million to £4 million, Schrodgers recorded a 5 per cent gain to £15.1 million before extraordinary items. The £20.9 million profit disclosed for 1983 included a £6.5 million windfall from writing back deferred tax.

Mr Mallinckrodt said he was confident Schrodgers could muster the capital it needed for its securities operations from within and there was no need for a rights issue.

UB in £98m cash call

United Biscuits is asking shareholders for another £98.2 million by way of a one-for-five rights issue at 158p a share.

The cash is needed to help finance the company's extensive capital investment programme.

Since its last rights issue in March, 1980, which raised £34 million, the company has

invested £87 million in Britain to introduce new technology and improve productivity.

Yesterday the group announced pretax profits in 1984 of £87.2 million up from £83.3 million. Turnover increased to £1,743.1 billion up from £1,424.7 billion.

The final dividend of 4.8p makes 7.3p for the year, against 7p last time. *Tempus, page 19*

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Takeover code under fire as Harrisons raises 'final' offer

By Cliff Feltham

Some areas of the City reacted angrily yesterday after the Harrisons and Crosfield raised its takeover bid for Pauls, the animal feed and malt group, one week after making a final offer.

Millions of shares have been sold in the stock market at below the terms now offered, prompting sharp criticism of the takeover code.

Harrisons has been able to raise its £113 million bid, having said it was final, because it has subsequently been able to win the approval for the bid from the Pauls board.

At the time of the earlier offer, Harrisons was holding acceptances from 1.68 per cent of Pauls shares, in addition to 0.6 per cent owned. But after offering its then final terms of 360p a share in cash it was able to send its brokers into the market to take its holding up to about 21 per cent.

About yesterday it said terms had now been agreed with the Pauls board for a higher offer of 370p a share, or 0.85 Harrisons shares, compared with 0.82.



Paul: "you have to know code's small print"



Prentice: "We felt it was worth paying more"

The Pauls' chief executive, Mr George Paul, said that once it became clear that institutions were starting to sell at 360p the board decided to back the bid for another 10p a share.

Asked for his view of those shareholders who had sold in the market at a lower price assuming it was final, he said: "I suppose the position of those who sold is that you have to know the small print of the code and another offer was always possible if a recommendation came through. I am sure the

switched-on fund managers must have known."

However, he admitted that he had not realized this tactic was possible until it was pointed out by his advisers.

One broker who said his clients were angry at what had happened said: "We feel our clients have been scolded. They sold at 360p clearly thinking it was the end of the day, and must feel they have been misled. There appear to be almost as many exemptions as rules to the code. It makes you

wonder what the point is of a final offer."

Mr Thomas Prentice, chairman of Harrisons, said: "We felt it was worth paying more for the board's recommendation. The people who sold were professionals and should have known the rules."

Mr Andrew Tuckey of his advisers, the merchant bankers, Barings, said: "The fact we had picked up 20 per cent in the market must have influenced Paul's decision to recommend the bid. The people who sold are marginally worse off, but they have got their cash now instead of waiting until the end of April."

An amendment to the takeover code allowing bids to be raised after a final offer in the event of a recommendation was introduced in October 1983 but has been rarely used.

It was introduced in order not to deprive shareholders of the benefit of a higher offer but the authorities must be 'clearly concerned that in the present circumstances it has penalised a large proportion of shareholders who sold at a lower price. The revisions of the takeover code now taking place could well see the end of the controversial clause.

Dunlop was close to debt cut

By Ian Griffiths

Dunlop, which gave up its fight for independence last week after an improved offer from BTR, was on course to reduce its borrowings to £100 million by the end of 1985.

In a letter to shareholders, incorporated in BTR's recommended offer document setting out details of the revised £101 million bid, Sir Michael Edwards, the chairman, says the figure could have been achieved if the planned investment and fund raising programme had been carried out. The fund raising has been abandoned because of the bid.

The document includes estimates of Dunlop's financial position which shows that borrowings were £513 million at the end of 1984. The group achieved operating profits of £71 million in the year, up from £63 million, and £27 million at the pretax level against £17 million last time.

Once again, however, the real damage was below the line and extraordinary items of £72 million contributed to a total attributable loss of £88 million for shareholders.

This includes an estimated loss of £23 million on the sale of the US tyre interests to local management, although it is still uncertain whether BTR will allow the deal to go through if it wins control.

The offer closes on March 27.

Sears offers £107.6m for Foster

Sears Holdings, owner of Selfridges department store, the British Shoe Corporation and William Hill bookmakers, has made a recommended bid, as expected, for Foster Brothers Clothing, the Midlands-based menswear retail chain. The share offer is worth £107.6 million excluding convertible loan notes. The terms are 21 new Sears shares for eight Foster shares worth 229.7p or a cash alternative at 210p a share.

The offer is substantially higher than Ward White's £91 million contested bid. Mr Philip Birch, chairman of Ward White, is not ruling himself out of the contest, but he did say that the Sears offer looked full in the light of the heavy losses Foster has announced in the US and borrowings some £30 million higher at the end of the last financial year. Ward White is waiting to see the offer document from Sears and see whether there is a reference.

Foster revealed that its 49.8 per cent stake in Naico, the US retail chain, caused a £4.3 million pretax loss up to last November, when the board decided to terminate its involvement. Group pretax profits in the year to February 28, are estimated at £1.7 million against £8.3 million.

Merger talks with Fleet still simmering, says Aitken chief

By Philip Robinson

Merger talks between Fleet Holdings and Aitken Hume International are still simmering. Despite a formal joint statement eight days ago that talks were off, Fleet is understood to be working hard to find a merger formula acceptable to both sides.

Mr Timothy Aitken, chief executive of Aitken Hume, said yesterday: "The talks have not gone away. The real problem was how they (Fleet) were going to persuade their shareholders. Fleet approached us, not the other way around. There was some thought to making a partial offer but we could not agree on the value of this company."

In the formal statement, on Tuesday of last week, Fleet

Holdings said it "has not proved possible at present to find a basis of association acceptable to both parties and, accordingly, the discussions have been discontinued."

Mr David Stevens, chairman of United Newspapers which holds a 20 per cent stake in Fleet which it bought from Mr Robert Maxwell for £30 million, was thought to oppose the merger at the time.

Mr Stevens said last night: "I have not heard that talks are simmering. I did not make any public statement on the merits of any merger. I don't spend my time checking out what Fleet are doing. If they have anything to say, in due course they will come round and talk to us. We bought shares in Fleet because it

is a publishing company."

Mr Ian Irvine, Fleet's chief executive, works closely with Mr Aitken at TV-am, the breakfast television company, where both are directors.

Fleet's shares lost 8p yesterday to 283p while Aitken Hume added 5p to 170p. Profits due from Aitken for the year to the end of this month look likely to almost double to £7 million. Mr Aitken has recently pointed out to the City that Hume has grown in the past four years from a "hoist pot" of companies into a fund management group with about half its profits coming from the US managed fund group National Securities and Research Corporation, for which Aitken paid £2 million

May date for Aerospace sell-off

The £500 million offer for sale of the Government's remaining shares in British Aerospace is to take place in early May, Sir Austin Pearce, the chairman, said in a letter to shareholders yesterday, writes Jeremy Warner.

The Government announced in January that it wanted to dispose of its 48.83 per cent stake in British Aerospace and that the company intended to raise up to £150 million of new equity finance for long-term requirements.

Sir Austin said preparations for the offer - to be handled jointly by Kleinwort Benson and Lazard Brothers - were now in progress and payment for the shares would be in two instalments.

The company does not want the amount of new shares to exceed a quarter of those already in issue. These shares will be offered by way of rights to shareholders who will not, however, have any preferential entitlement to the shares being

sold by the Government or the new shares to which the Government would have been entitled.

Up to 5 million of the Government's shares are being reserved for applications from British Aerospace employees.

A meeting will be convened after the announcement of the annual results, towards the end of this month, to seek changes in the articles of association which would permit the Government to preserve British control of the company.

IN BRIEF

Bank to run asset plan

Lloyds Bank is launching an asset management service, the first from a clearing bank, aimed at wealthy individuals who have at least £25,000 in cash and securities to place with Lloyds.

The package includes two alternative investment services and free current account banking even if a customer overdraws his account within the limits of an optional automatic overdraft facility of up to £10,000. The cost is £25 a quarter plus charges on the investment service.

US retail sales rise 1.4%

US retail sales increased 1.4 per cent in February to a seasonally adjusted \$112.13 billion. This is the sharpest rise since a 1.5 per cent gain in November last year, the Commerce Department said.

It followed a revised rise of 0.5 per cent in January to an adjusted \$110.59 billion.

G.K.N. higher

Guest, Keen and Nettlefolds, the engineering and automotive products group, increased pretax profits to £120.2 million last year, up from £88.1 million. Turnover rose to £2,160.6 million from £1,974.5 million. A final dividend of 6.5p makes 10.5p for the year against 9p last time.

Tempus, page 19

Lingering hopes of an early cut in base rates appeared to be dashed yesterday as money market interest rates rose sharply. The three-month interbank rate jumped by 1/8 of a point to 14-13 1/2 per cent, in line with the current 14 per cent level of base rates.

Dividend up

Refuge Assurance yesterday announced a 17.5 per cent dividend increase for 1984 to 11.75p after adjustments for the issue of Refuge Group shares last December. Its ordinary branch income rose from £27 million in 1983 to £28.7 million last year.

Bejam ahead

Bejam is to pay an interim dividend of 1.75p (1.4p), after reporting profits for the six months to December 29 of £9.7 million (£7.8 million).

Tempus, page 19

ABI request

The prospectus for the new Association of British Insurers to be set up this year was sent out yesterday to insurance companies, who were invited to say by April 1 if they will join. Mr Brian Corby, chief executive of Prudential Assurance, is chairman of the provisional board of the ABI, which will replace such bodies as the Life Offices Association of the British Insurance Association.

ROBECO 1984 ASSETS NOW EXCEED £1.8 BILLION

1984 results have been announced to The Stock Exchange by Rotterdam-based Robeco, the balanced income/growth equity fund in the Robeco Group, the largest investment group of its kind in Europe.

Against a background of uncertainty in the world's stock markets Robeco's funds under management rose from £1.567 billion to £1.842 billion.

The total return of 15.4% for sterling investors enables a dividend increase from 2.60 guilders per share to 2.72 guilders for 1984.

Please use the coupon to obtain a copy of the 1984 Robeco Annual Report:

To: Robeco N.V., Dept 370, PO Box 973, 3000 AZ Rotterdam, Holland. Please send me a copy of the Robeco Annual Report for 1984.

Name

CAPITALS PLEASE

Address

ROBECO
Europe's Largest
Investment Group
Assets exceed £5 billion

STOCK MARKETS	
FT Ind Ord	987.4(-3.0)
FT-A All Share	80.15(-0.25)
FT Govt Securities	1295.3(-4.8)
FT-SE 100	26.804
Bargains	113.28(+0.06)
Dataseq USM	1270.20(-1.55)
New York	12,419.26(+122.39)
Dow Jones	1335.82(-35.89)
Hong Kong	208.7(+1.2)
Hang Seng	787.4(+3.4)
Amsterdam	1214.3(-1.8)
Sydney: AO	310.05(+3.07)
Frankfurt	208.4(+0.4)
Commerzbank	341.00(+0.60)
Brussels	
General	
Paris: CAC	
Zurich	
SKA General	
GOLD	
London fixing	
am \$290.10 pm-\$290.25	
Cose \$293.25-\$293.75	(£269.75-270.25)
New York	
(latest) \$290.50	

MAIN PRICE CHANGES	
RISERS:	
Habit. Prec. Engl	49 +5
Sangers	58 +5
Ryan Int.	12 +1
Humberts Etn.	14 +1
Steinberg Gp.	77 +5
Asso. Fisheries	108 +7
Goal Pet.	124 +8
Dunhill	315 +20
Lex Service	208 +12
Breville Europe	18 +1
Ward Holdings	181 +10
NSS Newsagents	116 +10
Micro Bus. Systems	205 +10
Stead & Simpson 'A'	168 +8
FALLS:	
Burnett & Hallams	50 -5
Acryle Trust	21 -2
Acorn Computer	22 -2
Cifer	12 -1
CPU Computers	38 -3
Weeks Assoc.	13 -1
Diploma	200 -1
Akroyd & Smith	340 -25
Sovereign Oil	172 -10
Ingall Inds.	88 -5

CURRENCIES	
London:	
£: \$1.0863 (-0.0049)	
£: DM 3.8405 (+0.0030)	
£: SwFr 3.0920 (+0.0050)	
£: FFF 11.1338 (+0.0088)	
£: Yen 282.50 (-0.05)	
£ Index: 71.8 (-0.2)	
New York:	
£: \$1.0860	
£: DM 3.8545	
£ Index: 154.22 (+0.5)	
ECU 0.610519	
SDR 0.884878	
INTEREST RATES	
London:	
Bank Base: 14%	
3-month interbank 14 - 13 1/2%	
3-month eligible bills 13 1/2 - 13%	
buying rate	
US:	
Prime Rate 10.50%	
Federal Funds 8 1/4%	
3-month Treasury Bills 8.66-8.62%	
Long bond yield 9 1/2% - 9 5/8%	

WALL STREET

Shares lose early gains

New York (AP) — Dow Jones

Shares showed a small advance in moderately active early trading yesterday, after a

momentary rally effort failed to take hold.

The Dow Jones industrial average was up by 1.77 points to 1273.52 after briefly gaining

three points. Advances were about 620-1000 on declines.

The market was in a rally stage, said Mr. Joseph Barthel, director of technical analysis

for Baruch & Singer. He added that the pattern now is similar to that of August, 1982 and August, 1984, when

the market worked to dramatically overbought conditions before turning. "We expect a

broader trading range over the next four to six weeks of between about 1,320 and 1,240."

He saw "nothing to spur the market to bigger gains. But it does have an upside bias for the next couple of weeks."

International Business Machines was unchanged at 131.34. General Motors was off 1-8 at 78.78. General Electric was

unchanged at 62.34. Exxon was up 1-8 at 49.78. American Telephone was off 1-8 at 101.12.

Toshiba Industries was off 3-8 at 108.38 and Eastman Kodak was off 1-8 at 69.88.

Technology dropped by 2-7 to 41 after dropping earnings for its current year could be as much as 15 per cent below the year-ago net

income of \$3.84 a share.

COMMODITIES

LONDON COMMODITY PRICES

Commodity	Price
Rubber in 5's per ton	100.00
Coffee, arabica, per lb	1.25
Sugar, per lb	1.10
Wool, per lb	1.00
Grain, per lb	1.00
Oil, per lb	1.00
Gold, per lb	1.00
Silver, per lb	1.00
Copper, per lb	1.00
Aluminum, per lb	1.00
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STOCK MARKET REPORT

BNOC decision knocks oil sector and helps push indexes lower

By Pam Spooner

Stock markets in London were in a mixed mood yesterday, hurt by a mixed bout of trading news and some pre-Budget nerves.

Oil shares took a knock from news of the demise of the British National Oil Corporation and the sector index registered a 1.2 point fall by the end of the day.

A 13p fall to 233p for British Petroleum was a factor in the slippage shown in both the FT 30 share index and FT-SE 100 share indices, and there were double figure losses too for Britoil, Enterprise, Lasso and Shell. The latter reports results this morning.

The FT 30 share index ended the day 3 points lower at 987.4, and the FT-SE 100 index eased 4.8 points to 1295.2.

Matters might have been worse on those leading shares lists, but for late buying in Geest Keen & Nettelfolds. The

Grafton results are due tomorrow and City analysts expect to see more evidence of a strong recovery. James Capel, the stockbroker, considers the full-year profits will be £9 million, against £3.5 million in the year to January 1984. Sales for the mail order group are thought to have grown by 10 per cent in the second half, and remain buoyant. For 1985-86, Capel suggests profits of £12 million. The shares trade close to a previous best level of 190p, though yesterday the price dipped 4p to 180p.

analysts meeting which followed yesterday's profit announcement went well, and City men emerged optimistic.

Even Quilter, Goodison, a stockbroker which has long been sceptical of opportunities at the engineering group, has turned into a bull. "They had plenty of good news for us, and the board showed confidence. We now think profits of £150 million should not be out of the question for the current year," says Mr Matthew Windridge, analyst for Quilters.

BTR shares were also firm again, picking up another 3p to 704p alongside its offer document for Dunlop, and Glaxo Holdings was also still benefiting from its £15 million sell off of the Vestric drugs wholesaling business. Glaxo rose 8p to 1170p.

Lucas shares reflected part of the GKN optimism, rising 5p to 279p, but Thorn EMI was down 9p at 422p following a disappointing meeting with a stockbroker earlier in the week.

T I Group, which reports profits today, fell 6p to 224p, while other engineering shares lost some of recent gains. Electricals issues too lacked spark, and losses of a few pence crowded the lists.

Second line oil shares provided the only bright spot in the sector, with Goil Petroleum up 6p at 122p and I C Gas managing a 10p gain to 330p. Both shares enjoy speculative support.

Javent Energy, the USM listed oil explorer and producer, also advanced. The shares broke through the £10 marker earlier in the week and yesterday rose 50p to 1090p.

Shares of the Irish-based Osceola Hydrocarbons were steady at 230p yesterday, as the market digested Monday's flying visit round the City by Mr Emmett O'Connell, the company's colourful chairman. He has been telling the brokers that Osceola is on the trail of an oil field on the slopes of the Rocky Mountains, in Colorado, that could be worth £25 (£23) a share. Meanwhile, the company is a partner with Guinness Mahon in the UK/Celtic Sea ninth round auction. Osceola shares are not for the nervous.

Business was quiet in the traded options market yesterday, reflecting the slackening off of trade elsewhere in Throgmorton Street. Total contracts dealt in reached 5,901, with British Telecommunications again dominating the

Rights issue rumours started in Hong Kong and took 2p down to 54p, off the price of Hongkong Land. The company is reckoned to be going for a massive HK\$200 million (£23.5 million) rights issue and the Hang Seng Index fell 35.6 points to 1335.82 on the news.

But sources in Hong Kong say that the company's share price is too flat to get a rights issue off the ground and that a large performance share deal looks more likely.

As De La Rue, the security and electronics equipment group, approaches its year end this month, City enthusiasm for the shares continues to rise. Forecasts for 1984/85 are now about the £45 million mark, against £37.4 million last time, and prospects for next year are bright. Hoare Govett, the stockbroker, led the buying yesterday, and the shares rose 20p to 860p, a new peak for the price.

Jardine Matheson, which owns 40 per cent of Hongkong Land, may have something to say about such a move as the value of its stake would be severely diluted and it is costing Jardine about HK\$400 million a year to finance its holding in the company.

Hongkong Land's results are out today and another write down in the value of the property portfolio looks on the cards although not on the scale of the last one which knocked nearly £1 billion off the assets. Any money raised could be used to offset the HK\$14,500 million borrowings or to finance Exchange Square which

has cost HK\$3,000 million so far.

Compass shares rose another 2p to 265p following Tuesday's news of almost doubled profits for 1984, and other companies involved in the computer and peripheral equipment supply business caught some of the glow.

United Leasing, which showed good progress at the interim stage and whose financial year comes to an end this month, rose 5p to 311p, and Baltic, which has turned itself more into a financial services group in the past year, touched 351p before settling for a 3p gain to 247p.

A I Industrial Products, which had been enjoying a strong run in recent days, slipped back 4p to 46p as profit-taking bit into the price. The industrial ceramics and engineering group reported profits last month and earlier this week revealed it has more large disposals in mind.

Group Lotus Car Companies fell another 4p to 99p, taking the shares a long way from the high reached last week on the back of expectations that Chrysler Corp. of the US might take a stake. Lotus has said it is not aware of any such plans on the part of Chrysler, though the major car maker is putting research work through the British company.

Lex Service, the vehicle and electronics distributor which disappointed the market earlier this month with news of a downturn American demand for components, showed signs of revival. The shares jumped 12p to 209p. Dunhill Holdings jumped 20p to 316p following news of its

acquisition of Chloé, a French fragrances and fashion business. Dunhill paid £6.4 million and will use the company to spread into the luxury goods for women market.

Reed International shares stay a favourite with certain City men. The shares were up 2p to 574p yesterday, just pennies below its previous best level. One broker suggests the price could pass through the £7 a share level, if the market puts a more realistic p/e on the group.

Pearson, the diverse holding company which includes a merchant bank and the Royal Doulton china makers in its operations, saw its shares jump 29p to 695p as Cazenove & Co., the stockbroker, put through a large line of stock. Cazenove has been dealing heavily in Pearson shares in recent months, and yesterday's "put through" went at a price of £7 a share.

Market men are wondering what is afoot at Tozer Kemsley & Milbourn, the motor distribution and property group. The City still waits for a restructuring deal with T&M's bankers to relieve the company of its debt financing burden which is hurting profits. T&M has borrowings of more than £100 million. Yet the shares are firm, rising 1p to 35p yesterday.

Profit figures are due from Pearson in April, and there is plenty of market optimism about them. Analysts look for well over £95 million pretax, against £77.4 million in 1983. There is also a belief that if buyers abound for quality names such as Harrods and Royal Worcester, then Pearson has plenty of attractions.

W H Smith shares continue to press ahead, rising 10p to 18p. At one stage during the day the price reached 22p as market men stood by expecting to hear a stake has been built up in the retailing group.

Arthur Guinness & Son was favourite to make a move for Smith.

سكزا من الاصل

TEMPUS

US 'cookie war' crumbles United Biscuits' profits

While the world at large is watching what the US and Russia will do about nuclear Star Wars, the average American is much more concerned with the "cookie war" which has gripped the nation. Battling it out on behalf of the British is United Biscuits through its Keebler subsidiary.

With brand names like Cherry Chips Ahoy and Almost Home vying for superiority, it all seems rather comical but for UB the war is a serious matter. The extent of the problem was demonstrated quite clearly in yesterday's preliminary announcement which showed that while US sales increased by 21 per cent in dollar terms, profits actually fell by 23 per cent.

The strong dollar reduced this decline to 13 per cent in sterling to £40.1 million but investment and advertising costs have taken their toll and the ultimate outcome will pose the only real question over UB's future.

The war started in 1983 when Procter & Gamble introduced a revolutionary soft cookie. Its success prompted a swift reaction from the main players in the traditional cookie business, Nabisco and Keebler. The Keebler version, Soft Batch, was launched last April and brought sales of \$100 million.

The company snapped up more than 30 per cent of the market in the areas in which it was launched, 75 per cent of the US, but at a cost.

UB ploughed £50 million of capital expenditure into the new brand and still faces a highly competitive price war. If Keebler emerges unscathed, however, then the long-term benefit will be substantial. At home, business took on a more traditional pattern with all divisions except the frozen foods doing well.

Increases in margins, market share and volumes were reported in biscuits, confectionery and foods and the restaurant business is now taking off, producing an 84 per cent increase up to £7 million.

The group reported pretax profits of £87.2 million, up from £83.3 million. The interest bill increased by £7 million to £23.4 million, reflecting the increased borrowings which took gearing from around 50 per cent to more than 80 per cent.

This is one of the reasons for the £8.2 million rights issue. Borrowings of £249 million will be reduced and the new cash will allow the company to continue its extensive investment programme at home and overseas.

This programme has helped the company to reduce its unit labour cost and its is now a very efficient unit. There is still talk of a takeover for the company but this is offset by the worries about the US. The shares closed down 5p at 188p but they look cheap given the company could make £110 million this year.

GILTS

Gilts sulked for most of yesterday, as traders woke up to the consequences of the buying spree on Monday and Tuesday. Next Monday sees the final call on the ex-lap. Exchequer 11 per cent 1990, and this should drain more than £700 million out of the market. So much for the gilt traders' wall of cash. Falls in shorts and longs of nearly ½ point do not help market chagrin.

Bejam

Bejam's interim figures contain a number of satisfactory features. A sales gain, for example, of 12 per cent owed just 3 per cent to price inflation. Volume sales improved by some 4 per cent, while new openings made up the balance of 5 per cent. This looks like a slick performance.

The interim dividend rises by 25 per cent, in line with the pretax profits advance. Analysts now seem convinced that £19 million pretax for the year to June this year lies easily within Bejam's capability, pointing

towards an annual growth rate of well over 20 per cent. Last year's interim figures included a charge of £300,000 for the interest payable; this year, the profit and loss account is a slight beneficiary of interest receivable.

At 156p, the target rating is still around 15.5, which is certainly not cheap. Yet in answer to market fears that it will ultimately fall victim to the supermarkets' strength, Bejam reckons it has just as much buying power as Sainsbury, and equal scope to drift to edge-of-town sites. The shares should continue to outperform.

G.K.N.

Yesterday's preliminary pretax profits of £120.2 million from G.K.N., the engineering and automotive products group, up from £88.1 million, were in line with market expectations. But City analysts found danger signs in the gearing ratio, which leapt from 40.8 per cent to 54.1 per cent as net borrowings increased from £240 million to £311.7 million.

The shares were immediately marked down, but soothing noises from the company laid to rest fears of a rights issue and confident remarks about trading and longer-term prospects led to the shares closing up 4p at 224p.

Over the last five years G.K.N. has been improving its business. More than 60 per cent of sales are now made overseas against 45 per cent in 1980 and both the European and US operations are now earning returns in excess of 20 per cent on net operating assets.

The problem remains in Britain where the benefits of extensive capital investment have still to filter through. The aim is to increase the single-figure returns to around 20 per cent within two years.

In 1985 the company could make £145 million pretax and on a long-term view the shares look good value.

Putnam to raise £70m for chip technology

By Philip Robinson

Putnam Advisory Company, the Boston-based fund management group with investments totalling \$14 billion (£12.9 billion), is launching a biotechnology fund aimed primarily at British financial institutions.

Putnam Emerging Information Sciences Trust is raising \$76 million (£70 million) to invest in smaller companies engaged in highly specialized developments of "chip" technology based in America.

At present the difference between the price of many of these 776 stocks capitalized at under £500 million is looking cheap compared with their growth prospects.

The shares are being offered in parcels of five for \$50 which includes a \$2.50 agents' fee. One warrant to subscribe for shares will be issued free with each five shares. Agents' fees will be waived for United Kingdom institutions but charged to those in other parts of Europe.

Management fees will be charged at 1/2 of 1 per cent of the net asset value of the fund every month. At \$80 million this would come to \$66,000 a month.

The fund is part of a long-term strategy by Putnam to build relationships with leading investment institutions in this country. It has an office in London and uses De Zoet & Bevan, the stockbrokers, as its agents.

Putnam launched a sister trust investing in Emerging Health Science companies last December. The share price has increased 16 per cent.

Dollar drives BP Oil into red

BP Oil, whose parent group last week announced record profits of £1.26 billion, helped by the strengthening dollar, yesterday announced a £4 million loss for 1984 compared with a £53 million profit the previous year - almost entirely

because of the stronger dollar.

The results of the oil refining and petrol retailing arm of BP highlight the rising costs now faced by petrol companies because of the fall in sterling against the dollar.

1984/5 TAX RELIEF

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Issue of up to 1,699,200 ordinary shares of £1 each at a price of £1.25 per share payable in full on application on or before April 3rd 1985 arranged by

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(Licensed Dealers in Securities)
11, New Street London EC2M 4TP

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The Ashdown Investment Trust Public Limited Company

Managed by J. Henry Schroder Wagg & Co. Limited

The Annual General Meeting was held at 120 Cheapside, London EC2 on Wednesday, 13 March, 1985.

The following is a summary of the Report by the Directors for the year ended 30 November, 1984.

	1984	1983
Total Revenue	£1,686,616	£1,393,247
Revenue after taxation and expenses	£ 946,695	£ 751,702
Earnings per Ordinary Share	8.63p	6.83p
Ordinary dividends for the year net per share	8.20p	7.00p
Net asset value per 25p Ordinary Share	459.1p	426.0p

Copies of the Report and Accounts are available from the Secretaries, J. Henry Schroder Wagg & Co. Limited, 120 Cheapside, London EC2V 6DS.

Record sales and profits...

Preliminary results for 1984 - Sir Hector Laing reports

For the fourteenth consecutive year we have achieved record sales and profits. Sales have increased by 22% to £1,743.1m, and trading profit by 11% to £110.6m but, as indicated in my interim statement, the pre-tax profit increase of 5% to £87.2m is a modest one. Nevertheless, 1984 has been a year of significant progress.

UK

Our UK businesses had a most successful year with trading profit increasing by 25%. UB Biscuits (including Terry's) and UB Foods both achieved profit gains in excess of 20%. Our restaurant companies, Wimpy and UB Restaurants combined, increased their profit by 84%.

USA

Overall, Keebler's sales rose by more than 21% in dollar terms. Despite this impressive performance, the intense price competition in soft cookies and associated marketing costs as well as the costs of entering the West Coast and the salty snacks markets, has resulted in Keebler's profits being down by 23% in dollar terms, but 13% when translated into sterling.

...and increasing investment.

Over the last five years we have invested heavily in fixed assets, in the training and development of our people, in advertising to promote and protect our brands, as well as in research and development to keep ahead in products and production technology to ensure our future.

The chart shows our impressive record since 1980.

Rights issue

The company is raising approximately £98 million by the issue of 64 million new ordinary shares by way of rights on a one for five basis payable in full on acceptance not later than 9th April 1985.

Outlook

In the UK a strong operating performance is expected in 1985. Keebler's results will depend on the intensity and duration of the "cookie war" but its market share gains in 1984 are an encouraging indication for the future.

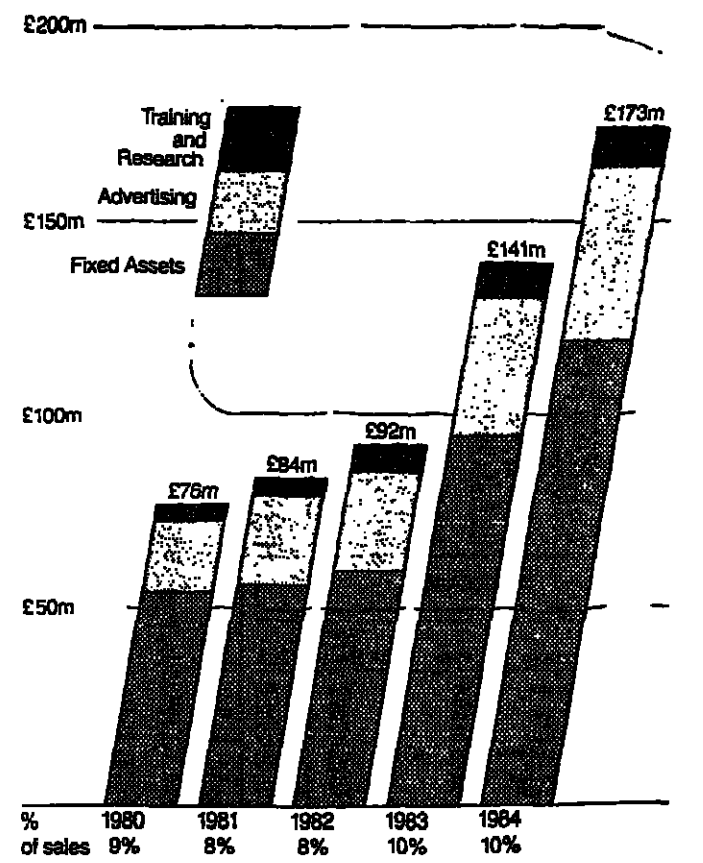
Hector Laing 13th March 1985

United Biscuits

Group performance highlights

Sales	£1,743.1m	up 22%
Trading profit	£110.6m	up 11%
Pre-tax profit	£87.2m	up 5%
Earnings per share	19.6p	up 7%
Dividends per share	7.5p	up 7%
Capital expenditure	£114.7m	up 21%

UB Group - Investment for the future 1980-84



To find out all the 1984 facts and figures for yourself, send for a copy of the United Biscuits Annual Report to be published in April. Just complete and post the coupon.

To: The Group Company Secretary, United Biscuits (Holdings) plc, Grant House, PO Box 40, Syon Lane, Isleworth, Middlesex TW7 5NN.

Please send me a copy of your Report and Accounts when published

NAME _____
ADDRESS _____

THE TIMES Portfolio

From your Portfolio card check your right share price movements. Add them up to give you your overall total. Check this against the daily dividend figure published on this page. If it matches you have won outright or a share of the total daily prize money stated. If you are a winner follow the claim procedure on the back of your card. You must always have your card available when claiming.

No.	Company	1984/85 High	1984/85 Low	1984/85 Price	1984/85 Dividend	1984/85 P/E
1	Spencer & Jackson	1.00	0.80	0.90	0.05	18.0
2	Spencer Clark	1.00	0.80	0.90	0.05	18.0
3	TNT	1.00	0.80	0.90	0.05	18.0
4	Sieck	1.00	0.80	0.90	0.05	18.0
5	Wade Pottery	1.00	0.80	0.90	0.05	18.0
6	SI	1.00	0.80	0.90	0.05	18.0
7	Wood (SW)	1.00	0.80	0.90	0.05	18.0
8	Solicitors Law	1.00	0.80	0.90	0.05	18.0
9	Smith & Nephew	1.00	0.80	0.90	0.05	18.0
10	Scars	1.00	0.80	0.90	0.05	18.0
11	Highland Deal	1.00	0.80	0.90	0.05	18.0
12	Vaux	1.00	0.80	0.90	0.05	18.0
13	SA Breweries	1.00	0.80	0.90	0.05	18.0
14	Invergowrie Dist	1.00	0.80	0.90	0.05	18.0
15	Scott & New	1.00	0.80	0.90	0.05	18.0
16	Belhaven	1.00	0.80	0.90	0.05	18.0
17	Dunlop	1.00	0.80	0.90	0.05	18.0
18	Greene King	1.00	0.80	0.90	0.05	18.0
19	Bel (Arthur)	1.00	0.80	0.90	0.05	18.0
20	Bax	1.00	0.80	0.90	0.05	18.0
21	System Designers	1.00	0.80	0.90	0.05	18.0
22	Whitworth Elec	1.00	0.80	0.90	0.05	18.0
23	VG Instruments	1.00	0.80	0.90	0.05	18.0
24	Deviser	1.00	0.80	0.90	0.05	18.0
25	Highland Floc	1.00	0.80	0.90	0.05	18.0
26	Micro Focus	1.00	0.80	0.90	0.05	18.0
27	Chloride	1.00	0.80	0.90	0.05	18.0
28	Arlen Elec	1.00	0.80	0.90	0.05	18.0
29	Atlantic Comp	1.00	0.80	0.90	0.05	18.0
30	ULI	1.00	0.80	0.90	0.05	18.0
31	Harworth Ceramic	1.00	0.80	0.90	0.05	18.0
32	Grampian	1.00	0.80	0.90	0.05	18.0
33	Glen	1.00	0.80	0.90	0.05	18.0
34	From	1.00	0.80	0.90	0.05	18.0
35	Expanet Int	1.00	0.80	0.90	0.05	18.0
36	Halma	1.00	0.80	0.90	0.05	18.0
37	Hestiar	1.00	0.80	0.90	0.05	18.0
38	Evered	1.00	0.80	0.90	0.05	18.0
39	IMI	1.00	0.80	0.90	0.05	18.0
40	Edno	1.00	0.80	0.90	0.05	18.0

Times Newspapers Limited Your Daily Total

Weekly Dividend
Please make a note of your daily totals for the weekly dividend of £20,000 in Saturday's newspaper.

MON TUE WED THU FRI SAT SUNDAY

1984/85 High Low Price Chgs % Div Yld % P/E

SHORTS (Under Five Years)

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1	Spencer & Jackson	1.00	0.80	0.90	0.05	18.0
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FIVE TO FIFTEEN YEARS

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40	Edno	1.00	0.80	0.90	0.05	18.0

OVER FIFTEEN YEARS

No.	Company	1984/85 High	1984/85 Low	1984/85 Price	1984/85 Dividend	1984/85 P/E
1	Spencer & Jackson	1.00	0.80	0.90	0.05	18.0
2	Spencer Clark	1.00	0.80	0.90	0.05	18.0
3	TNT	1.00	0.80	0.90	0.05	18.0
4	Sieck	1.00	0.80	0.90	0.05	18.0
5	Wade Pottery	1.00	0.80	0.90	0.05	18.0
6	SI	1.00	0.80	0.90	0.05	18.0
7	Wood (SW)	1.00	0.80	0.90	0.05	18.0
8	Solicitors Law	1.00	0.80	0.90	0.05	18.0
9	Smith & Nephew	1.00	0.80	0.90	0.05	18.0
10	Scars	1.00	0.80	0.90	0.05	18.0
11	Highland Deal	1.00	0.80	0.90	0.05	18.0
12	Vaux	1.00	0.80	0.90	0.05	18.0
13	SA Breweries	1.00	0.80	0.90	0.05	18.0
14	Invergowrie Dist	1.00	0.80	0.90	0.05	18.0
15	Scott & New	1.00	0.80	0.90	0.05	18.0
16	Belhaven	1.00	0.80	0.90	0.05	18.0
17	Dunlop	1.00	0.80	0.90	0.05	18.0
18	Greene King	1.00	0.80	0.90	0.05	18.0
19	Bel (Arthur)	1.00	0.80	0.90	0.05	18.0
20	Bax	1.00	0.80	0.90	0.05	18.0
21	System Designers	1.00	0.80	0.90	0.05	18.0
22	Whitworth Elec	1.00	0.80	0.90	0.05	18.0
23	VG Instruments	1.00	0.80	0.90	0.05	18.0
24	Deviser	1.00	0.80	0.90	0.05	18.0
25	Highland Floc	1.00	0.80	0.90	0.05	18.0
26	Micro Focus	1.00	0.80	0.90	0.05	18.0
27	Chloride	1.00	0.80	0.90	0.05	18.0
28	Arlen Elec	1.00	0.80	0.90	0.05	18.0
29	Atlantic Comp	1.00	0.80	0.90	0.05	18.0
30	ULI	1.00	0.80	0.90	0.05	18.0
31	Harworth Ceramic	1.00	0.80	0.90	0.05	18.0
32	Grampian	1.00	0.80	0.90	0.05	18.0
33	Glen	1.00	0.80	0.90	0.05	18.0
34	From	1.00	0.80	0.90	0.05	18.0
35	Expanet Int	1.00	0.80	0.90	0.05	18.0
36	Halma	1.00	0.80	0.90	0.05	18.0
37	Hestiar	1.00	0.80	0.90	0.05	18.0
38	Evered	1.00	0.80	0.90	0.05	18.0
39	IMI	1.00	0.80	0.90	0.05	18.0
40	Edno	1.00	0.80	0.90	0.05	18.0

UNDATED

1984/85 High	1984/85 Low	Company	Price	Ch'ng	Div Yld %	P/E
138	136	Allied-Lyons	191	0	16.0	5.5
230	230	Alcan	80	0	18.6	4.5
300	300	Alt (Arco)	180	+2	9.9	1.3
310	310	Bathurst	100	+1	9.8	1.3
310	310	Bathurst	100	+1	9.8	1.3
320	320	Brown (Nippon)	210	+12	11.7	3.8
320	320	Brown (Nippon)	210	+12	11.7	3.8
323	323	Cat (Mitsubishi)	210	0	18.6	4.5
325	325	Quay (V.I.P.)	150	0	7.9	4.9
330	330	Chubb	150	+2	18.6	4.5
344	344	Chubb	150	+2	18.6	4.5
344	344	Chubb	150	+2	18.6	4.5
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THE TIMES
DIVIDEND
required for
0254-5377

ADVERTISE

COMMERCIAL PROPERTY

Lettings

Taxation

Unit trusts

Sparkling US unit trusts outstrip British

By Judith Huntley

The British property unit trust market suffered several blows last year, not least the dire performance of the Pennine Property Unit Trust, the worst in 1984.

The trust had problems in selling its properties to meet redemptions and last May revealed a reduction in value of property held from £11.16 million to £9.66 million. Further redemptions led to the funds' managers seeking an external valuation, which reduced the figure to £7.4 million.

One of the options open to the managers was to liquidate the trust, a proposal which sent shock waves through the industry. Pennine was hit by the recession in the industrial Midlands and the North where its portfolio was concentrated. But not all property unit trusts were hit in the same way as Pennine, and in the past five years they have marginally outperformed direct property although they have not done as well over the decade.

Phillips & Drew's latest look at property unit trusts shows that Hill Samuel again came top in 1984 with an overall return of 9.6 per cent. It is the only trust to have topped the performance league table more than twice in the past 10 years.

A feature of the market in 1984 was the inflow of money from local authority pension funds. Net new investment in the sector rose during the middle of last year, the first

increase in two consecutive quarters since 1980, and £12 million of this came from local authority funds.

On the other hand, there has been a move out of property unit trusts by some of the nationalized industries' pension funds since 1980. Part of this was because of changes in investment policy but it mainly reflects the contraction of some pension funds, such as British Steel, in that sector.

Units coming to the secondary market from this source were bought by councils and private sector funds. Phillips & Drew predicts that the secondary market will see more activity this year as property generally returns to favour.

While the performance of the British property unit trusts has been far from sparkling, that of the American counterparts has been exceptional. The returns on these in the past two years have far outstripped those for British trusts. The highest performer out of eight large trusts, last year, according to research from the Wyatt Company, was the £40 million British American Property Unit Trust showing a 46.9 per cent return. New Court was second (43.2 per cent) and Fleming third (42.9). Public Storage, which has recently made a new offer for sale at £1.669 a unit, also did well, showing a return of 36.3 per cent.

From the viewpoint of British investors, US trusts have benefited from a 33 per cent currency gain since 1982, a period which has seen large growth in American trusts for tax-exempt investors. The higher returns are also because of the higher running yields on US property investments.

Boost for Hongkong Land office development

Hongkong Land is believed to have let at least 20 per cent of the space in its 1.5 million sq ft Exchange Square development in the colony's central district. Mr David Davies, the company's chief executive, was keeping quiet about lettings when in London last week but sources in Hong Kong say the stockbroking firms of James Capel and Vickers de Costa have already agreed to take space along with Hongkong Land itself.

American Express is said to be considering occupying the whole of the third tower to which Hongkong Land recently committed itself after the sale of its 34 per cent stake in the Hongkong Electric Company to Hutchison Whampoa.

IBM, Chase Manhattan and Citibank are also keen to centralize operations and Exchange Square offers the kind of high-quality office space they want.

Incentives outlined by Hoare Govett at the stockbrokers' briefing on Hong Kong last week, make space there competitive with offices further out. Six and nine-year leases are on offer in Central District with options to buy at today's prices after three years.

New look for Chancery Lane

Hammerson has completed its refurbishment of 55,000 sq ft of offices at Lonsdale Chambers, 27 Chancery Lane, London, and 30,000 sq ft has been let. The latest tenant Weatherall Green & Smith, which has expanded from its adjoining building, Rakinsons, the firm of solicitors advised by Kinney Green, and W. M. Computer Services, represented by Leslie Lintott & Associates. Asking rents through Baker Harris Saunders are £15 a sq ft.

Developers wait for Lawson's CGT review

The property world, like the rest of the business community, is anxiously awaiting the Budget next Tuesday. Three key points having the biggest impact on property are likely to be raised. Capital Gains Tax, the imposition of value-added tax and the possible abolition of Development Land Tax are all matters to the forefront of developers' minds.

Mr Nigel Lawson, the Chancellor, has said that he wants to review Capital Gains Tax which has great significance for property shares. One of the reasons for property shares standing at a discount to net asset value is the inherent capital gains liability on the properties held in the companies' portfolios.

Phillips & Drew, the stockbroker, has brought out a report on CGT showing which property companies stand to benefit most if the tax is abolished. It believes that, in line with the

% of estimated net asset value	
London & Provincial Ship	28
Town Centre	27
Brixton Estate	26
Perry Bilton	25
Bradford Properties	23
Property & Reversionary	23
Chesterfield	22
Hastings Estates	20
Rush & Tompkins	20
Land Securities	19
Estates & General	18
Allied London	18
Estates Property	18
Fairview Estates	18
British Land	17
Laird Properties	17

PROPERTY COMPANY CGT LIABILITIES	
London & Provincial Ship	28
Town Centre	27
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British Land	17
Laird Properties	17

*Including 21 per cent in respect of properties held as current assets

Note: Companies like Great Portland, PSIT, Stock Conversion, Scottish Metropolitan, United Real and Wandsworth Investments do not provide their estimated CGT position

that about 16 per cent of the average discount of 26 per cent, is due to the CGT liability.

The abolition of CGT, if it came about, would lead to a rush of property on to the market, which would do little to help the black spots in the sector. As Phillips & Drew says, this would result in a weakening of property values offsetting the benefit of lower discounts. But the firm backs abolition, saying that a freer and healthier market would result.

Value added tax is guaranteed to stir feelings in the property world. There is no doubt that the imposition of VAT at 15 per cent on new construction would slow activity. When it was applied to refurbishment, the property market experienced a tremor with some schemes becoming financially marginal.

The same may well apply to

new development if subject to VAT. Those most likely to be hit would be smaller and active development companies rather than those with large investment portfolios which stand to gain from any slowdown in new schemes.

And those operating in the difficult markets outside London and the South-east would have a hard time trying to pass on VAT to tenants not able to absorb it.

But surely it would break no one's heart to see the end of Development Land Tax. It is notoriously hard to collect, arguably costing more to administer than it produces in income to the Exchequer.

More effective ways for the community to benefit from the added value accruing to land due to development are through planning gains which are paid for by developers but are related to local needs.

Water fund sinks £35m into high-tech scheme

The Water Authorities Superannuation Fund, to the forefront in financing high technology developments on a large scale, is planning a £35 million scheme in conjunction with Gabriel Securities on the former Black & Decker headquarters site at Cannon Lane, Maidenhead, Berkshire.

The fund has bought the site and plans to build 270,000 sq ft of space in units of from 20,000 sq ft upwards.

Black & Decker, which recently moved to Slough, is having a new national distribution centre built in Northampton on a 29-acre site.

The 125,000 sq ft first phase will have one of the most sophisticated computer-controlled warehouses in Britain.

James Lang Wootton advised the fund and is managing the project. Fuller Peiser acted for Black & Decker and will manage the Northampton scheme. Russell Cash & Co, which represented Gabriel Securities, is joint letting agent with J.I.W.

Centrovital Estates has let the whole of its 25,500 sq ft office building in Monck Street, Victoria, London, to the Department of the Environment.

The DoE is taking a 25-year lease with five-year reviews at an annual rent of £425,000.

Hillier Parker acted for Centrovital and the firm says there are indications of an upturn in the Victoria letting market.

Hillier Parker has just prelet 50 Grosvenor Gardens, owned by Wheatheaf Investments, a subsidiary of the Grosvenor Estate, to Valin Pollen, the advertising agents. The rent for the 8,000 sq ft building is £130,000 a year.

The level of rates has no effect on the distribution of jobs

in the manufacturing, retailing and warehouse sectors of the market. But there is some evidence that the greater link between rates and jobs in the office sector, particularly in London and the South-east.

These findings - which may come as something of a shock to those protesting about the level of rates - have been produced by the Department of Land Economy at the University of Cambridge. Its research indicates that factors other than rates have greater influence over determining location. And the results indicate that councils

which levy above-average rate rises are probably not damaging their local economy.

The researchers admit that their methods may not allow for some links between rates and job links to be found but say their work is based on one of the most extensive studies of local employment to have been done in Britain.

* The Effect of Business Rates on the Location of Employment The Industrial Location Research Group, Dept of Land Economy, University of Cambridge.

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Following the DIVIDEND DECLARATION by the Company on 10 January 1985, NOTICE is now given that the following DISTRIBUTION will become payable on or after 15 March 1985.

Gross Distribution per Unit	2,500 cents
Less 15% U.S.A. Withholding Tax	0,375 cents
	2,125 cents
Converted at \$1.075	\$2,019.76744

Claims should be lodged with the DEPOSITARY: National Westminster Bank PLC, Stock Office Services, 20 Old Broad Street, London EC2, on special forms obtainable from that Office.

United Kingdom Banks and Members of the Stock Exchange should mark payment of the dividend in the appropriate square on the back of the certificate.

All other claimants must complete the special form and present this at the above address together with the certificate(s) for marking by the National Westminster Bank PLC. Postal applications cannot be accepted.

Date: 11 March 1985

INSEAD MBA

European Institute of Business Administration
Fontainebleau

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This ten month programme starts either September or January. 280 participants from 30 countries.

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For information, contact:

INSEAD MBA
Admissions Office,
Boulevard de Constance,
77305 Fontainebleau Cedex,
France.
Tel: 33 (6) 422 48 27



PRELIMINARY RESULTS - 1984

Ultramar

CONTINUED GROWTH

• Turnover exceeds £3 billion for the first time.

• Net profit increased to £127.6 million.

• Cash flow at an all time high of £215.4 million.

• Total net dividend up from 8½p to 10p per share.

• Record oil and gas production of 83,000 barrels per day of oil equivalent compared to 41,000 barrels per day in 1983.

• Increase in attributable reserves to 615 million barrels of oil equivalent from 400 million barrels in 1983.

• Full potential of major capital projects not yet realised.

• Acquisition of 50 per cent of ENSTAR boosts reserves and production.

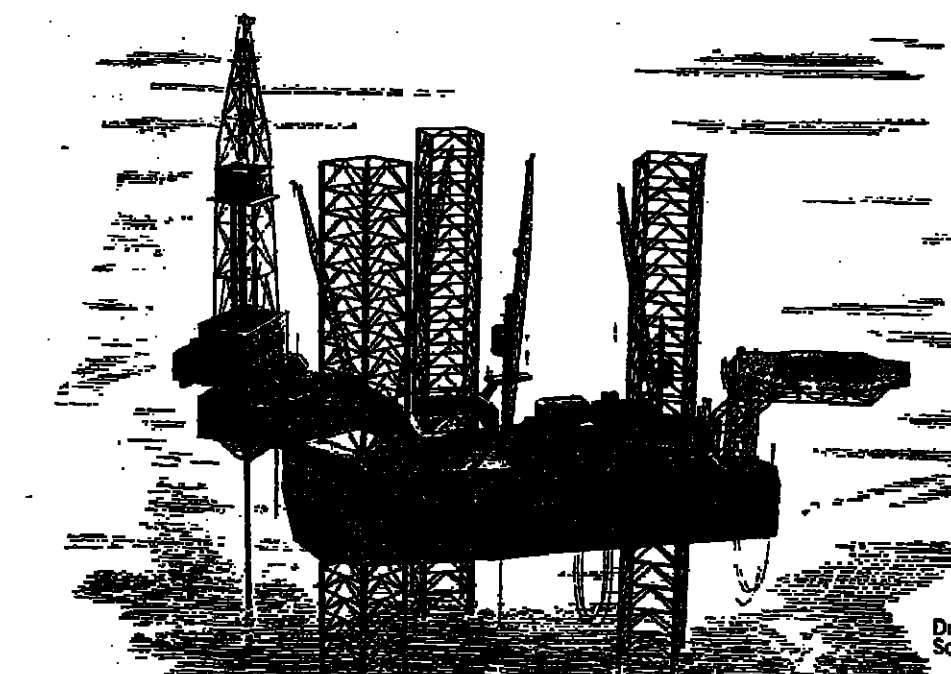
• 1985 has started well.

SUMMARY OF FINANCIAL RESULTS

	Year 1984 £ million	Year 1983 £ million
Turnover (Sales revenue)	3,260.4	2,057.1
Profit on ordinary activities before taxation	284.9	156.0
Profit on ordinary activities after taxation	127.6	122.1
Cash flow from operations	215.4	124.5
Capital expenditures (including acquisitions of new subsidiary and associated companies)	287.7	306.2

OPERATING RESULTS

	Year 1984	Year 1983
Sales of oil (barrels per day)	291,200	241,100
Oil refined (barrels per day)	104,000	88,400
Oil produced (barrels per day)	26,400	10,600
Gas produced (thousands of cubic feet per day)	340,000	183,800
Gross wells drilled	315	157
Oil and gas wells completed (in which the Group has varying interests)	201	105



Ultramar

Morgan House, 1 Angel Court
London EC2R 7AU

Drilling on Block 49/5 in the Southern North Sea Basin

For a copy of the 1984 Preliminary Announcement please write to the Company Secretary at the above address.



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RACING: CONDITIONS IDEAL FOR WINTER'S CHELTENHAM SPECIALIST IN BLUE RIBBON OF STEEPLECHASING

Half Free to make his speed in Gold Cup

By Mandarin (Michael Phillips)

With Burrough Hill dropping out yesterday, today's Tote Cheltenham Gold Cup is now as open as any I can remember. The betting is headed by Combs Ditch, a talented horse but one who collapsed in the race two years ago and has a history of respiratory problems, and Drumadowny, the novice who has been transformed by blisters but who should, in the opinion of his admittedly over-cautious trainer, Tim Foster, be a 33-1 shot.

The presence of the front-running Drumadowny will ensure a good gap and turn the race into a thorough test of stamina. So it is more with hope than confidence that I go for Half Free, who has never even run, let alone won, over as far as 3½ miles.

"To be quite honest with you, I have no idea whether he will get the trip, but he is a Cheltenham horse, is in good form, and will love the ground," his trainer Fred Winter told me yesterday.

Earlier in the season, Half Free won three handicaps at Cheltenham over 2½ miles, including the Mackeson Gold Cup. That record made it abundantly clear that he has both the ability and the speed to make his presence felt this afternoon.

Time alone will tell whether he has sufficient stamina, but I think that the risk is worth taking against horses who all have question marks against their chance.

For instance, the trainers of both Forgive 'N Forget and Righthand Man make no secret of the fact that their horses would be better suited if it was much softer under foot. Also, I

cannot help wondering whether Forgive 'N Forget jumps well enough to win a Gold Cup, even though he has never actually fallen.

Besides the Welsh National, Righthand Man is also running Wayward Lad, who was my first choice a year ago. Sadly, Wayward Lad ran abysmally that day and he has not inspired confidence since, although he was far from disgraced in his last race at Ayr when he was attempting to give a lot of weight to the in-form Earls Brig.

Now that the ground is good, I expect Earls Brig to run a big race, and what an irony it would be if he were to give Phil Tuck a second winning ride in the race in as many years. Twelve months ago, you will recall, Tuck was on Burrough Hill Lad but he lost the ride on that horse to this season's John Lamborne who now rides Door Latch.

Having run Burrough Hill Lad so close at Kempton on Boxing Day, with Wayward Lad far behind, Combs Ditch is the form horse in the field. However, he is anything but an easy ride and I can never forget the sight of him collapsing at the end of the race two years ago. Also, there is something in his stable and that does not inspire confidence.

Having already produced the winner of the Champion Hurdle this week, any more success will be a bonus in the eyes of the Lambourn trainer, Nick Henderson, but when a stable is in the sort of form that his is, all manner of things are possible. Today, that bonus could easily take the form of winning the Daily Express Triumph Hurdle

with First Bout and the Cathcart Challenge Cup with Classified.

A year ago, Henderson's two-pronged assault on the Triumph came to nothing when See You Then was beaten by Northern Game and Childwin, his other fancied runner, was put down after falling and breaking a leg. This time he has high hopes of First Bout, who has won both his races over hurdles in style.

He was particularly impressed by him when he bowed him at Newbury 12 days ago. The ease with which he moved up to take command and then asserted his superiority that day had to be seen to be believed. He also jumped like an old hand.

On the Flat, First Bout was a better horse than Wing and a Prayer. The latter, who has been a model of consistency, reproduced his best form to win an ounce at Haydock recently when he won the Victor Ludorum Hurdle, but First Bout is the fresher and that is often a big consideration at Cheltenham after a busy season.

Classified, having beaten Badsworth Boy and Gallaher at Worcester, now looks poised to win the Cathcart at the expense of Kilkilowen and Richdee.

Before that, Gallaher Ritz might have also won the Ritz Club National Hunt Handicap Chase. Fulke Walwyn's horses are now in tremendous form and there was much to like about the way that Gallaher shaped in that Worcester race, his first of the season.

Two years ago, Caroline Beasley became the first woman to ride a winner at the National Hunt Festival when she partnered her own horse, Elogary, to a famous victory in the Christie's Foxhunter Challenge Cup.

Today, she has an excellent chance of winning the same coveted trophy on the same horse, even though tough opposition can be expected from Border Burg, Elm Boy, Prominent King, Spartan Missile, Urser and Further Thought.

Elogary ran well up to a point in last year's Grand National and carries a weight of Irish confidence. He showed himself to be in form when beating Under War at Thurles last month and looks a worthy nap.

Finally, having watched Floyd win the Imperial Cup at Sandown last Saturday and at Newbury the Saturday before, I have the indeleble feeling that the County Handicap Hurdle could also be his.



Von Trappe and Richard Dunwoody storm clear for a seven-length success in the Coral Golden Hurdle Final at Cheltenham (Photograph: Chris Cole)

Antarctic Bay the Irish saviour

By John Karter

It was more like being on the field at Twickenham than in the usual racing enclosure at Cheltenham after Antarctic Bay had won the San Alliance Chase, Irishmen seemed to appear out of the ground and literally crash-crashed their way en masse past security men into the enclosure - quite oblivious of the fact that they were not the players, but the spectators.

Until then, the Irish hordes, with only one success in the first nine races of the festival, had maintained an exceptionally low profile and with the demise of the Irish banker, Bobline, their demeanour became almost funeral. However, Hughes had been telling his countrymen for months that this one was worth taking out a mortgage for, and his bet had affected the judgement of the former Irish champion on Antarctic Bay as he trailed the field

half a furlong behind the leaders on the first circuit.

However, as Darc Hamsel continued to leave the trail on the second circuit, Berry moved Antarctic Bay casually up behind the leaders. Antarctic Bay made inevitable progress down the hill and joined Darc Hamsel rounding the final bend.

In the event, Hughes's eight-year-old did not win with the ease that had seemed likely as Darc Hamsel galloped on doggedly and Berry had to drive his horse right out to the line.

Hughes's sky-high opinion of Antarctic Bay is reflected not only by the fact that he sees him as a genuine Gold Cup hope for next year, in the Irish Grand National on Easter Monday. "I hope Burrough Hill Lad runs on Hughes said. "I can't wait to take him on."

Hughes, whose biggest triumph by far this was, looked very much like lifting his compatriots even further out of the financial mire in the next event, the National Hunt Chase, where, his representative and also market leader, moved sweetly into a challenging position behind the leader, Badsworth, as they reached the top of the hill for the final time in this marathon for amateur riders.

However, Northern Bay, trained by a former brother, Tom Bill, suddenly began to make up to the leaders. It was clear a long way out that Tony Fowler, who will be remembered the world probably rather for his narrow losing the Foxhunters on Honourable Man here a few years ago when he rode with a badly injured arm, had matters well under control.

Sadly, Badsworth suffered a fall at the last fence to leave Northern Bay an even easier winner than he would have been otherwise. Take nothing away from this improving stayer, though. He has taken a long time to recover from an appalling injury to his knee - "Big enough to put your fingers into", according to Bill - sustained in a fall on a road last year.

There was yet more drama in this already singularly dramatic Festival when Green Bramble, who had just taken a lead from his stable companion, The Tarravich, crashed heavily at the second last fence in the Midland, of Flete Chase. The Tarravich then showed the utmost courage to resist Western Sunset's late run and so give Nick Henderson his second success at the meeting that had provided nothing but frustration in previous years.

Further Thought fancied

By Brian Beel

What a fairytale ending to a great career it would be for Prominent King, Spartan Missile, could repeat his success of six years ago in the Christie's Foxhunters at Cheltenham this afternoon. Much as we would all like to see this happen, I'm afraid the odds are too long for one and that he will meet his match on ground which is rising very fast.

Norman Mawle's Elmboy, being a genuine home-bred runner, would give the next greatest pleasure to most of us if he were successful. However, Elmboy is now 5lb worse off with Prominent King who beat him half a length at Leicester.

Like Alastair, Keith Reveley will also be unable to claim his usual 7lb riders' allowance, so Urser's chance of beating his old rival Prominent

King will also be lessened. On last year's form in this race, Prominent King finished in front of Prominent King, but I will be surprised if he does so on his first outing since pulling up at Stratford last June.

Elogary, Irish will not hear of Elogary being beaten. He has had one race this season when winning at Thurles, but he does not seem quite the horse he was.

The winner in my book must be Further Thought, who risked his back in this race last year. After physiotherapy, he came back to win next time out. Six weeks ago he put up a fine performance when giving weight to Royal Judgement and beating him 20 lengths at Sandown, and I confidently expect him to score.

CHELTENHAM

GOING: Good

2.15 DAILY EXPRESS TRIUMPH HURDLE (Grade 1: 4-y-o: £23,766; 2m) (30 runners)

101	22124	AGAINST THE GRAIN (H. Shadler) D Nicholson 11-0	P Soudam
102	22125	ARCHER'S NEWPIER (H. Shadler) J Thorne 11-0	P Soudam
103	22126	BALLYVAUGHAN (H. Shadler) P Raine 11-0	P Soudam
104	1003	BIGGEST WEAVE (H. Shadler) A Jarvis 11-0	R Howe
105	1100	BIDGE (H. Shadler) D Nicholson 11-0	P Soudam
106	00017	DALRYMPLE (H. Shadler) J Thorne 11-0	P Soudam
107	111	DOUGLAS (H. Shadler) D Nicholson 11-0	P Soudam
108	112	DOUGLAS (H. Shadler) D Nicholson 11-0	P Soudam
109	113	FIRST BOUT (H. Shadler) D Nicholson 11-0	P Soudam
110	114	GRACEFUL KICKER (H. Shadler) J Thorne 11-0	P Soudam
111	115	HARVEST (H. Shadler) D Nicholson 11-0	P Soudam
112	116	IRISH HARBEST (H. Shadler) D Nicholson 11-0	P Soudam
113	117	LIQUOR (H. Shadler) D Nicholson 11-0	P Soudam
114	118	MARSHALL (H. Shadler) D Nicholson 11-0	P Soudam
115	119	PIG (H. Shadler) D Nicholson 11-0	P Soudam
116	120	PIG (H. Shadler) D Nicholson 11-0	P Soudam
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138	142	PIG (H. Shadler) D Nicholson 11-0	P Soudam
139	143	PIG (H. Shadler) D Nicholson 11-0	P Soudam

4.55 RITZ CLUB NATIONAL HUNT HANDICAP CHASE (216,581; 3m 11) (22)

GOING: Good

402	31023	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
403	31024	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
404	31025	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
405	31026	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
406	31027	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
407	31028	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
408	31029	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
409	31030	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
410	31031	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
411	31032	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
412	31033	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
413	31034	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
414	31035	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
415	31036	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
416	31037	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
417	31038	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
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423	31044	GALLAHER (H. Shadler) F Watson 9-11-7	A McNeely
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LA CRÈME DE LA CRÈME

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Good secretarial skills, including W.P. are essential, but an ability to work independently is of more importance.

S/H not required. Salary £8K neg. No Agencies.

01-870 3258

SECRETARY

c £8,000

An experienced Secretary required for a busy interior design company in W1. The successful candidate will be 25+ and capable of running a small office with direct responsibility to the London Partner. Principal duties will include audio typing (shorthand useful but not essential), together with a strong administrative ability.

Please send CV to C. J. Moore, Partner, The Fletcher McNeice Partnership, 263 Regent Street, W1.

Headhunters

£9,000-£10,000

This established international headhunting agency with a team of skilled specialists requires a well educated Research Assistant/Secretary with competent secretarial skills (90/50), proven experience of administrative and office work in a small organisation plus the ability to work without supervision. Smart, comfortable offices in Covent Garden, Area 23-30.

Please telephone 01-493 5787.
Gordon Yates Ltd,
35 Old Bond Street,
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TEMPORARIES

CONTROLLER

A leading international group requires an outstanding temporary controller to co-ordinate a team of temps in a key location. Ideally you will have at least one year's agency experience. This position offers a progressive career path leading to management. Excellent basic salary plus superior bonus scheme.

Telephone Michael Robson on

409 0382

SHORTHAND SECRETARY

For 2 senior sales managers. Good skills (100/60) WP experience preferred but training will be given. Busy sales environment. Based in SW1. Must be able to cope under pressure. Good salary.

Contact Ann Davis on

01-834 9000

HIGHLY PROFESSIONAL RECEPTIONIST

Required for hectic head office of well known Kensington Estate Agents.

If you have an excellent telephone manner (Monarch/Board), a cheerful personality & previous experience, we could offer you a highly varied & sociable job.

Please telephone Fiona Dunlop

937 8760

(No agencies please)

£10,000 Young Financial Director

of multi-national group is looking for a presentable and reliable personal secretary for his London office in Park Lane, W1. Salary in the region of £10,000.

Replies to 491 4618

Be Indispensable No Shorthand

£8,500

The research team of 3, in a small international brokerage firm in EC4, needs an energetic and enthusiastic secretary aged 28-35. As the team's right hand, you will great values, handle research reports and some figures and ensure the smooth daily running of senior offices. WP experience essential (good shorthand a bonus). You will be given together with accounts 80 wpm typing. Please telephone:

588 3535

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SECRETARY/ADMINISTRATIVE ASSISTANT

We are a successful tour operator seeking an intelligent, well presented person to act as an administrative assistant in our London office. The successful candidate will be responsible for the day to day running of the office, including answering the phone, typing, filing and organising meetings. Good salary and benefits. Please send CV to: 01-497 6221, Ext. 250 (no agencies please).

Susan Beck

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FOR PRIVATE VIEWDATA TRAVEL DATABASE

Richmond area. c. £10,000

The MD requires an experienced senior secretary aged 25+ with good secretarial skills including shorthand and audio.

This is a key appointment in an exciting new travel venture to launch last minute available holiday packages computer based. Additionally, the successful applicant will liaise with the MD on a regular basis. The successful applicant will have a proven track record of working in a travel/hotel operating, particularly in secretarial roles. Must be prepared to work under pressure and give total commitment to the project. This appointment will lead to a management position.

Applications with CV by writing to Box 223/W4, The Times.

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Radio 2

10.55 Sonatas for Viola and Piano: Paul
Coelet and Peter Evans play
Handel's *Sonata in C*
minor; and Shostakovich's
Sonata Op. 147. 12.00
11.57 *News* 12.00 *Goodweek*.
VHF only on Channel 6.35 am
to 6.55. Maths Foundation
Tutorial.

Radio 2

News on the hour. Headlines 5.30am, 5.30, 7.30 and 8.30.
4.50am Colin Barry; 6.00 Ray Moore; 7
8.05 10.10 10.30 Jimmy Young; 11
1.05pm Sports Desk; David Jacobs; 7
2.00 Gloria Humphord's *Gold Cup*
Special in *Racing* from Cheltenham;
2.15 Daily Express Triumph Hurdle. 2.55
Christine Foxworth Challenge Cup. 3.30
The *Cherry Tree* 4.00 David
Hamilton 4.30 John Dunn; 1 and 6.45
Sport and Classified Results (MF) only
12.00 *Worlds*.

Peter Davalle

- 5.30 Raymond Chandler in Hollywood
Tom Hutchinson on the love-hate
relationship between a man and
his city. Includes reminiscences from
film critic D.K. Powell, and
scenes from films featuring
Chandler's creation Philip
Marlowe (r).
- 7.00 News.
- 7.05 The Archers.
- 7.20 Any Answers? Companion piece to
Any Questions?
- 7.40 Private Assignment.
- 8.10 *Inter D of Place*: Kenith Town.
Y4 people state their case.
With Patricia Chaplin.
- 8.40 Profile: Nigel Lawson, Chancellor
of the Exchequer
- 9.00 Does He Take Sugar? A
magazine for disabled listeners.
- 9.30 *John Rennie* in the BBC
Sound Archives.

- 9.45 Kaleidoscope. Includes comment on the film, *Phar Lap: Heart of a Nation*. Also, an interview with photographer Bert Hardy, and comment on Rose Treman's book *The Swimming Pool Season*.
- 10.15 *A Book At Bedtime: 'The Green Man'* by Kingsley Amis. By John Scottney (9). Reader: Julian Glover. 10.29 Weather.
- 10.30 *The World Tonight*, incl. 11.00 Headlines.
- 11.15 *The Financial World Tonight*.
- 11.30 *Today in Parliament*.
- 12.00 News: Weather 12.33 Shipping.

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 Was. only) • Radio 4 who is as
 above, except: 5.55-6.00am
 Weather; Travel. 9.05-10.45 For
 Schools. 11.00-12.00 For
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 5.50-5.55 PM (continued). 11.00
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 Basic Algebra.

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 1.10am Schools Night-Time
 Broadcasting: Help Yourself to
 Mathematics. Unit 4. Formulas.
 Basic Algebra.

Radio 3
6.55 Weather. 7.00 News.
7.05 Morning Concert: Haydn's
Symphony No 33 (Le Estro
Americano under Solomons);
Durante's Violin Concerto No 2 in
G minor (La Polla Instrumental
Ensemble under de la Fuente);
Brahms's Variations on St.
Bach's Minuet in G major (1985m; 1009kHz/275m; **Radio 2:** 693k-
52kHz/261m; VHF 97.3; **Capital:** 154.8-
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Crossroads. 7.00-7.30 Emmerdale
Farm. 10.30 Winter Outdoors. 10.35 West
This Week. 11.00 Flowers Dartsathlon.
11.30 Streets of San Francisco.
12.30am Closedown.

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and the Oratorio. 10.30 Yes Minister. 11.00 World News. 11.09 News About Britain. 11.50 New Ideas. 11.25 The Week in Wales. 12.00 Radio Newsline. 12.15 Top Twenty. 12.30 The Big Breakfast. 1.00 The Big Breakfast. 1.25 Twenty-Four Hours. 1.30 Network UK. 1.45 Kicking up the Sawdust. 2.00 Outback. 2.45 Out On The Floor. 3.00 Radio Newsline. 3.15 The Pleasure's Yours. 3.50 The Gold Cup. 4.00 World News. 4.09 News About Britain. 4.30 The World Today. 5.00 World News. 5.09 Menden. 5.40 The Week in Wales. 6.00 World News. 6.15 A Jolly Good Show. 10.00 World News. 10.09 The World Today. 10.25 The Week in Wales. 10.50 Financial Review. 11.00 Newsline. 11.09 The Roundup. 11.00 World News. 11.09 Commentary. 11.15 Merchant Navy Programme. 11.30 Menden. 12.00 World News.

SCOTTISH As London except:
1.20pm News. 1.30

Bodyline. 1.35-2.30 Love Boat 3.30-4.00 Survival. 6.00 News and Scotland Today 6.35 Crossroads. 7.00-7.30 Teachers Only 10.30 Widows. 12.25am Crime Scene. 12.35 Late Call. Closes down.

CENTRAL As London except:
12.25pm European folk
Tales. 12.40-1.00 Contact. 1.20 News.
1.30-2.50 Champions. 5.15-5.45
Different strokes. 6.00 Crossroads. 6.25
News. 7.00-7.30 Emmerdale Farm.
10.30 Central Lobby. 11.05 Mysteries of
Edgar Wallace. 12.10am Closes down.

TCM As London except: 1.20pm

ISW News, 1.30-2.30 Love Boat.
5.15 Gus Honeybun. 5.20-5.45
Crossroads. 5.00 Today South East.
6.30 Gardens For All. 7.00-7.30 Benson.
10.35 Yellow Rose. 11.30 Body On
Three Floors. 12.30am Postscript.
Closedown.

ANGLIA As London except: 1.20pm
News. 1.30-2.30
Champions. 2.30-3.00 About Africa. 6.35
Crossroads. 7.00-7.30 Tripper's Day.
10.30 Bomber. 11.30 Musical Special.
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THE  TIMES

GENERAL APPOINTMENTS

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The fact that *The Times* can produce a supplement such as this, full of advertisements for well paid jobs, is, of course, extremely welcome to me as Secretary of State for Employment. But, coming at a time of high unemployment, it also illustrates once again the jobs paradox that this country faces.

For while unemployment continues to rise, so does employment; and although no one would deny that unemployment is far too high, it is nevertheless becoming increasingly clear that the figures do not, by themselves, tell the whole story.

Most people are well aware of the unemployment figure. Far fewer, however, know the figures for employment - that the number of people in work actually rose by 340,000 in the year to last September; and that the figure for the 18 months to September was 480,000.

Nearly half a million new jobs in

18 months is no mean achievement for the British economy, but the problem I face is that this increase has not yet worked through into a reduction in the unemployment figure.

There are two main reasons for this. Firstly, our population of working age is rising rapidly. During the past 30 years it has grown by three million, by 1,754,000 in the past 10 years alone. These increases are continuing, by 200,000 last year and about 100,000 this year, and to this must also be added a large number of married women going back to work.

So we have to create a substantial number of jobs every year, just to stand still on unemployment.

But the problem of an increasing workforce is not a permanent one. From 1990 to 1995 our population of working age will actually decline, and from then on it will increase very much more slowly than in recent years. This in itself should

greatly improve job prospects, particularly for young people.

Demography, though, is not the only cause of the jobs paradox. For we not only have a larger workforce; the people in it are also doing different jobs. In some industries demand for labour is declining, whereas in others it is increasing sharply.

Because of this many of the new jobs are neither of the same sort, nor in the same places, as the old ones. The greatest change, of course, has been the shift from manufacturing to services.

Thirty-five years ago, manufacturing accounted for 40 per cent of employment. Today it is only 26 per cent, while service employment has grown from 43 per cent to 65 per cent.

This has been a painful process for those parts of the country that depended on the traditional manufacturing industries. Even when these industries have not themselves declined, they have usually cut

Britain's total

workforce is

growing, even

though dole

queues are

lengthening. Tom King,

Employment Secretary,

looks on the bright side



The new jobs are concentrated in these sectors and areas, and many of them are either highly skilled or part-time - which tends to benefit women more than men, skilled workers more than unskilled.

As a result we are short of full-time opportunities in areas of traditional heavy industry, of opportunities for older men made redundant late in working life, and for young people who have missed out on the great improvements in training introduced in the past three years.

At first glance a supplement such as this may seem to have little to offer these groups. Many of these jobs are in the South-east. Many are for specialists or professionals, and require considerable experience and skills.

There is little that seems immediately relevant to a redundant steel worker in the North-east, or an untrained, unemployed 20-year-old in Brixton.

Such an attitude would, however, be far too pessimistic. The publication of this size, entirely composed of job advertisements, shows that the economy is growing and is capable of producing a large number of new jobs. And growth at the top end of the jobs market is, I am sure, a harbinger of future improvement lower down.

Companies increase their recruitment of managers and administrators when they are planning to expand. Many of the managers who are recruited today will themselves be recruiting more workers tomorrow.

That will directly help the unemployed because, contrary to the impression that is sometimes given, people who become unemployed are not automatically condemned to languish indefinitely in the dole queues. Every month a third of a million people leave the unemployment count, and half the people

becoming unemployed leave the count within three months.

Many of those who leave the count most quickly do so because they have managed to retrain and upgrade their skills. Everywhere I go employers complain to me of the shortage of skilled labour, and this supplement, too, confirms the demand for people with the right training and skills.

The Government is increasing the amount it spends on training, and encouraging employers to do the same, precisely so that people, and particularly the unemployed, can take more advantage of the opportunities that are available.

The worlds of the £20,000-a-year executive and the unemployed factory worker may seem miles apart, but both inhabit the same economy and benefit when it improves. This supplement shows that the economy is growing, is producing new jobs, and has the capacity to go on doing so. And that is good news for everyone.

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The United Kingdom Trade Agency helps developing countries, particularly the poorest and least competitive, to promote their economic development through increased exports, especially to the United Kingdom.

The core budget is funded by the Overseas Development Administration and operates as a Department of the London Chamber of Commerce and Industry.

This is a challenging position requiring a manager who will head up a team of up to ten people. The successful applicant will direct the work of the Agency which includes dealing with enquiries and arranging promotional visits to the UK from developing country exporters; advising UK importers and trade organisations of opportunities for expanding trade together with the arrangement and presentation of training courses.

As contacts are expected to be maintained with similar national and international organisations, it is envisaged that overseas travel will be necessary.

Candidates, aged between 40-50, will have considerable experience and understanding of the trade problems of developing countries. Preference will be given to applicants with a commercial background, particularly allied to training experience. Financial expertise would also be advantageous.

Comprehensive applications should be sent within 21 days of this advertisement quoting ref. UKTA/TC, to: A. Wilson, Room E424, European Community Department, Overseas Development Administration, Eland House, Stag Place, London SW1E 5DH.



OVERSEAS

ODA DEVELOPMENT Britain helping nations to help themselves

MANAGING DIRECTOR FOOD DISTRIBUTION

You are a successful director or senior manager, planning corporate strategy in physical distribution services. After several years in this role it is now time to realise more of your own ambitions.

In order to meet these personal goals in the next few years you will need to work with stimulating people who have as clear an understanding as you have of the current market state and the latest applications of technology in food retailing and distribution.

A bold step towards your career development objectives would be to take the reins of a well-established company and initiate significant changes to meet anticipated market trends. You would establish corporate targets, build a team of achievers from the 300 or so employees and lead them into an exciting future.

If you can successfully implement the changes that this national company - jointly owned by manufacturers of successful brands - requires, you could enjoy an excellent remuneration package (with profit share) whilst your family grows up in an attractive part of the Severn Valley where you will all enjoy a high standard of living.

Applications by telephone to Bob Wileman at:

Trans Promotions Ltd

The specialist recruitment and training consultants in transport and physical distribution.

64 North Street, Guildford, Surrey GU1 4AH. Guildford: (0483) 502525.

RECRUITMENT, TRAINING & BUSINESS CONSULTANTS



Recruitment Specialists

London and Home Counties

Consultants £10-£15k plus benefits

We are looking for young and ambitious professionals, under 30 and of graduate calibre, ideally with relevant experience. Self-motivated, you should have potential to specialise in either Marketing, Technical or Accountancy appointments and to run your own Division within one of our regional offices in St Albans, Windsor, Guildford and Central London.

Graduates with relevant degrees will be given training. 'On target earnings' will bring car of your choice, and there is a high basic salary, incentive bonus, private health care, pension etc.

Please ring Lawrence Lock or write with brief details.



Management Personnel

Recruitment Selection & Search

York House, Chertsey Street, Guildford, Surrey. Tel: (0483) 64857 (out of hrs (0483) 273205)

TRANS WORLD AIRLINES

seeks applicants for the post of

FIELD SALES MANAGER

For its passenger sales department in the United Kingdom (based in London). The successful candidate will assume responsibility for the day to day direction and motivation of the UK passenger sales force and achievement of revenue goals in an exciting but increasingly competitive and pressurised market place. Applicants must be well educated, preferably to degree standard and have a proven track record in sales management in a service or leisure field, preferably involving North American markets. In addition, demonstration of a creative leadership ability is essential and a familiarity with modern office technology including micro applications is desirable. Starting salary will be negotiable around £16,000 plus car and fringes including generous air travel privileges (after qualifying period). If you are aged between 30-40 and are really ready to move on towards senior management in a first class organisation write fully with C.V. to:

DEPARTMENT JJC,

TWA

214 OXFORD STREET, LONDON, W1N 0HA.

(Telephone enquiries will disqualify.)

Leading the way to the USA.



RETAIL DIRECTORSHIP

A NATIONAL CHAIN of retail shops owned by an enterprising charitable trust will shortly have need for one, or possibly two, additional directors to handle developmental work.

EXPERIENCE in retail business, including local market assessments and the finding and acquisition of shop premises, is essential; experience of managing people through branches is important.

THE BOARD at present comprises non-executive directors only but the new appointment(s) will entail change; the consultants advising the Chairman will be interested in hearing from experienced directors or top managers seeking either part-time or full-time commitment.

REMUNERATION, on a full-time basis, up to about £16,000 pa (non-executive and or part-time *pro rata*); location - South Coast on Kent/Sussex border.

Please write in confidence, giving factual information about experience and full biographical data, to M J Graham-Jones, Charity Appointments, 146 Queen Victoria Street, London, EC4V 4HN.

Charity Appointments



Yorkshire and Humberside Tourist Board

DIRECTOR

£79,602 x £513(3) - £21,141

Applications are invited for the above post, following the appointment of the present holder as Director to the East Midlands Tourist Board.

The Yorkshire and Humberside Tourist Board is responsible for the development and promotion of tourism within the region and has a current budget of some £900,000. The Board membership reflects a three way partnership between the commercial sector, local authorities and the English Tourist Board, and is regarded as one of the most successful Regional Tourist Boards in the country.

The post of Director, which carries responsibility for 19 staff, is based at the Board's offices in Tadcaster Road, York.

Further details may be obtained from the Secretary and Legal Adviser, Room 221, County Hall, Wakefield, WPI 2GW. Tel: Wakefield 367111 ext. 2224, to whom letters of application, with full CV, should be sent by 28 March 1985.

Director

Human Resource Consultancy

Our client is a well established consultancy backed by a major international corporation. They market a range of consultancy services including executive search, management selection and management assistance programmes, both in the UK and overseas. The company has established industry specialisations in insurance, financial services and high technology.

They wish to recruit up to three Directors to play leading roles in developing the existing specialist sectors.

To qualify you will be aged 28-40, preferably have a professional qualification and background. Previous exposure to management consultancy and/or recruitment would be an advantage. Certainly you must want to join a highly motivated and service oriented company.

To apply please write to me, Melvyn Gadsdon, enclosing a full copy of your CV.

IAS

LONSDALE ADVERTISING SERVICES LIMITED

Heath House, Portman Square, London W1H 0QH

GENERAL APPOINTMENTS ☎ 01-278 9161/5

BADENOCH & CLARK

CORPORATE FINANCE

£15,000-£40,000+ Substantial Benefits

Our clients, some of the City's most successful and innovative merchant banks, stockbrokers and practising accountants, require additional members to augment established and developing departments. Vacancies exist across the board from Executive to Assistant Director level. We are therefore interested in hearing from:

(i) Experienced Corporate Finance people with a banking, broking or industrial background; Contact Robert Digby

(ii) Newly-qualified ACAs and Solicitors.

TAX CONSULTANCY

A.C.A.s - SOLICITORS - BARRISTERS £16-£25,000+ Car

We represent a number of firms of Chartered Accountants, Solicitors, Merchant Banks, Financial Institutions, Tax Consultants and Multi-national Corporations who require candidates to undertake a variety of disciplines. The work will be of a challenging nature and within very fast moving environments. Contact Timothy Burrage.

FINANCIAL INVESTIGATIONS

To £25,000+ Car

We currently have a wide variety of positions within the investigations departments of highly respected firms of accountants for candidates with specialist knowledge. Duties will be fairly diverse and are likely to include:- corporate advisory work, business start-ups and venture capital assistance, mergers and acquisitions, U.S.M. and S.E. circulars, long and short form reports, general forecasting, valuations, forensic accounting and expert witness. Applicants should show extensive experience in at least one of these fields and possess an exceptional academic record. Candidates wishing to return to the profession from financial or commercial concerns would be favourably regarded. Contact Colin Perkins.

Financial Recruitment Specialists
16-18 New Bridge St, London EC4V 6AU
Telephone 01-583 0073

The BP Research Centre is one of the largest and best equipped industrial research facilities in Western Europe, providing support for BP Group Companies in the Research and Development field. BP is a leader in the Research and Development of new processes and we currently have an attractive career opportunity for a:

Senior Chemical Engineer

- with an innovative approach

...to translate interesting laboratory results into commercial realities. You should have a relevant degree and substantial post degree experience, including conceptual flow-sheeting and process design in the chemical and synfuel field. Experience of minerals and inorganics would also be of interest.

Starting salary will be as expected from a major multi-national organisation, and is dependent upon ability and experience. The attractive benefits package also includes a non-contributory pension scheme, subsidised restaurant, on-site sports and social facilities and relocation assistance, where appropriate.

So if you are a conceptual thinker who can interact with high calibre scientists and engineers, please telephone for an application form or write enclosing a CV, quoting reference SR 5327, to: Anne Sheppard, The British Petroleum Company plc, BP Research Centre, Chertsey Road, Sunbury-on-Thames, Middlesex TW16 7LN. Telephone: Sunbury-on-Thames (09327) 62028.

BP is an equal opportunity employer.



Research
SUNBURY-ON-THAMES

CIBA-GEIGY

Opportunities for Scientists interested in ELECTRONICS CHEMICALS RESEARCH

Ciba-Geigy is an international Chemical company which relies on technical innovation and creativity to maintain its position at the forefront of the chemical industry.

A major decision has been made to intensify efforts in the challenging field of chemicals for electronics uses and one of the main technical centres will be at Ciba-Geigy Plastics at Duxford, Cambridge where new laboratory premises are planned. This investment offers an exciting opportunity for Research Scientists who would like to be involved at the inception of this new development and who would be able to contribute in a substantial way to international growth in this area.

We have opportunities for Graduates who already have knowledge of chemicals for electronics uses and possess some industrial experience in this area. It is likely that successful candidates will hold a Ph.D and have the personal characteristics necessary to motivate themselves and others in this new area of chemistry where a high degree of creativity is a prerequisite. We shall be able to offer the right candidate an attractive employment package together with the opportunity of moving to this very pleasant part of the country.

If you are interested in applying, please send full details of your background and career to date to:

Mrs. N. J. Stranks, Personnel Officer,
CIBA-GEIGY PLASTICS,
Duxford, Cambridge CB2 4QA
Tel: Cambridge (0223) 832121

MARINE ENGINEERS-SHIPS MASTERS

Safety at sea - A vital cause
for your professional concern

Britain's Marine Survey Service is widely acknowledged by international government and maritime bodies as the world authority on marine safety. The responsibilities of its Surveyors embrace all aspects of maritime safety from the drafting and enforcement of British and International safety regulations and design specifications, to publishing and delivering lectures on the latest research findings. This academic aspect is balanced by practical involvement in surveying, inspecting and certifying all types of vessel and some offshore structures; accident investigations; and co-ordinating measures to combat pollution at sea. Surveyors also have wide ranging responsibilities under the Merchant Shipping Acts.

Marine Engineers
(Engineer and Ship Surveyors) Ref: T/934/2

The work involves surveying hulls, machinery, boilers, equipment, fire-fighting and life-saving appliances of ships and accommodation; investigation of casualties to ships; marine pollution avoidance; survey of ships for assignment of tonnage and load-lines; the examination of marine engineers for Certificates of Competency; and duties in connection with International Collision Regulations.

Candidates must have the Department of Trade (or the former Board of Trade or Ministry of Transport) Extra First Class Certificate of Competency for steam and motor or have a degree in an engineering discipline or have passed the Engineering Council's Part 2 examination in appropriate subjects or be Royal Naval Engineer Officers who have served on regular engagements and have received the full specialist course at the RN Engineering College. You must also have either the Department of Trade Certificate of Competency (Marine Engineer) Class 1 (Steam and Motor) or the Department of Trade First Class Certificate of Competency for steam and motor. Applicants who are qualified only for steam or motor will be considered, provided they have adequate experience of machinery not covered by their qualifications. All candidates must have served on articles in sea-going steam or motor ships having propulsion machinery of at least 3000 kilowatts as watch-keeping engineers for at least 3½ years.

Ships Masters (Nautical Surveyors) Ref: T/935/2

The duties include the survey of safety and navigating equipment, investigations into shipping casualties and collision regulation infringements; inspection of the stowage of grain, timber and dangerous cargoes; examination for certificates of competency for masters and deck officers on passenger and cargo ships, and skippers and second hands on fishing vessels; and sight tests.

Candidates must have been on command as Master of a merchant ship for approximately two years. A proportion of this time must have been as master of a ship trading beyond Near Continental limits. You must also hold either an Extra Master Certificate of Competency or a class 1 Master Mariner's Certificate of Competency plus a degree in nautical studies where the option followed in the 2nd/3rd years involved the mathematical treatment of subjects.

Naval Architects (Ships Surveyors) Ref: T/933/2

The responsibilities include the surveying of the constructions watertight subdivision, structural fire protection and stability of passenger ships; the survey of ships for the assignment of load lines, safety equipment and crew accommodation, for the carriage of bulk and dangerous cargoes, and the investigation of shipping casualties.

Candidates must have a degree in Naval Architecture or have passed the Engineering Council's Part 2 examination in appropriate subjects. You must have a total of 7 years' post-qualification experience, 3 years of which must have been in a responsible position in an establishment concerned with the building, design, repair or operation of ships or in an appropriate research establishment.

Salary (under review) £10,480 - £12,770 with starting salary according to qualifications and experience (up to £1300 higher in London). Good prospects to senior grade taking you above £16,000 and opportunities for higher promotion.

RELOCATION EXPENSES MAY BE AVAILABLE.

For further details and an application form write to Civil Service Commission, Alencon Link, Basingstoke, Hants, RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote appropriate reference.

Marine Survey Service
Department of Transport

The Civil Service is an equal opportunity employer

More work, more play?

Coopers & Lybrand is one of the largest tourism and leisure consultancies in the UK, providing a full range of advisory services in this, one of the fastest growing areas of the UK economy.

We draw on a broad spectrum of consultancy resources to aid the establishment of and investment in hotel groups; to act as consultants to tourist boards and development agencies; to develop tourism strategies and to help with leisure project investment, such as theme parks, leisure centres and sports stadia.

At Coopers & Lybrand, we are looking for Consultants and Senior Consultants, 25-35, with experience in one or more of the following areas: marketing, accountancy and information systems development in tourism and leisure.

Please send a résumé, including a daytime telephone number and quoting reference 04/2, to Don Wilkes at Coopers & Lybrand Associates, Fleetway House, 25 Farringdon Street, London EC4A 4HD.

**Coopers
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For business committed to growth.

TRAIN FOR MANAGEMENT KITCHEN DESIGN

And help us to grow. We have 4 luxury showrooms in London and are acknowledged leaders in the fast expanding kitchen industry.

Previous experience is secondary to the right personal qualities as full training will be given. Starting as a trainee you could expect to become a design consultant within a year and a showroom manager(ess) within 2-3 years. Our managers currently earn £17,500pa + car and two have recently been appointed directors. Saturday working is involved and you must be prepared to live in the GLC area.

You should be aged between 20 & 30 and will almost certainly be educated to at least 'A' level standard and should spurn the 9-5 mentality. A strong enthusiastic personality is essential. For an interview:

Telephone: 399 1637 and leave a message on my answerphone, telling me about yourself. Leave your number and I will call back.

Or write to: The Managing Director,
Just Kitchens Ltd.,
Dunton House,
1a Upper Brighton Rd.,
Sutton, Surrey.

EXPORT / IMPORT MANAGER

This position requires fluency in French and English. Located in Weybridge, Surrey, our firm continues to grow and now requires an experienced manager for the local office. Primarily the position will be to supervise a staff of 4 and direct the office in an efficient and effective processing of proposals, import export licensing, freight forwarding, shipping, Bill of Lading, Customs invoicing, Order Processing, Orderly file systems and the like. Further, managing the book keeping and treasury functions is required. Reporting to the owner, the successful individual will be hard working, experienced in the function and process management skills, sense of humour and good customer rapport both by telephone and in person. Better than average salary and benefits. Please send your CV and salary requirement to:

c/o Mrs D. Stickley,
107 Heatherington Road,
Chertsey Village,
Shepperton,
Middlesex.

SAUDI ARABIA MANAGER

Insurance Department £Neg - Tax Free

Our client operates on oil refinery producing a range of products and lubricants. The Corporate Finance Department has advised this vacancy and plans to interview the first week of April. Candidates with experience of the petroleum industry are of special interest.

Minimum requirements are a FC11 or AC11 with 8 years' broadly based experience. You will be responsible for all of the refinery insurance matters.

Salary will be based on experience and qualifications and will be internationally competitive. Additional benefits include housing, medicare, local travel allowance, 12 days public holidays and an annual leave of 35 days. Family status may be available at some stage if required.

Interested candidates please send a CV with copies of qualifications and references if available or telephone for an application form to: John Nicholson, Director, Overseas Recruitment Division, ARA International, 17/19 Maddox Street, London, W1R 0EY. Tel: 01-628 2366, Ext 254, 205. Specialists in Technical Recruitment.

BANK OF ENGLAND ECONOMICS DIVISION

The Economics Division of the Bank of England has vacancies for two economists, with strong quantitative skills, probably in their late twenties. They will join a team of some forty economists engaged in policy analysis and research related to the economy and financial system of the United Kingdom. Preference will be given to candidates with experience of macro-economic models, or of international economics, particularly exchange rates and international capital flows.

Appointments will be on contracts of two or three years. Salaries will be negotiable, depending on age and experience, but are unlikely to be below £10,000.

Application forms are available from: C T Taylor, Economics Division, Bank of England, Threadneedle Street, London EC2R 8AH (or by phoning: 01-601 4618 or 4832).

They should be returned by Thursday 4 April together with any relevant examples of work.

BANK OF ENGLAND



صحة من الامه

GENERAL APPOINTMENTS 01-278 9161/5

INFORMATION IN THE OIL INDUSTRY

Control of Company Library and File Systems

LONDON £12,000 - £14,000

Amerada Hess Limited has been involved in the North Sea since 1963 and has extensive and successful interests in the area. The Company has recently stepped up its activities causing rapid expansion in its London office.

The Company places particular importance on the efficient co-ordination and control of information within its management filing and library systems. This key support function to the management decision-making process is currently being expanded.

We require someone to create and operate these systems, ideally with a formal qualification in information science. The successful applicant is likely to be aged 25-35 with at least 5 years' relevant experience in a dynamic commercial environment. The ability to expand this function further and be able to communicate well with all levels of management to satisfy their requirements quickly and effectively will be necessary. Experience within an oil company will be a significant advantage.

In addition to salary an excellent benefits package is offered including Non-Contributory Pension Scheme, subsidised BUPA, Luncheon Allowance of £480 p.a. and Season Ticket Loan.

Applications giving full relevant details should be sent to:

Julian Yates,
Senior Personnel Officer,
Amerada Hess Limited,
2 Stephen Street,
Tottenham Court Road,
London W1P 1PL.
Tel: 01-636 7766.

AMERADA
HESS

ELECTRICITY CONSUMERS' COUNCIL (ECC) POLICY AND RESEARCH OFFICER

(£12,356 - £15,439, including London Weighting)

The ECC is a statutory body representing, at a national level, the interests of all electricity users in England and Wales.

We seek to appoint someone with a good, relevant degree and about five years' work experience. Direct experience or a working knowledge of the Electricity Supply Industry would be an advantage. As a member of a small team of policy staff, the successful applicant will contribute to the work of the Council on a broad range of issues, but particularly in relation to the forward planning of the ESI and matters relating to technology and generation. He/she will have a major role in managing all aspects of the external research and consultancy inputs to the Council. A high level of skill in spoken and written presentation is essential.

For further particulars, write to: The Director, the Electricity Consumers' Council, Brook House, 2-16 Torrington Place, London WC1E 7LL.
(Closing date for receipt of applications is Tuesday, 2 April.)

ELECTRONIC PUBLISHING

DIRECTOR OF MARKETING

A small highly qualified team has been formed to develop a nationally important resource. "British Expertise in Science and Technology" is a new database which contains unique data on the skills knowledge and expertise of British university and polytechnic research staff in the areas of science and technology.

A scientifically literate person with substantial experience of marketing to the Research Directors of the comparatively few large high technology organisations world wide is required to join the team.

Reporting to the Managing Director, the person appointed will play a major role in formulating marketing policy as well as carrying it through on a world-wide basis.

To fill this important role, candidates will have to demonstrate an understanding of the technological needs of large companies, have a creative approach to the marketing opportunity, and a science or engineering background allied to considerable personal attributes. It is thought unlikely that candidates will be under 30.

The company is based in St Andrews and is part of a major publishing group which is seeking to expand its electronic publishing interests through the company.

The total employment package, including a performance related element, will exceed £30,000 per annum for the right person.

Contact The Managing Director, Longman Cartermill
PO Box 33, St Andrews, Fife KY16 9EA
Telephone 0334 77660

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Birmingham ☎ 021-632 5648
The Rotunda, New Street.

Bristol ☎ 0272 277315
30 Baldwin Street.

Edinburgh ☎ 031-226 5680
47a George Street.

Leeds ☎ 0532 450243
12 St. Paul's Street.

Manchester ☎ 061-236 8409
Faulkner House, Faulkner Street.

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£10-£12,000.
An international investment company in ECU, seeks a mature, well organised assistant, aged 24-28, to provide a support role to the Fund Managers. You will need excellent communication skills to liaise with brokers, banks and overseas offices, have used a computer (IBM PC ideal) and be capable of fast accurate work under pressure. Previous experience in a stock-brokers or stockjobbers essential.

Please ring 588 5535

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SENIOR ACCOUNTS CLERK

required by Trade Association to be responsible for computerised payroll, PAYE, NI, SSP, and some social funds. Applicants must have had all-round experience in accounts work up to trial balance and including managerial reports. Knowledge of computerised accounting a distinct advantage. Position would suit a person in the 40-50 age group. The position is both permanent and part-time. Commencing salary £8,000. Hours of work 9.30 am - 6 pm, five-day week. Three weeks holiday and LTVs. Applications to Administrative Secretary, National Federation of Retail Hardware, 2 Biddenden Place, London, EC4V 3AR.

The Gabriel Duffy Group offers recruitment selection and search services for clients in the Profession, Industry and Commerce. Candidates at all levels in the Accountancy, Taxation and Finance fields are invited to contact one of our Consultants to discuss career opportunities. Gabriel Duffy Consultancy, 17 St Swithin's Lane, Cannon Street, London EC4N 3AL. Tel: (01)-623 3195 - 623 4295 - 623 4395

24-hour answering service Open 9.00-7.00 Monday-Friday

Evenings/weekends only: (01)-832 6229 - 802 3805 - 892 2036

Tel: (01)-832 6229 - 802 3805 - 892 2036

For further particulars, write to: The Director, the Electricity Consumers' Council, Brook House, 2-16 Torrington Place, London WC1E 7LL.

(Closing date for receipt of applications is Tuesday, 2 April.)

Gabriel Duffy Consultancy

SENIOR FINANCIAL MANAGER

to £30,000 package. A major Arts/Entertainment group seeks an accountant who is sympathetic to the Arts for a high-level financial control role with overall management involvement. The post requires excellent technical and leadership skills, and may lead to a Board appointment for the successful candidate. The post is Central London-based, with some UK travel.

PERSONAL TAX MANAGER

£17,000. Due to recent expansion, our client, a medium-sized West End practice requires an additional Qualified Accountant with experience in all areas of Personal Tax. Working on a varied portfolio, you will be assisting in the implementation of a computerised system. The position calls for someone ambitious, ideally aged 25-33 preferably with a large firm background.

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£20,000. An excellent opportunity for an ACA/FCA AT/IT to move to partnership after an initial 'settling in' period, with a progressive five-partner practice in Colchester. The firm is ideally seeking a committed tax specialist aged 30-40, with excellent all-round knowledge and some small practice experience to take full responsibility for a thriving department.

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£27,500 + car. This Central London Top 20 practice is in the forefront of modern technology and innovative ideas. Our client is offering a direct step to partnership to Qualified Accountants technically competent in all areas of taxation. Contact Nina Finbow on 01-623 4295.

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£18,000++. Our client, an expanding West End based firm with an excellent reputation and client list seeks a young ACA/FCA to be groomed for partnership in the short term. All aspects of general practice. Contact Michael Beament on 01-623 4395.

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If, after your three days with us you find that the idea of wearing the Green Beret is not for you, fine.

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If you think you've got what it takes to take on We'll expect you to face ice-cold yomping conditions.

the Potential Officers Course you can get all the facts by writing to Captain R.O.W. Passmore, BSc, Royal Marines, Officer Entry Section, Dept 541, Old Admiralty Building, Spring Gardens, London SW1A 2BE.

Tell him something about yourself, including your date of birth and the academic qualifications you have or expect to get.



Not everyone can keep a group's attention and interest for 3 minutes.

A degree or two 'A' levels (or equivalent) are required for a Full Career Commission. Entry age up to 22 or, if you are a graduate, 25.

For a Short Career Commission you may be considered with at least five 'O' levels (or equivalent). Entry age 17½-23.

All applicants must hold 'O' levels (or equivalent) in Maths and English Language.

Normally you should have been a U.K. resident for the past 5 years.

ROYAL MARINES
OFFICER

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Air Express International Agency

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We are currently developing an on-line network extending to each of our European offices involving the use of IBM PC's and 3270's connected to the central IBM mainframe.

Several important positions now exist to help with this development project—

COMMUNICATIONS MANAGER

£16,000

Responsible to the European M.I.S. Manager for all aspects of the network's design, development and traffic flow. Responsibilities will include Telex, Message Switching and Voice systems, and experience in these areas is essential.

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£14,000

A key position, also reporting to the European M.I.S. Manager, responsible for providing expertise in the area of IDMS Database design and development.

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£12,000

An ideal position in which to further your experience in Database development. Requiring a minimum of 2 years' experience of database programming, preferably using IDMS.

If these brief details are of interest to you please contact ANDY LAMBROS of Abraxas for full job specifications and preliminary interview.

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The individuals we select, and who will select our company will be aged 27-33, committed to a career and will have demonstrated success in sport, university education and sales. They will earn salaries commensurate with their experience and achievements, usual company benefits and the opportunity for personal financial and career growth in a positive and expanding environment. Send your CV or a letter describing your career to date to:

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101 NEW LONDON ROAD
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GENERAL APPOINTMENTS ☎ 01-278 9161/5



Career Opportunities on the South Coast

Lloyds Bowmaker, one of the UK's leading finance houses and a member of the Lloyds Bank Group, is moving its Personal Finance Division to Bournemouth this summer. As a result of this move and our continued growth we now require the following computer professionals.

Systems Analysts £10,000 - £13,000

The requirement is for a Systems Analyst, qualified to degree level, with a substantial work background gained in a DP environment. Reporting to the DP Manager the job would suit a self motivated individual who can successfully analyse business data processing requirements and implement and design new systems accordingly. Interfacing with other DP functions he/she will be expected to advise programming staff and display a high level of initiative.

Programmers £7,600 - £11,200

Programmers, ideally with 2-3 years NCR experience, or similar, are required to complete our team who are primarily responsible for designing new programs and preparing test data. Educated to at least 'A' level standard, you must be flexible in your approach and conversant with current developments in computer/hardware technology.

Operators £6,700 - £8,100

Under the supervision of a Shift Leader you will be mainly responsible for the successful operating of the system, ancillary equipment checks and the loading and unloading of peripherals as necessary. Ideally with at least a year's NCR experience, you must also possess a sound educational background.

For all the above positions age will not be a barrier: experience plus a willingness to contribute to the Company's continued growth are prime requisites.

As you will, for the first few months, be based at our offices in Holborn, we will pay your daily travel expenses or the cost of temporary accommodation in London, to compensate for any inconvenience you are caused. We are also offering to meet your relocation expenses, should you need to move nearer Bournemouth.

You will receive a salary in the range indicated accompanied by an excellent benefits package.

If these brief details have encouraged you to find out more about the jobs and the better life style to be found on the South Coast, please the coupon below NOW to: Miss Judith Monaghan, Personnel Officer, Lloyds Bowmaker Limited, 18/20 St. Andrew Street, London EC4P 4JB or telephone: 01-353 6891.

To: Lloyds Bowmaker Limited, please send me an Application Form for the

NAME _____ position _____

ADDRESS _____

OPPORTUNITIES IN SAUDI ARABIA

REALTIME ENGINEERING & DATA ANALYSTS -

- a leading high technology Company - is offering excellent career opportunities for:

EXECUTIVE MANAGER - SECURITY SYSTEMS DIVISION

The ideal candidate must have:

- * 8 years' sales and marketing experience in integrated security systems.
- * Be familiar with CARDKEY and Proximity Products.
- * Have management experience.

SALES ENGINEER SECURITY SYSTEMS DIVISION

The ideal candidate must have:

- * 4 years' surveying and services engineering experience of electronic security systems, especially CARDKEY and Proximity Access Control, and C.C.T.V. equipment.
- * Knowledge of preparing technical proposals on installations for the type of system to be used.

TERMS

The terms of appointment include attractive Saudi tax-free salaries plus commission on sales, company car, medical care, free furnished accommodation and two return air tickets, per year, from country of origin.

Applicants should submit C.V. and references, without delay, to:

**VICE PRESIDENT
REALTIME ENGINEERING & DATA ANALYSTS
P.O. BOX 278
DHAHRAN 31932, SAUDI ARABIA**
Tel: 010-966-3-895-2480 TLX: 670480 READAK SJ
TELEFAX: 966-3-864-9043
Further information available from S. Garcia
Tel: (0763) 73657/8



LASER-SCAN LABORATORIES LIMITED

We are a world leader in the production of automatic digitisers, plotters, displays and workstations, with particular emphasis in the cartographic market, located on the Science Park in Cambridge.

EUROPEAN SALES EXECUTIVE

Remuneration package circa £17,000

As part of our general expansion programme there is a requirement for a Sales Executive to be primarily responsible for existing and future prospects within Europe.

Whilst a strong technical background, together with successful sales experience in high technological capital equipment is preferred, emphasis will also be placed on the initiative and enthusiasm of the candidate. Knowledge of German, French and/or Italian is required.

Remuneration will consist of basic salary, commission, company car and private health insurance.

Please apply in confidence to:

Madge Sidaway
Personnel Officer
Laser-Scan Laboratories Limited
Cambridge Science Park
Milton Road
Cambridge CB4 4BH
Telephone: Cambridge (0223) 315414

SPORTS PRODUCER

RADIO NORFOLK

BBC Radio Norfolk is looking for a radio journalist to run its sports output. The range of sports covered is wide - from sailing and power-boat racing to first division football. Much emphasis is given to participatory sports. The successful applicant will be expected to provide daily sports bulletins and to produce and present the main Saturday sports sequence. If you really know your sport and can communicate your enthusiasm effectively and have experience of handling sport and news at sub-editor or reporter level (plus a current driving licence) write or telephone for an application form to BBC Appointments, London, W1A 1AA 01-927 5799. (quoting ref 22107).

Salary £9,348 - £12,660. Plus allowance of £916 p.a.

We are an equal opportunities employer



GRADUATE

to start immediately in exciting selling career. Excellent prospects in a major credit card company. Attractive salary and company car. Based in London, with some travelling throughout UK. Please send CV to Box No 0581R The Times.

Opportunities in Distribution and Materials Management ...to improve customer service, overall performance and profitability

Management Consultancy

We are seeking high-calibre distribution and materials management professionals to join an expanding team to advise clients in both the Private and Public sectors upon distribution, materials management, and customer service problems.

To apply Distribution and Materials Management Techniques

- You will be either a line manager or a specialist, who has been exposed to one or more aspects of physical distribution or materials management.
- You will enjoy tough, exciting work, which requires a combination of imagination and a practical approach to problem solving.
- You will need to be a quick thinker capable of communicating both orally and in writing either in the boardroom or on the shopfloor.
- Our team is an integral part of the consulting arm of a leading firm of Chartered Accountants.
- Our aim is to employ the highest professional standards at both strategic levels where we recommend courses of action; and at operating levels where we help clients improve customer service, overall performance and profitability.
- Our assignments may either last a few days or a few months but all will require the willingness to operate and contribute within the client/consultant team environment.

£16-£30,000
+ Car

Based in London,
Birmingham
or Manchester

If you are interested in joining our team, please write in confidence to Alan Slater, giving concise career and personal details

Arthur Young Management Consultants, Rolls House,
7 Rolls Buildings, Fetter Lane, London EC4A 3NH.



Arthur Young Management Consultants
Your next good idea

Svecia Antiqua

FINE WRITING & PRINTING PAPERS

Svecia Antiqua is a recently formed company, backed by a large multi-national group, and we specialise in producing exclusive papers. To enable us to do this successfully, we maintain complete control over our production process - from originating our own techniques, through to designing, building and assembling our own machinery.

The initial response to our products has been overwhelming and, due to our rapid expansion, we are now looking for a senior manager who will be based at our Head Office in Tunbridge Wells.

SALES MANAGER

As part of our senior management team, the successful applicant will be responsible for the distribution and sales network of our paper, devising a country by country sales and marketing programme for the world. In addition, this position will require involvement in our product development programme.

Applicants should be aged around 30 with a business degree and must have extensive sales and marketing experience. The ability to speak two of the following languages would also be an advantage: German, French and Spanish.

We offer the successful applicant for this key appointment excellent rewards and benefits including a company car, together with a hard working environment and exciting career potential.

Please send your written application to: Robert Thorpe, Stokes Thorpe & Associates Ltd., 1 Fairfield Avenue, Staines, Middlesex TW18 4AB. Tel: 0784 59048/9. 24hr Answerphone.

Svecia Antiqua Ltd.,
Unit 2B, Longfield Road, Tunbridge Wells, Kent TN2 3EY.

Linguists

There are several vacancies in the Linguist Officer Class in central London. Duties comprise written translation (mainly into English) and foreign document research. Candidates must be proficient in French and Italian; or in French to mother-tongue or bilingual standard, with ability to work from English into French or in Russian, plus French, German, Hungarian, or Romanian. They must have, or obtain in 1985, an appropriate degree with at least second class honours, or an equivalent qualification; or have equivalent experience.

All candidates must be British or Commonwealth citizens and be proficient in

English to mother-tongue or bilingual standard.

Initial appointment will normally be to the Linguist Officer grade (salary £7315-£7990), but there may be one or possibly more posts in the Higher Linguist Officer grade (salary £7990-£12,025). Starting salary according to qualifications and experience. Promotion prospects.

For further details and an application form (to be returned by 9 April 1985) write to Civil Service Commission, Alencon Link, Basingstoke, Hants, RG21 1BA, or telephone Basingstoke (0256) 468531 (answering service operates outside office hours). Please quote ref G/6443.

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£20-40,000

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We have a small number of highly prestigious clients who have briefed us to find the best Information Technology professionals in the country.

Our clients are the top handful of Blue Chip consultancies, manufacturers, software houses and users with whom we have been dealing regularly over a period of several years, and whom we know to be able to offer career advantages significantly above the rest.

Our objective is to find the best careers for the best people and maintain our own reputation as a leading Search and Selection Consultancy within the I.T. industry.

If you would like an informal discussion without commitment, please telephone BOB MILLAR, DAVID DRAKE or DAVID ABBOTT on 02403 28866 or send a brief c.v. to us at the address below.

MKA Search International Ltd
(A Dorset Computing Company)
Turret House
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Amersham
Bucks HP7 0AB



Young, bright high flyers in personnel management c.£15,000

Over recent months, we have completed a large number of assignments in blue chip companies. A particular requirement has been for high-potential graduates, aged 25-30, with 2-3 years' commercial personnel experience.

Currently we have about twenty vacancies for such individuals in well known organisations offering good career progression prospects.

If you fit the personal specification and can point to a record of achievement in a progressive business-related personnel function, we need to talk to you now.



Please contact Peter Jones or Mark Tulitt, quoting reference IR1487.

COURTENAY PERSONNEL LTD.

Management Selection and Personnel Consultants,
11 Maddox Street, London W1R 9LE.
Tel: 01-491 4014.

☎ 01-278 9161/5

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Systems Analyst Programmer

E.C.L. Britain leading consulting company providing a wide range of services to the International Petroleum Industry and based at Henley-on-Thames, require a **SYSTEMS ANALYST/PROGRAMMER** with 5 years experience developing commercial systems. A year of which is gained using a fourth generation language. **PROGRAMMING OF MANAGEMENT ACCOUNTING SYSTEMS** and an in depth knowledge of at least one major manufacturer are also necessary.

Highly competitive salary and superb working conditions are offered.

Form No. 6070

System Software Specialists

NCR (Manufacturing) Ltd at Dundee is an established world leader in the design and production of sophisticated Auto-Teller machines (ATM's).

We require **System Software specialists** who will develop Software in a wide range of areas including **Terminal Operating Systems, Microprocessor - controlled devices, communications networking and terminal control applications.**

To find out more, write to **Ian Hume, Manager - Employee Relations, NCR (Manufacturing) Ltd, Kingsway West, Dundee. DD2 3XX**

Analyst/Programmers (Rural Central Scotland)

These positions afford experienced Analyst/Programmers an excellent opportunity to join one of the most successful and enlightened world wide electronics companies. Based in a highly attractive part of central Scotland, this organisation has a multi functional site with wide ranging applications for both manufacturing and commercial activities. A minimum of 3 years experience in Analysis and Design of Commercial Systems, blended with commercial programming skills is essential. As far as languages are concerned you should know COBOL or BASIC + 2, and have knowledge of RSTS, VAX and VMS.

On offer are salaries and benefits amongst the best in the business.

Form No. FE00

Appointments Register

Jobs for professionals: Professionals for job

1000

GENERAL APPOINTMENTS ☎ 01-278 9161/5

Training Professional Develop with an Oil Company c.£17,000

Give your career a well deserved boost by taking full responsibility for staff training within this major international oil company. Firmly committed to a highly active management training programme with courses running almost weekly, it places considerable emphasis on employee development and career progression.

With significant North Sea interests in which it acts as operator, it has well over 1,000 staff, mainly in London and Aberdeen and as activities develop further its work force continues to increase. Your primary role will be to ensure appropriate management training courses are organised, conducted and monitored and a significant proportion of your time will be spent presenting these courses.

Additionally, you will be responsible for supervising the company's training support systems including records and appraisal and course administration.

Excellent facilities of the highest standards, including the most up to date equipment available, are provided and the budget allocation is of a level which reflects the company's true commitment in this area.

Based in London, you will be able to use your training skills to their fullest in an expanding organisation in a high growth industry and the resultant personal satisfaction should be considerable.

A graduate with at least 8 years practical and relevant experience, you are currently running management training courses, not necessarily in the oil sector, and are an established, versatile training professional with the potential and motivation to be successful in this challenging post. In the strictest confidence, please ring or write with CV to John Dick of Cripps, Sears & Associates Limited, Personnel Management Consultants, 88/89 High Holborn, London WC1V 6LH. Telephone 01-404 5701.

Cripps, Sears

Systems Sales Manufacturing Property Management Financial Control OTE to £30,000



Our Clients are a well resourced Systems House delivering solutions into a number of defined markets. Running on branded supermicro and mini products, software is offered on a 'packaged' basis or as fully supported bespoke developments.

They wish to expand their operations through the appointment of additional Sales Executives in the South and South East.

We would like to discuss these opportunities with young, assertive individuals who can demonstrate a track record of sales achievement in a relevant systems market.

The remuneration packages offered to successful applicants will include a salary of up to £16,000 and commission guarantees.

For full details contact Rick Allison or Paul Henry, Recruitment Consultants, on 01-387 4549 (daily until 8p.m.)

Alternatively, send your C.V. to: Greenfield Human Resources Ltd., 40 Triton Square, London, NW1 3HG.

Arthurian Somerset

THORN EMI - Datatech is part of the Information Technology Division of the Engineering Group of Thorn EMI plc, an international company operating in 32 countries and having an annual sales revenue in excess of £25 Billion.

From our West Country base, a completely refurbished old Mill in the village of Woolley Hole, we design a wide range of technically advanced interactive data storage/retrieval systems (often to very specific customer requirements).

'Streamers', the largest range of VHS streaming tape drives available anywhere, is one of our latest brainchild and is already proving to be a world leader. To meet corporate expansion plans we need to recruit a number of additional engineers:

Senior Firmware/Hardware Micro Processor Engineers.

We're seeking two. Both of graduate status and therefore over the age of 25. Experience of digital electronics design, backed by a sound appreciation of analogue design, is essential, as is the capability of microprocessor programming in high level and assembly languages. An understanding, and knowledge of, 16 and/or 32 bit processors and of bit slice technology will be of considerable advantage. Applicants should be capable of designing and fault finding of microprocessor hardware, logic circuits and computer interfaces.

Firmware/Hardware Micro Processor Engineers.

To join the above team applicants should be over 20 years of age and with sufficient engineering skills and knowledge to enable them to play an active and increasing role in the further development of this division.



Home of
**Thorn EMI-
DATATECH**
and some of the most
talented **ENGINEERS**
around today

Senior Analogue Design Engineers.

We see ideal candidates as being over 25 years of age and with a minimum of three years experience of analogue design work behind them and now looking to commit themselves totally to challenges posed by new and exciting product development work.

Always interesting, often fascinating, work in superb rural, but not isolated, surroundings. Excellent conditions of employment - with salaries to match - plus generous financial help towards relocating are all a part of the overall package we have put together to attract the right men, and women, for these posts.

For an informal, but confidential, interview and the chance to look us over, talk to our engineering professionals and to see part of Avalon countryside at its best, please write or telephone requesting an application form from: Chris Jennings, Technical Administrator, THORN EMI Datatech, The Mill, Woolley Hole, Nr. Wells, Somerset. Telephone (0749) 75454.

THORN EMI Datatech

HIGH FLYERS IN DISTRIBUTION

If you've got it up top,
look at the bottom

The bottom right hand corner of this advertisement, to be precise. For our logo should tell you a lot about who we are looking for and why.

But some facts in brief. We're a leading firm of Management Consultants, operating internationally as well as throughout the UK. Our Distribution Group is growing fast and contributes significantly to our overall success.

What we're offering is the chance to broaden your experience and develop your talents in a highly professional environment where intellectual demands are substantial and analytical skills vital.

That's why our selection criteria are rigorous. You'll need to be a graduate aged 26-35 with an excellent track record, working at the forefront of developments in distribution. Perhaps in line management, warehouse design, operations planning, or materials handling. Personal skills must also impress.

In short, we're looking for some of the best distribution brains around. And we'll pay accordingly. In the range £15-28,000, in fact, with benefits which may include a car.

So, if you want to be at the centre of things, here's what to do. Send full personal and career details (including daytime telephone number) to Geoffrey Thiel, quoting reference 1430/T on both envelope and letter. Please state your preferred location - London, Birmingham or Manchester.

**Deloitte
Haskins+Sells**
Management Consultants
128 Queen Victoria Street, London EC4P 4JX

FOLLOW THE LEADER

Deal with the professionals at Deboo Executive
- specialists in Accountancy Recruitment

During the last twelve years of recruitment consultancy, our team of consultants has gained a profound insight into financial recruitment and advertising throughout London and the Home Counties. We pride ourselves in offering personal and expert advice to both candidates and employers. Detailed below are a few of our current vacancies:

Financial Controller, Portsmouth	to £19,000
Commercial Director, Dunstable	£20,000 + Car
Group Financial Accountant, Hammersmith	£17,000 + Car
Management Accountant, Croydon	£16,000 + Car

CONTACT US NOW FOR FURTHER DETAILS OF THESE AND MANY OTHER POSITIONS.

01-628 2714

19/21 Wilson Street, London, EC2M 2TA

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TUESDAY
01-278 9161/5

SALES EXECUTIVE A SERVICE TO THE OIL & GAS INDUSTRY



North Sea Cables specialists in the stocking & distribution of Cables & Accessories to the Oil & Gas Industry Worldwide wish to appoint a Sales Executive with Sales & Marketing Experience associated with the Oil & Gas Industry.

The successful candidate will be able to make contact at Senior Levels within the Oil & Gas Industry with a view to further developing North Sea Cables Home & Export Markets.

The position is London based & offers a competitive salary, company car, plus benefits.

Applications in writing only, enclosing a c.v. to:

Mr. Michael Knox, M.D.
North Sea Cables Ltd.
Logan Centre
Greenbank Crescent
Aberdeen

Management Consultant For Overseas Assignments

London Negotiable Salary

We are the London based management consultancy practice of an international firm of chartered accountants and are continually carrying out assignments in developing countries throughout the world. As a result of continued growth in this area we are seeking to recruit an accountant with practical experience in:

**Financial Analysis
and
Management Information Systems**

to undertake overseas assignments. He (or she) must have had consulting experience in Third World environments and must be a self starter who enjoys the challenge of practical problem solving, is capable of working effectively in developing countries and available to travel at short notice.

In the first instance please write in complete confidence quoting reference 65 and submitting a curriculum vitae to:

Peter Childs, Director,
Pannell Kerr Forster,
New Garden House,
78 Hafford Garden,
London EC1N 8JA.

**Pannell Kerr
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MANAGEMENT CONSULTANTS

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Working Abroad For Six Months With One of the
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An excellent opportunity to expand your horizons, lead a team and gain the satisfaction of helping to organise really successful holidays. The emphasis is on self-sufficiency, reliability, attention to detail and the ability to motivate undergraduates and graduates. You must be able to speak French, or German, or Italian, or Spanish, and be happy to drive on the Continent.

Quickest way to collect an application form is to telephone (STD) 0992 551933 or write to: Canvas Holidays 'Supervisor', Bull Plain, Hertford, SG14 1DY.

INTERIOR DECORATION/FURNISHING

Blanchards seek an enthusiastic, sales orientated person with good administrative ability to manage their Sloane Street Showroom. A good grounding and several years experience in high quality furnishing is essential.

A substantial salary is envisaged.

Full details please to Group Managing Director, Blanchards, 175 Sloane Street, London SW1X 9QL.

BLANCHARDS

GRADUATES WITH 1-2 YEARS' EXPERIENCE

Radio Rentals Contracts is a successful technology company and part of the THORN-EMI Group.

Trading in the business market, we sell, lease and rent a range of screen related technologies, including videotext systems.

Market Analyst/Planner c.£9,000 + car

Ours is an environment in which the technological and commercial motivation of our customers are apt to change rapidly. Which is why we are seeking an imaginative and intellectually independent young graduate, who, given the database at our disposal can galvanise it into a predictive marketing tool.

Advertising & Promotions c.£9,000 + car

This is an excellent opportunity for you to make a noticeable contribution as the organiser and co-ordinator of a substantial marketing spend.

Working closely with external agencies, you'll lead the planning and execution of all Publicity Materials, Direct Mail campaigns, Exhibitions and PR activities. Confident in your abilities, you'll apply your creative flair to enhancing the effectiveness of our Advertising and PR effort.

For graduates with a solid knowledge of statistical techniques or a background in advertising and publicity, these opportunities hold not only the immediate satisfaction of knowing that you will be making a tangible contribution to front-line marketing, but also the clear potential of progression through a young management structure.

Before you present yourself to us in person, we'd like to see how you present yourself in writing. So forward your details to: Tony Scott, Marketing Manager, RRC, Apex House, Twickenham Road, Farnham, Middlesex TW12 6JQ.



A THORN EMI company

RRC Radio
Rentals
Contracts

TEACHERS' BENEVOLENT FUND DEPUTY NATIONAL SECRETARY and FINANCIAL SECRETARY

The Teachers' Benevolent Fund requires an experienced Accountant to act as Deputy to the National Secretary and to be responsible for the Fund's accounts. The post involves both management and accounting functions. Good salary and pension scheme.

Further details and application form from Teachers' Benevolent Fund, Hamilton House, Mabledon Place, London WC1H 9BE

Administrator/Production Manager c.£15,000

Successful, expanding, computer consultancy run by Christians based Gloucestershire, seeks a dynamic, energetic, proven business sense, qualified production management experience including cost control essential. Will manage office and team of three. Must be free to take up position no later than 1st of May. Telephone for job description and application form between 9.30 am and 3 pm.

01-395 0549

صكتا من الامل

GENERAL APPOINTMENTS 01-278 9161/5

CJA

RECRUITMENT CONSULTANTS

35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex No. 887374

Ideal opportunity for an ambitious person to head-up computer function

YOUNG COMPUTER SPECIALIST

Initially BRISTOL

£13,000 - £17,000

LEADING AND FAST DEVELOPING INSURANCE BROKING AND FINANCIAL SERVICES GROUP

We invite applications from computer professionals, aged 23-30, who must have had substantial experience in computers, including systems analysis and development. Any personal programming skills will be an advantage, as will be an insurance and/or financial services background. The selected applicant, who will report to and work closely with two Directors, will, after complete familiarisation and understanding of the established Wang system, be totally responsible for the smooth running of the Group's computer system on a day-to-day basis. A major aspect of this appointment is to advise management as to what can be computerised, as well as using the computer for new functions as requested by management. Word processing knowledge is important. Other responsibilities include training of staff, ensuring the smooth running of the inter-group on-line network and the introduction of totally new computer systems when appropriate. Essential qualities are the ability to communicate effectively at all levels and to be able to sell the need for computerisation to managers and sales associates. Initial salary negotiable in the range £13,000 - £17,000. Applications, in strict confidence, under reference YCS4323/TT, to the Managing Director.

CAMPBELL-JOHNSTON ASSOCIATES (MANAGEMENT RECRUITMENT CONSULTANTS) LIMITED, 35 NEW BROAD STREET, LONDON EC2M 1NH
TELEPHONE: 01-588 3588 or 01-588 3576. TELETYPE: 887374. FAX: 01-588 9216

*Please only contact us if you are applying for the above position.

VACANT POST OF HYDROLOGIST

in the Government Service of
the Republic of
Trinidad and Tobago

- Applications are invited from suitably qualified persons for appointment to a vacant post of Hydrologist in the Project Implementation Unit of the Ministry of Agriculture, Lands and Food Production.
- Particulars relating to the post are as follows:-
Salary Range
\$4,018-\$4,881 per month (1983) (Trinidad and Tobago dollars)
Minimum Experience and Training
Considerable experience in the practice of engineering and training as evidenced by the possession of a recognised Degree in Civil or Hydraulic Engineering supplemented by a post graduate diploma in Hydraulic Engineering, or any equivalent combination of experience and training.
- Application forms and further particulars relating to the post and the terms and conditions of employment can be obtained from the Trinidad and Tobago High Commission, 42 Belgrave Square, London SW1 (Tel: 01-245 9351) to whom all applications should be submitted not later than 21 March, 1985.

Corporate Finance £16,000 + car + benefits

This leading Merchant Bank offers training and unrivalled career prospects within its corporate finance team. You should be a graduate with at least 2:1 degree and a first time pass record in the professional exams. Ref. 8542

Treasury £25,000 + car

An outstanding opportunity for the professionally qualified Treasurer with minimum of 2 years specialist experience. Exposure at board level provides an ideal next step to directorship. Ref. 9393

For an early meeting call Bill Curteis
or send written details to him.

Personnel Resources

75 GRAYS INN ROAD, WC1X 8US 01-242 6321

ESTABLISHED SAUDI ARABIAN COMPANY require the following personnel for landscape maintenance project.

1. Project Manager

The Project Manager should have a 4 year degree in agriculture or landscape architecture. 5 years experience in landscape management.

2. Area Landscaping Manager

The landscaping manager should have a 4 year degree in horticulture with experience in commercial-industrial landscaping.

3. Irrigation Manager

The Irrigation Manager should have a 4 year science degree in engineering with at least one years experience as an irrigation manager.

4. Landscaping Supervisor

The landscaping supervisor should have a 4 year degree in horticulture or related science. minimum 3 years' experience in landscaping.

5. Irrigation Supervisor

The Irrigation supervisor should have a 4 year science degree in irrigation or agriculture engineering. minimum 3 years' experience in operation and maintenance of irrigation equipment.

6. Pest Control Supervisor

The Pest Control Supervisor should have a 4 year agricultural degree or equivalent, with 3 years' experience in pest control management or entomology.

Commence July 1st 1985. Applications in writing with C.V.s and photo to:-

Linda Jones,
69 Kilravock Street,
London W10
01-968 5543

Sunrise in the West

Here's a selection of opportunities for dynamic professionals keen to develop their careers in and around the West Country - an area growing in stature as a centre of technological and commercial excellence, as well as being one of the most pleasant places in England to live and work.

Telecommunications Managers min. £15K + Car with substantial room for negotiation.

A small but progressive company involved in state of the art telecommunications is seeking the following people with telecommunications or data communications experience: An Approvals Manager responsible for gaining governmental and technical approval in worldwide markets for a wide range of equipment - expertise in engineering/telecommunications and an awareness of acceptable worldwide standards are essential - and Project Managers to take projects through from definition stage to commercial release, involving liaison with R and D, Production and Marketing to co-ordinate schedules. Educated to degree level you'll need proven project management skills.

Resident Representative

£20,000+ Middle East
You'll be developing sales for a major West Country based international electronics security group throughout the UAE, Bahrain, Kuwait, Oman, Qatar and occasionally Saudi Arabia, calling on specifiers in defence, government, civil engineering and commerce. Aged 30-40, you must have considerable technical sales experience ideally gained in the security industry. A knowledge of the Gulf countries is essential.

Development Manager

up to £20,000
Responsible for product development including specification, software, electronics, mechanics, tooling and sales introduction on a range of microprocessor based electronic/mechanical products.

The company is small but strongly funded. You must have proven management skills in product development and technical qualifications in Electronics or Software. Experience in ULAs/Real-Time systems would be advantageous.

All vacancies (except the Middle Eastern post) are open to men and women and offer excellent benefits packages, relocation assistance and genuine prospects.

Interested? Then telephone or write to:
Andrew Burnie, Travell Executive Appointments,
14 Southgate Street, Gloucester GL1 2DH.
Tel: Gloucester (0452) 415876.

Travell
Executive

Imperial Chemical Industries PLC
Agricultural Division: Billingham: Cleveland
Manpower Planning & Development Group

Career Development consultant

ICI Agricultural Division requires a Career Development Consultant to work within the Career Development Section of the Division's Manpower Planning & Development Group.

The Division has a strong history of organisational development and employee participation, where every effort is made to develop the full potential of individual employees, specifically their human relations and leadership capabilities.

The successful candidate will be at least 28 years of age and will have gained experience in an appropriate organisation. He/She will become a member of a multi-disciplinary team who are responsible for creating and developing processes, methods and systems, which will facilitate the development of the Division's human resources, to the mutual benefit of the individual and the business.

Ideally, the candidate will have a degree in Occupational Psychology, experience in psychometric and other forms of testing; a proven record in the business of using diagnostic, problem solving and influencing skills in effecting change; and some experience in the field of training and development. Remuneration will be commensurate with qualifications and experience. The Company operates house purchase, profit sharing and contributory pension schemes and offers financial assistance towards removal expenses.

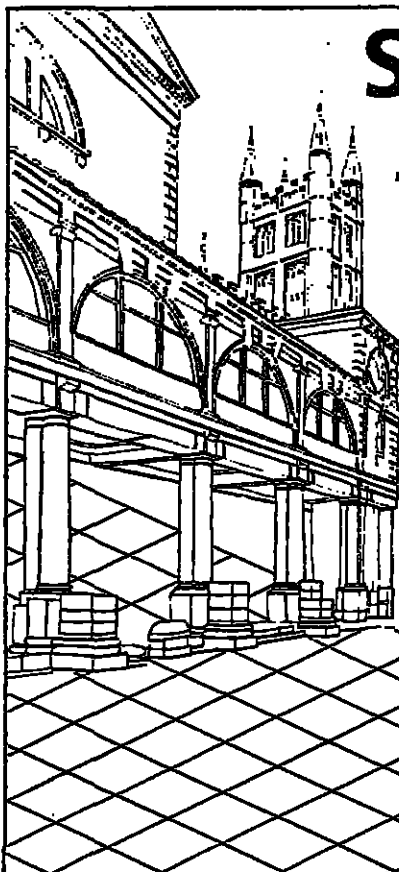
Applications giving details of age, qualifications and experience should be sent as soon as possible to:-

Mr MAJW Pegg, Personnel Department, Imperial Chemical Industries PLC,
Agricultural Division, PO Box No 1, Billingham, Cleveland. TS23 1LB.



Software Development

...with a commitment to quality Bath



Praxis is a software engineering company, founded in 1983 to provide high quality software development services to computer manufacturers and other high technology industry. In a relatively short time we have earned a national reputation based on our commitment to using the best available formal methods, with an emphasis on quality throughout every business activity. Continued growth has led to exceptional opportunities for senior software engineers who possess top class technical skills and the ability and versatility to undertake project management and technical consultancy roles. Our business spans IPSE, database systems, communications, compilers, knowledge engineering and end-user applications.

These professional challenges are matched by an excellent working environment in an attractive location, salaries up to £20,000, share ownership, and profit participation. If you have at least 10 years' experience of software development/project management, ideally based on a good computer science degree and would like to know more, ring David Bean during the day on the number below or outside business hours on (0225) 782171. Alternatively phone or write for an application form quoting ref A/10/6 to: Praxis Systems Limited, 20 Mansers Street, Bath BA1 1PX. Tel: Bath (0225) 335855.

PRAXIS

Setting standards in software

Financial Product Development

NM Rothschild & Sons Limited is seeking a professionally qualified accountant or solicitor to be responsible to a main board director for the formation and restructuring of unit trusts, offshore funds and investment companies.

The job will entail briefing lawyers and accountants in the drafting of prospectuses, trust deeds, legal agreements and other formal documentation.

The individual appointed will also be responsible for producing brochures and sales literature to be used for the flotation and on-going promotion of the products concerned.

An additional requirement will be to design in detail and implement the administration procedures to be used for such products.

The person appointed should be fully conversant with the unit trust and offshore fund industry and be familiar with such matters as Stock Exchange listing requirements, Department of Trade regulations, company law, taxation and the mechanics of investment in all assets on an international basis.

A remuneration package will be offered which will include a competitive salary, profit-sharing and a housing allowance, together with other banking employment benefits.

A full career history should be sent to:

The Personnel Director
NM Rothschild & Sons Limited
New Court
St Swithin's Lane
London EC4P 4DU.

N.M. Rothschild & Sons Limited



FINANCIAL CONSULTANCY

IS A GROWTH AREA OF THE MOMENT
AND OF THE FUTURE - DON'T MISS OUT!

FPS (Management) Ltd. is a leading firm of financial consultants and because of phenomenal expansion in 1984 is looking for two outstanding individuals to complement its London-based team of professionals.

The right individuals (aged 23+ and based in London) will be intelligent and energetic, highly motivated, hard-working and able to absorb new ideas quickly. Full training will be provided.

Remuneration expected to be in excess of £15,000 first year. This is a superb opportunity to develop your own business and career path in a growing company and in an exciting industry.

For further details phone 01-240 2184

Between 9.30 a.m. and 4.30 p.m.

Speak to FIONA PRICE or MARCUS PAINE.



GENERAL APPOINTMENTS ☎ 01-278 9161/5

Highland Electronics Ltd Product Manager £15,000 Car Benefits

Our client, a major manufacturing and distribution company seeks, due to planned expansion, a high calibre Product Manager.

Reporting directly to the Director of Sales and Marketing, the successful candidate's profile will match the following criteria:

- aged 28/40, based South East England
- broadline connector experience (i.e. Pole Connectors, RMTB's, PCB's, Ribbon Cable)
- senior level selling/negotiating skills, hands-on experience coupled with the will and vitality to succeed in a competitive marketplace
- ability to assume overall responsibility for this important sector of the business.

The benefits package includes high basic salary, achievement-related bonus, company car, BUPA, pension scheme and allowances.

For further details, please telephone or write with full career details to:

Mike Edwards, ARA International, UK Selection Recruitment Division, Edman House, 17-19 Macleod Street, London W1R 0EY. Tel 01-629 8356. Ext 233/239.

Recruitment Specialists in the professional Connector market.

ARA
International

UK SELECTION RECRUITMENT DIVISION

MARKETING DIRECTOR Required

An IBM software house with full agency status is seeking to appoint a Marketing Director to take control of the marketing of specialist software packages into specific vertical markets. A proven track record in the software or allied industry is vital. Remuneration package to suit right applicant.

Reply to:
Box 0565 R,
The Times

CHIEF EXECUTIVE FOR EXHIBITION INDUSTRY

The employer is the leading trade association for the exhibition industry whose Members organise the majority of trade, technical and consumer exhibitions in the U.K.

The appointment is essentially to present the industry to Government-related agencies coupled with the development of the association and its membership.

The candidate should be educated to degree standard and may come from a variety of disciplines.

Initially a one-year contract at a reward commensurate with the responsibility.

Applications should be sent, in confidence to Box 2502R, The Times

Recruitment Consultants Senior Manager

A unique opportunity has arisen within one of our major clients of international standing to lead a team of Branch Managers. The post offers a five figure salary with attractive fringe benefits and is based in Central London.

- If you are (a) between 28 & 35 (female or male)
(b) have a background in commercial and sales disciplines and are
(c) able to manage human resources within both our clients' organisation and that of their clientele,

send a full CV to Richard J Sowerby, Sowerby's (Selection) Limited, Personnel Consultants, 500 Chesham House, 150 Regent Street, London W1R 5FA, quoting ref. 26896.

All applications will be forwarded directly to our client therefore kindly indicate separately any companies to which you do not wish your application forwarded.

Sowerby's Selection

Group Technical Manager

Meat Products

£20,000 + car

Successful businesses are all about talented people. People who combine drive and creativity with common sense and profit motivation. The sort of people, in fact, who have made this company one of the high flyers of a rapidly expanding food manufacturing sector. This vital position demands someone with these qualities to lead an innovative team whose prime responsibility is new product and process development. The role will not be easy as standards are already so high - but it is surely the ultimate challenge for a high achiever. The profile points to someone who is probably a graduate in food science and who has made an identifiable impact in the food industry - ideally in the meat products sector. The rewards are exceptional and naturally include relocation assistance to a part of the East of England offering a wide range of attractive low cost housing options. Send full cv to David Owens, PER Management Selection Division, Moorfoot, The Moor, Sheffield S14 4PQ.

Group Personnel Manager

International Company

To £20,000

City E1

My client is one of the fastest growing UK public companies, involved in the manufacture and marketing of a diverse product range. The Personnel Manager is a new appointment reporting to the Commercial Director, who is a member of the main Board. With considerable autonomy, it will be your responsibility to establish a head office personnel function and advise on the personnel operations overseas. Candidates, probably in their early 30's, must be professional personnel managers with at least five years' comprehensive experience dealing with office and factory based personnel. A flexible, commercial attitude is essential. Rewards and prospects are exceptional. Send full cv in confidence to Hafina Scharf, Consultant, Management Selection Division, PER, 4th Floor, Rex House, 4/12 Regent Street, London SW1Y 4PP.

Crosfield Electronics lead one of the world's more fast moving and creative industrial sectors. Key factors in their growth towards £100 million turnover has been a heavy commitment to product excellence - over 200 R & D staff - backed by imaginative and dynamic sales and marketing. The competition is intense and the advertising, printing and publishing industries, which are the market for their advanced colour graphics and image processing systems, are not without a choice of alternative products. All the positions below therefore demand young professionals capable of making an immediate and sustainable impact. The challenge is obvious, the opportunity for personal achievement unlimited.

Marketing Management

Electronic Graphic Design

To £20,000 + car

The product applies CAD-related technology to the work of creative commercial artists and designers and printing professionals. Aged around 30, with a degree, you will need to understand creative design to enable you to persuade these market leaders to use the technology now available to them.

Colour Processing Systems

To £20,000 + car

A wide-ranging role linking R & D and the market place. Possibly from an early technical background your recent marketing experience will have been in hi-tech with a track record of success in taking new products from concept to production. Recent practical experience of the pre-press print market would be advantageous.

Product Marketing Support

Pre-Press and Communication Systems

To £18,000 + car

The ability to embrace the technical application of advanced computerised systems is essential as you will link closely with R & D on product planning and interface with the client market place. Probably aged up to 35 you will have a strong background in computerised systems - possibly with a computer manufacturer.

Marketing Specialist

Press Control Systems

To £18,000 + car

To make a major contribution to the definition, development and launch of a new generation of sophisticated electronic systems. You will establish a central marketing function to control promotion, pricing policies and market research. Aged to 40 and qualified to at least HNC you will have marketing/sales experience in electronic controls, printing and related industries.

Send full cv to David Owens, PER Management Selection Division, Moorfoot, The Moor, Sheffield S14 4PQ.

Sales Executive

Information Storage Systems

To £20,000

Watford

To join a progressive company, specialists in the field of information storage and retrieval, actively investing in new product development to secure that continued profitable growth. This new position carries full responsibility for maximising sales throughout the UK of a new product, it forms an integral part of a sophisticated method of updating stored information. Typical customers will include large commercial companies, government and public authorities, anyone who has an identifiable need for large scale information storage and retrieval. We are looking for an experienced salesperson, probably aged over 25, who can couple ambition and enthusiasm to a track record of sales achievement in similar high technology or office equipment levels. Salary will be related to experience, and other benefits will include a car, bonus, pension and insurance facilities with progression in line with continued company expansion.

Send full cv to Wayne Travis, PER, Management Selection Division, Northampton House, 177 Charles Street, Leicester LE1 1LA, or telephone (0533) 551418.

Information Management Specialist

UK and Overseas

Watford based

Part of a small group of companies operating in an expanding market, this company is a specialist in large scale information management and provides a problem-solving service to a growing list of clients in the UK, Europe and the Middle East. Due to continued demand for these services, we are now looking to recruit a career-minded, talented individual to join a small highly professional team. This position will be responsible for evaluating and appraising the specific needs of existing and potential customers, producing outline reports covering the required procedures and liaison with systems staff on the detailed provision of technical resources. It will involve travel abroad where necessary. Applicants, aged 25-40, may have experience in one of a number of different activities including systems analysis, computer consultancy, project work, technical support or any other function that has afforded broad exposure to different aspects of information management. Of equal importance will be the ability to communicate well in speech and writing and liaise with clients at senior management levels. Salary will be related to experience, and other benefits will include a car, bonus, pension and insurance facilities with progression in line with continued company expansion.

Send full cv to Wayne Travis, PER, Management Selection Division, Northampton House, 177 Charles Street, Leicester LE1 1LA, or telephone (0533) 551418.

These positions are with a major East Midlands based manufacturer of a wide range of electrical capital equipment whose products have high penetration into world markets. International competition is fierce and the appointments to be made reflect their determination to continue to lead rather than follow the competition.

Middle East Sales Executive

The role is primarily one of identifying market opportunities and then arranging for technical sales specialists to obtain the business. The person appointed will be required to have a minimum of 5 years' experience in electrical engineering qualification to HNC level backed by a self motivational attitude which allows you to work on your own for extended periods. Extensive knowledge of the region would be a major advantage.

Sales Engineers

One position is responsible for mainly UK sales of a wide range of control gear for power generation and power management control systems. This could be an opportunity for a commercial engineer to make a significant impact in a sales situation. The second vacancy involves selling a range of alternators, generators and induction motors to OEM's, consultants and contractors worldwide and calls for a thorough understanding of the product range and a willingness to travel overseas at short notice if required. Both positions require qualification to HNC level.

Relocation assistance to an attractive part of the country is available if appropriate and company cars are provided for all positions.

Send full cv to David Owens, PER Management Selection Division, Moorfoot, The Moor, Sheffield S14 4PQ outlining your suitability for the posts advertised.

JOB HUNTERS

This is a small selection of our current vacancies. For free weekly details of over 450 executive-level appointments, phone PER's Head Office on (0742) 704585, or complete this coupon and send it to Roy Ward, PER, FREEPOST, Runcorn, Cheshire WA7 2BR. (No stamp needed). 24 hour answering service (0742) 750197.

Name: _____
Address: _____

Occupation: _____
Salary Level: _____
Date of Birth: _____

Please enclose a cv if available Ref: TT/ST

PER

MANAGEMENT SELECTION DIVISION

GRADUATE SCIENTISTS AND ENGINEERS

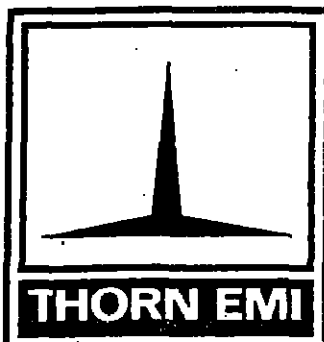
are required by
THORN EMI

CENTRAL RESEARCH LABORATORIES

THORN EMI, the largest consumer electrical company in the U.K. is expanding its Central Research Laboratories to meet the demand for tomorrow's products. We are seeking Graduate Scientists and Engineers to work in our New Laboratory Complex which houses one of the world's most innovative research establishments and is situated in the high technology centre of Southeast England.

RESEARCH POSITIONS EXIST IN INFORMATION PROCESSING, STORAGE AND DISPLAY CIRCUITS AND DEVICES - NEW MATERIALS

Very attractive salaries and conditions of employment with excellent prospects for career development are offered to those who can make a significant contribution to the research in these, or any other disciplines. For further details please contact our Personnel Manager, Harry Hogg quoting ref T/101.



FREEPOST, DAWLEY ROAD, LAYES, MIDDLESEX UB3 1BR

TEL: 01-573 3888 Ext 2870

صكنا من الاملا

GENERAL APPOINTMENTS 01-278 9161/5

maxell Sales Manager- Floppy Disks

SUBSTANTIAL SALARY PACKAGE + PRESTIGE CAR
WEST LONDON BASED

Maxell are specialists in the research and development of high quality magnetic media products.

Their range of floppy disks are the accumulation of advanced technology and demonstrate the company's basic philosophy of uncompromising pursuit of consistent reliability.

These products have deservedly earned a high reputation in Japanese and overseas markets and consequently the company now wish to substantially increase their usage and distribution within the UK.

As Sales Manager the successful candidate will be directly responsible for the complete running of product sales in the UK market.

Reporting to the Managing Director you will be expected to achieve a significant level of sales in a broad base of accounts such as micro companies, retail, O.E.M. own brand and distributors. Therefore existing in depth knowledge of these accounts is essential.

Naturally you will have a high standard of education and have a complete understanding of the technical aspects of computer media.

Substantial involvement is envisaged in the marketing/advertising decision making process as indeed is the need for the Sales Manager to operate with very much a "Hands on" approach to actually build this new UK department around him.

To a potential applicant it is this aspect of the appointment which would perhaps be the most attractive as it represents a genuine career development opportunity calling on a wide range of management skills.

As stated above a substantial salary package is offered together with a prestige car and first class company benefits.

For early consideration of this vacancy, please telephone Walton-on-Thames (0332) 246321 quoting reference 1391.



Knipe (Recruitment) Limited

Lloyds Bank Chambers, 83 High Street, Walton-on-Thames, Surrey, KT12 1DT.

Accountants for Computer Consultancy

We are the management consultancy company of Thomson McLintock & Co, which is the British member of KMG, one of the largest international accounting and consultancy groups in the world. Our computer consultancy specialises in computer, office systems and information technology advice. Assignments include hardware and software selection, systems implementation, and training clients on related topics such as management awareness and financial modelling.

Due to further expansion, we require qualified accountants to join our multi-disciplinary consultancy team. Our consultants are actively involved with the latest developments in information technology, analysing and solving client problems in the design and implementation of management information systems. We also offer an individually tailored training and development programme and the opportunity to enhance and broaden both technical and management skills.

We require commercially-minded qualified accountants, aged around 25-30, with initiative and practical experience of the implementation of mainframe financial accounting or management reporting systems. Remuneration will be in the range of £16,000 to £20,000 plus car. Location: City of London.

Please write in confidence to JR Hamby (Ref 201T).

TML KMG
Thomson McLintock Associates
70 Finsbury Pavement London EC2A 1SX

HEAD OF SYSTEMS

Rural South package to £53,000, Car

for a multi £2m turnover blue chip commercial group.

The appointee will drive, develop and implement advanced technology based systems to meet a broad spectrum of management needs at all levels in a highly competitive commercial business environment.

The requirement is for a seasoned systems manager with a portfolio of successful achievement in meeting complex business information needs via large scale IBM based real time technology in a major manufacturing, commercial or financial organisation. The ability to control large multi-disciplined project teams, and to motivate and drive Users and IT staff to successfully meeting targets are vital requisites in this appointment.

An eminently successful appointee could also anticipate taking on responsibility for the operational services division in due course. Age indicator is around 40. A degree or equivalent qualification is highly desirable.

Please send a full CV to ANTHONY SPURR, Manager, Executive Selection and Search Division at the address below quoting Reference GS.1292.

BIS

**Applied
Systems**

BIS Applied Systems Limited
20 Upper Ground,
London SE1 9PD.
Tel: 01-633 0866

SALES AND MARKETING APPOINTMENTS

Sales Negotiator Required

For busy Pottery office. Experienced bright person with initiative to work in competitive residential market. Salary, high commission, car and other incentives.

Please Maria
01-789 7877

4 SALES REPRESENTATIVES required to sell exciting new product in 1985. To sell mainly to the leisure and catering trade, basic + commission, could give earnings of £3000 per month minimum. Permanent position. Reliable and car owner. London area and suburbs. Home 01-665 2138 for interview appointment.

A LONDON SOCIETY MAGAZINE is looking for a hard working, loyal sales person. Home 01-409 1990. Ref 121W.

TECHNICAL DIRECTOR

c. £20,000 + car

A medium sized and profitable company, which is the major subsidiary of a public group, requires a director to lead their technical and product development team. The company, operating from an accessible part of South Wales, has considerable growth opportunities from both existing and new products and markets.

Candidates aged between 28 and 40, must already have at least four years technical management experience covering the functions of design, product development, drawing office and quality assurance. A good honours degree in Engineering is called for and experience of structural engineering design and steel fabrication would be a major advantage.

This is a growth orientated company and career prospects are excellent. The remuneration package includes a basic salary around £18,000, fringe benefits are excellent and there is an executive car.

Please apply in complete confidence with full c.v. and stating current salary to:

W. G. Fearnley-Whittinghall
Profile Management Search
Tabard Chambers
53 Northgate Street
Gloucester, GL1 2AJ

**Profile
Management
Search**

NEW YORK CITY - 1985

IBM ANALYST/PROGRAMMERS TO \$55,000 p.a.

IBM MVS COBOL CICS IDMS (ADS-ONLINE)

Our client, one of the most prestigious and successful stock-broking and financial companies in the world, has a need for some twenty Analyst/Programmers to assist them in their 1985 development programs.

Successful candidates will work in their luxury office accommodation in lower Manhattan, initially on a 12 month assignment.

Skills will ideally include a strong IBM background, but some opportunities will exist for candidates with strong IDMS knowledge in an ICL environment. Good analysis, design and programming experience is essential, preferably in a financial or brokerage environment.

Our client will conduct interviews in London during late March, with start dates up to June 1985.

Successful candidates will receive a full family relocation package and all necessary assistance and advice on moving to the United States.

For more information on these exclusive opportunities, please call Mary Coleman NOW or send your detailed resume to us at Computer People International, 68 St. Martin's Lane, London WC2. Tel: 01-836 8411

WE LOOK FORWARD TO HEARING FROM YOU.

*Opportunities will also exist for experienced IDMS DBAs and MVS/CICS Systems Programmers.

Computer People International
The Market Leaders.

LINCOLN'S INN LIBRARY LIBRARIAN

A qualified and experienced Law Librarian is required to take over from the present Librarian who will be retiring at the end of June, and candidates should be available to take up the appointment from the beginning of June at the latest.

The Librarian is responsible for the day-to-day operation and administration of the Library and for the provision of an efficient information service to members of the Judiciary, the Bar, and Bar students. Computerised information retrieval systems are in operation. An interest in the historical aspects of the Society is required.

Conditions of service include a non-contributory pension, free lunch in Hall and a season-ticket loan. Starting salary commensurate with experience but not less than £11,500 per annum with annual increments.

Written applications with CV should be sent to the Under Treasurer, Treasury Office, Lincoln's Inn, London WC2A 3TL, from whom a job description is available.

CMG

MIDDLESEX
CROYDON
G. LONDON

PROGRAMMERS, ANALYST/PROGRAMMERS, CONSULTANTS
£13 - 20k

SKILLS IN DEMAND • IBM • ICL • HP3000 • COBOL • RPG41 • MANUFACTURING, BANKING & COMMERCIAL ENVIRONMENTS...

Most successful independent Computer Services Company in Europe • Record profits in 1984 • Exceptional growth planned

"CMG's SUCCESS IS DIRECTLY LINKED TO THE PEOPLE WHO WORK IN THE COMPANY"

Please send CV or telephone Alan Pearson (01-638 3791), Roman House, Wood Street, London WC2E 7AA, or alternatively

BLACK & TAVERNER

Contact our Advertising Consultant, Anthony Black, 30-32 Southwark Street, Covent Garden, London WC2E 7HE.

UK Systems House SALES EXECUTIVES

Southern and Northern England

A well established systems house with over 10 years experience in turnkey, applications packages and tailored software, requires professional Sales Executives to support current plans for expansion within key market areas, comprising ICL, DG, DP and ITL computers and associated vertical products.

The company is a progressive member of an international group and has subsidiaries in Africa and the Far East.

The successful candidates will be aged between 26-35 years and will have proven records of success in selling hardware or software. The company would also consider applicants who have succeeded in the sales support role. You will be used to working under pressure, be ambitious and self-motivated and capable of creative selling. You will also be of sufficient calibre to make important decisions affecting profitability.

The package offered is:
O.T.E. circa £25,000 with company car, generous pension scheme and BUPA.

Reply in writing to:
Box 7897, c/o St. James's House,
47 Red Lion Court, Fleet Street,
London EC4A 3EB.

If there should be any companies to which you do not wish your reply to be forwarded, please list them in a covering letter to the Box Number Manager.

Corporate Planners

Up to £16,000 p.a.

The IWS is a worldwide marketing organisation that works to increase demand for world through marketing, industry support and promotion programmes. The success of these activities depends heavily upon the identification of market trends and opportunities plus the effective and responsible allocation and use of resources.

We now seek two corporate planners to make a positive contribution to policy development, and assist senior management in the preparation of strategic operational plans and allocation of resources. You will join a small, lively team, based in our London HQ, and the results of your work will be incorporated into an integrated set of plans, which you will help to monitor and review.

Aged over 25, you will almost certainly be a graduate in a relevant discipline (economics, maths, etc.) and will have at least 3 years' experience in a corporate planning/marketing function in an international environment.

For the senior of the two vacancies, 3-4 years' solid planning experience, the ability to quickly establish credibility with IWS management worldwide are essential.

For the more junior role, 2-3 years' experience is required and familiarity with computerised information and resource allocation systems is desirable.

High personal motivation and an analytical yet creative approach to problem-solving are key requirements in both roles.

The starting salary for the junior position will be about £12,000 p.a. and for the senior role, in the range £14,500 p.a. to £16,000 p.a., depending upon qualifications and experience.

Please pay will be linked to performance and IWS benefits conditions to good modern practice. Interested? Please write briefly, enclosing a c.v., to:
The Personnel Manager,
International Wood Secretariat,
Wood House, Centre Gardens,
LONDON, SW1Y 5AE.

THE NEW GROUP

COMPUTER APPOINTMENTS 01-837 1350

£10 - 21K UK AND OVERSEAS

IBM COBOL OR PL/I TO £20K
Systems engineers required with experience of IMS DB/DC and MVS. Central London, Croydon and Luton areas. Leadership ability and excellent communications skills essential.

FOCUS UK & OVERSEAS
Software specialists required for London, Brighton, Paris and Norway. Competitive salaries. Career prospects, excellent benefits including car.

IBM COBOL £15 - 21K + car
Senior analysts to project manager level required. East coast location. Minimum of two years Cobol essential. Insurance or banking background an advantage. Excellent fringe benefits and relocation package.

IBM RPG £10 - 17K
Young ambitious highly motivated analyst programmers with 3-4/36/38 experience. Clients include international banks, software consultancies and commercial companies. Benefits include mortgage, company car, bonuses, BUPA, etc.

IBM or DPS Analyst Programmers Worldwide Travel
International audit department of prestigious American banking corporation. Based on London with frequent assignments abroad. Competitive salary and fringe benefits including immediate mortgage subsidy.

DEC BASIC + Programmers to Consultant £10 - 16K
VAX or PDP Clients include prestigious banking corporations and software consultancies. Benefits include mortgage subsidy and bonuses up to 15%. Excellent career prospects.

Ring Cathy on 01-409 2884
70-71 New Bond St., W.1.
or Michael 01-248 0820
52-54 Carter Lane, EC4
ASB Recruitment

PUBLICATIONS OFFICER

The Royal Association for Disability and Rehabilitation has a vacancy for a Publications Officer. Work will include editing a quarterly Journal and monthly bulletin and overall supervision of publications. Further details available from: The Administrator, 25 Marlborough Street, London W1M 8AB and RADAR is an equal opportunities employer.

SOCIAL WORKER

Jewish organisation dealing with the elderly requires social worker. Please apply in writing stating age and previous experience to: Mrs. L. Green, Association of Jewish Religious, 6 Finsbury Meadows, London NW3 8LA.

THIS CONSULTANT'S SECRETARY DOES MORE THAN JUST TYPE

The Consultant specialising in Diabetes, based at Putney Hospital, is looking for a Secretary who wants to become more involved in their work and actively participate in Research Assistant.

The Diabetes Centre at the hospital is expanding its research activities with the aim to handle the secretarial side, with the enthusiasm and determination to operate a wordprocessor and micro-computer, set up systems and run the office efficiently, but also someone with the personality and confidence to deal with the variety of people visiting the Centre.

A knowledge of medical terminology would be helpful, but those willing to learn would also be welcome.

We offer a salary of up to £5987 plus proficiency allowance, depending on your age and experience.

First out more by contacting Vanessa Williams on 01-789 6611, ext 616/202. Personnel Department, Queen Mary's Hospital, Roehampton Lane, London, SW15.

ROYAL PAVILION, Art Gallery & Museum Applications are invited for the post of Principal Keeper of the Royal Pavilion and Museum, Brighton. The duties of which are an adjunct to those of any one of the five Principal Keepers. The previous postholder was also Deputy Director.

Over this post is filled, applications will be invited, from amongst the Principal Keepers, for the vacant post of Deputy Director. The duties of which are an adjunct to those of any one of the five Principal Keepers. The previous postholder was also Deputy Director.

Applications, with the names and addresses of two referees should be sent to the Director, Royal Pavilion and Museum, Brighton. Further details can be obtained from the Director.

GRADUATE OPPORTUNITIES

TRAIN IN STOCKBROKING An international City Broker seeks a bright graduate with minimum academic skills to join their busy dealing team. Excellent opportunity to get into the City and this very stimulating environment. £5,000 to start & great package. Please contact Debbie Brown, Fleet Personnel (Fax Code) 404 4933 24 hrs.

CHIEF EXECUTIVE

A Chief Executive is required by a small but rapidly expanding and successful company making technically sophisticated ceramics for the electronics and allied industries, with a high percentage of its sales overseas.

The ideal candidate will be between 35-50, will have a successful track record including sales experience and must be able to lead a competent and profit conscious team. He/she must be ready to travel widely in promoting the company's interests.

An appropriate remuneration package will be negotiated.

Reply to

THE CHAIRMAN,
Box 2054 Y,
The Times.

ANGLO-AMERICAN investment bank seeks bright, well-qualified university graduates aged 22-30 with experience in the computerised financial services industry. Please send CV to: US management consultancy, 100, Regent Street, London, W1B 5AH. Reply Box 0778 The Times.

RENTALS Negotiator. Excellent opportunity to join busy residential department. Personality more important than experience. Please send CV to: Box 2054 Y, The Times.

PHARMACEUTICAL or Drug Wholesaler for new pharmaceutical company. High salary and bonus. Send CV to: Box 2054 Y, The Times.

NEGOTIATOR for friendly furnished letting office near Marble Arch. Co-operation preferred. Ring 01-728 9488.

GENERAL APPOINTMENTS

In our European Technology Centers in Neuss highly qualified scientists and engineers are working on projects and solving today's and tomorrow's problems. With courage, creativity and power of judgement they secure the long term targets of 3M Company's worldwide operations. These people are stamping our company inside and out with the mark of their own personal success.

3M needs Technical Service Engineers

to provide Technical Service and Application Engineering support for 3M's line of Medical Products in Europe. Duties will include introduction and demonstration of new products, investigations of field problems, technical presentations to professional organizations, analysis of competitive products, etc.

Qualifications
Diploma or Doctorate, or Degree in Chemistry, Hospital Engineering, Physiology, Medicine, Life Sciences (Microbiology) with a minimum of 3-5 years' experience. Experience in Medical Supply Industry (surgical, medical dressings, devices and instruments) or in the clinical practice of medicine would be advantageous. Fluent English and at least one other European language is expected.

The Candidates

- should be open and receptive to learning and instructing;
- should be skilled in effective presentations and interpersonal communications;
- should have the ability to work independently with contacts all over Europe and contribute ideas to a highly professional team;
- should be willing to relocate to the Neuss/Düsseldorf area and travelling within Europe.

3M is prepared to offer liberal relocation assistance.

Please send your résumé to:

3M Laboratories (Europe) GmbH
Hammfelddamm 11, 4040 Neuss 1 / Germany
Attention Mr W Kock.

3M Laboratories (Europe) GmbH
SECURE THE FUTURE THROUGH INNOVATION



PUBLIC APPOINTMENTS
☎ 01-278 9161/5

Permanent Committee on Geographical Names for British Official Use

The Committee requires two graduate Research Assistants (British). The Secretariat of the Committee conducts research into geographical nomenclature, advises official bodies and prepares publications. The work requires a combination of linguistic and geographical knowledge, and the ability to search in geographical publications, including maps, in foreign script. For one of the posts, a familiarity with maps is essential, preferably coupled with a reading ability in at least one non-roman script. For the other post, a thorough reading knowledge of Chinese is essential. Experience with word processors or data processing would be an asset.

The salary range for each post is £7,317 to £9,792 per annum. Application forms are available by writing to The Secretary, PCGN, c/o The Royal Geographical Society, 1 Kensington Gore, London, SW7 2AR. The closing date for the return of application forms is Friday, 12th April, 1985.

BANKING & ACCOUNTANCY APPOINTMENTS ☎ Trade 01-278 9161/5

HONG KONG

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Please send c.v.'s, re Tax to Andrew J. Sturt or re Corporate Finance to Martin B. Silverman, Morison Stoneham & Co., Chartered Accountants, 805 Salisbury House, 31 Finsbury Circus, London EC2M 5SQ. Telephone: 01-628 2040.

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PUBLIC APPOINTMENTS
☎ 01-278 9161/5

YORK MINSTER



The Dean and Chapter of York invite applications from men and women with experience of management for the post of

CHAPTER CLERK

This post is the senior lay administrative officer to the Dean and Chapter and the Chapter Clerk will be responsible for co-ordinating executive action throughout the Minster Staff and for assisting the Dean and Chapter in the formulation of policy. Salary will be in the range of £12,000 to £15,000 per annum. Closing date for applications will be 1st April, 1985, and it is expected that the date for interview will be 30th April.

Further details and application forms obtainable from the Acting Chapter Clerk, 4 College Street, York, YO1 2JN.



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Salary scale:
£16,662-£17,559

Applications are invited for this fourth tier post. The main responsibilities are to plan and advise on the development of secondary education and to manage the administration and resources of this part of the service.

Details and application forms from: County Personnel Officer, East Sussex County Council, Westfield House, County Hall, Lewes, East Sussex BN7 1B. Telephone Lewes (0273) 475400, extension 836.

Informal enquiries about the post to: David Nelson (Senior Education Officer), extension 323.
Closing date: March 29 1985.

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London One of the leading City Merchant Banks is looking for Chartered Accountants with good experience of investigations, new issues, flotations, acquisitions, and mergers. A legal or banking background could also be an advantage. Aged 25-28 the successful applicants will already have an indication from their firms that they are destined for a top position.

Edinburgh A Merchant Bank in Edinburgh is looking for a manager, aged 26-30, from one of the major firms who can demonstrate a strong track record including special investigation work or other relevant experience outside audit. The right person will want to compare the long term prospects in Banking with those of a partnership in the Profession which by now should be clearly available.

Edinburgh There is also an opportunity for a recently qualified Chartered Accountant to join a small growing Scottish Merchant Bank in what will rapidly become a key management role. This is an exceptional opportunity to learn the business of Corporate Finance and to progress quickly in this field.

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or send a brief C.V. marked "Confidential—Banking" giving a home telephone number for us to contact you.



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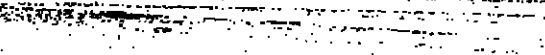


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For more information please contact George Omrod BA (Oxon) or Tim Forster B. Comm on 01-836 9501 or write with your C.V. to Douglas Lambias Associates Limited at our London address quoting reference no. 4917.



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(continued from page 6)

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Help for you to help yourself

A valuable step for unemployed people is to join one of the self-help groups which operate in some polytechnics and colleges of education. If there is not one in your area, you could always contact your local education centre and ask them to help you start one.

The advantages are reflected in two Job Change Projects (JCP), in London and the prototype in Birmingham. This is sponsored by Birmingham Settlement, where it is based, and, the prototype, in Birmingham Polytechnic, whose resources and experience are available to members needing a particular skill, or information, a specialist or managerial advice.

The JCP has three approaches. It provides job support, typing and assessing CVs, training for interviews, help with the search for employment; it works with members individually to reassess options; and builds groups with complementary skills, leading to job creation or voluntary projects requiring a variety of talents.

Managers and executives, who are generally over 40, have a separate section. "These are often hardest hit by unemployment," says Andrew Howell, who runs the project. "They have financial commitments, their specialisms are narrow and they are organization people who have lost a superbly structured system."

It is where executives can take stock

He describes JCP, which is funded by West Midlands County Council, as "a positive place which encourages people to get involved in tasks and keep their confidence high and their skills sharp."

The second JCP was started at the Polytechnic of Central London by John Appleyard, an unemployed personnel manager. For a nominal £5 fee, members have their own room - available five days a week all year round - in the school of management studies. This is an ideal location, providing jobless administrators and managers, including ex-managing directors, with a work environment, access to courses, computers, Prestel, typewriters and mentors, as well as use of the library and subsidized canteen.

John Appleyard wanted to create a continuing self-help centre where displaced executives and professionals could share ideas and resources in a collegiate atmosphere. Emphasis is on job-finding and job creation. Planning sessions enable people to take stock of themselves and their skills, make choices, and select targets. A weekly computing session is run by a former member who got a job after teaching himself to handle computers - his firm allows him a free half-day each week to teach.

Members advise each other about

Sally Watts looks at support groups for the unemployed

CVs, interviews, "on spec" applications, and researching possible employers. There is also a working group for anyone interested in starting a business. Ages range from the twenties to the sixties, and people use their skills both on internal projects and in community enterprises.

Paul Sampson, a 23-year-old graduate and journalist, joined when he was jobless. He added to his work experience by contributing to projects such as newsletters and also took part in a television programme. "The chance to practise your skills affects your presentation. I had about five extra things to put on my CV," says Paul, who landed a job as news reporter on a trade paper after five months. "You meet others and realise they are in the same boat, so you don't get as disgruntled as you would at home."

Margaret Mills, 40, took three A-levels and an honours degree in history while raising her children. She finds that, by sharpening her mind, JCP helps her career search. "I meet people who have been in industry and am learning to know my way around and get an insight into different professions," she says. (Women are often more adaptable and robust in job searching, while men tend to think more about salary and status, in John Appleyard's opinion.)

Professor John Webb, of PCL's management faculty, believes that self-help schemes like the Job Change Projects could very usefully be introduced into other polytechnics.

His department is also taking part in the imaginative new Management Extension Programme, designed as a married broker between small businesses in need of special expertise and redundant senior managers from fairly large organizations. It is backed by the MSC and started recently in a few selected polytechnics.

After a short course, former managers are seconded to local new businesses. As a result, some are offered staff posts - the only woman in the first programme has taken a short-term contract - while others are stimulated to start up on their own and can then take the polytechnic's business course. The next programme begins here on January 24; applications should be sent in now.

A group of unemployed managers and professionals set up Luton Employment Action Plan (LEAP) to build contacts with business. This should help in the search for jobs, self-representation, explore business start-up and, perhaps most valuable, provide a meeting place.

This is based at Luton College of

Higher Education, which gives substantial support: a room set aside four days a week, one-to-one counselling, tutorials, typewriters and access to courses (generally management) and computers. Members fill in questionnaires to discover their natural abilities and think positively about new directions.

The adult college at Richmond, Surrey, is open for one session a week to redundant executives for mutual support, exchange of ideas, and planning projects, such as running a market stall to pay for publicity and newsletters.

Graduates without a job have their own drop-in centre at Preston Polytechnic, in Lancashire. There is a revolving six-week course in job-getting skills, with interview practice on closed circuit television, for 12 people, and they continue to use the centre afterwards. The scheme, Polyaccess, includes a job-watch board showing local and national graduate vacancies, plus the facilities of the polytechnic, from social events to gaining computer experience and information on courses throughout the north-west.

"It's a support system to advise, stimulate and keep people in touch," says Teresa Williamson, the project manager. More than 400 have been through the centre since it opened just over a year ago. Originally it was aimed at new graduates, but some are past 40; only slightly more men than women enrol and there are science graduates as well as arts.

Courses keep the adrenalin flowing

This scheme is backed by the MSC, which, of course, funds many of the back-to-work schemes in education centres. An example is the Job and Career Change Programme, which started in May at Tunbridge Wells adult education centre as a career-spanning bridge for people on the Professional and Executive Register.

This has a 70 per cent success rate, says tutor John Wells. Clients include production engineers, solicitors and some who were formerly in shipping and electronics.

One MSC scheme linked with a university is the seven-week business start-up course which is run jointly with the University of Kent. Fifteen men and women, who must be registered unemployed and have a business idea, take each course and are taught by academic staff, backed by visiting experts like bank managers, lawyers and accountants.

Most of these schemes offer unemployed people, in John Appleyard's words, a way to "keep their skills sharp, their contacts alive and the adrenalin flowing".

Next Thursday: Robin Oakshott looks at a firm which grew from the "black economy".

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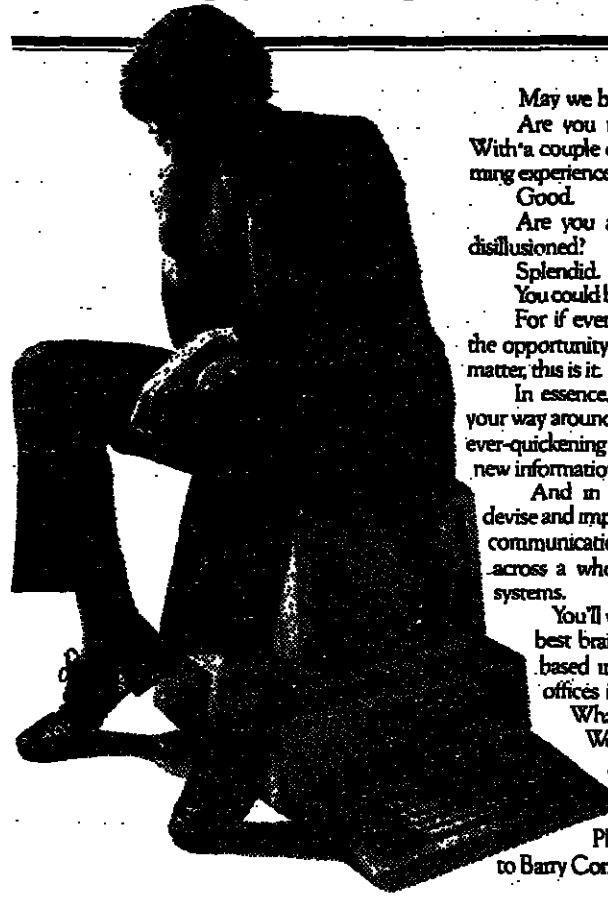
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